

LEVEL 2, GALLERIA CORPORATE CENTER, EDSA CORNER ORTIGAS AVENUE, QUEZON CITY, PHILIPPINES TELEPHONE NUMBER: +63.2.3971888 FAX NUMBER: +63.2.3970152.FAX

January 6, 2017

Securities and Exchange Commission Ground FIr - North Wing, PICC Secretariat Building, Philippine International Convention Center (PICC) Complex, Roxas Boulevard, Pasay City.

The management of Robinsons Land Corporation and Subsidiaries is responsible for the preparation and fair presentation of the consolidated financial statements for the years ended September 30, 2016, 2015 and 2014, including the additional components attached herein, in accordance with the prescribed financial reporting framework indicated therein. This responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

The Board of Directors reviews and approves the financial statements and submits the same to the stockholders or members.

Sycip, Gorres, Velayo and Co. (SGV), the independent auditors, appointed by the stockholders has examined the consolidated financial statements of the company in accordance the Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such examination.

James L. Go Chairman

Lance Y. Gokongwei / Vice Chairman and Chief Executive Officer

~

Frederick D/Go President and Chief Operating Officer

Kerwin Max S. Tan Chief Financial Officer

Signed this \_ LAN 1 2 20

Doc. No.  $\frac{902}{3}$ ; Page No.  $\frac{1}{2}$ ; Book No.  $\frac{9}{3}$ ; Series of 2017 SUBSCRIBED AND SWORN to before me tais day [JAN 12 2017 at 0.5

UNTIL DECEMBER 31, 2017 FTR NO. 3502427-1/3/2017-Q.C. IBP NO. 1054756-12/19/2016-Q.C ROLL NO. 20761 ADM. MATTER NO. N = 160(2016-2017) ADDRESS NO 2 CONGRESSIONAL AVE. COR. EDSA Q.C. MCLE NO. V-0009642



SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, December 14, 2015, valid until December 31, 2018 SEC Accreditation No. 0012-FR-4 (Group A), November 10, 2015, valid until November 9, 2018

# **INDEPENDENT AUDITORS' REPORT**

The Stockholders and the Board of Directors Robinsons Land Corporation Level 2, Galleria Corporate Center EDSA corner Ortigas Avenue, Quezon City, Metro Manila

We have audited the accompanying consolidated financial statements of Robinsons Land Corporation and its subsidiaries, which comprise the consolidated statements of financial position as at September 30, 2016 and 2015 and the consolidated statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended September 30, 2016, and a summary of significant accounting policies and other explanatory information.

# Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





# **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Robinsons Land Corporation and its subsidiaries as at September 30, 2016 and 2015 and their financial performance and their cash flows for each of the three years in the period ended September 30, 2016, in accordance with Philippine Financial Reporting Standards.

SYCIP GORRES VELAYO & CO.

Cyril Jasmin B. Valencia

Partner CPA Certificate No. 90787 SEC Accreditation No. 1229-AR-1 (Group A), May 12, 2015, valid until May 11, 2018 Tax Identification No. 162-410-623 BIR Accreditation No. 08-001998-74-2015, February 27, 2015, valid until February 26, 2018 PTR No. 5908770, January 3, 2017, Makati City

January 6, 2017



# **ROBINSONS LAND CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

	Sept	tember 30
	2016	2015
ASSETS		
Current Assets		
Cash and cash equivalents (Notes 7, 20, 31 and 32)	₽1,149,164,948	₽1,192,954,018
Receivables (Notes 5, 8, 20, 31 and 32)	7,054,003,658	5,020,966,811
Subdivision land, condominium and residential units for		
sale (Notes 5 and 9)	25,849,498,584	15,474,711,341
Other current assets (Notes 5, 10, 30, 31 and 32)	4,447,437,200	3,947,155,835
Total Current Assets	38,500,104,390	25,635,788,005
Noncurrent Assets		, , ,
Noncurrent receivables (Notes 5, 8, 20, 31 and 32)	2,968,073,536	2,708,934,759
Investment properties (Notes 5 and 11)	71,902,208,855	64,015,563,680
Property and equipment (Notes 5 and 12)	4,459,615,952	3,507,217,416
Other noncurrent assets (Notes 5, 13, 30, 31 and 32)	2,210,189,816	3,200,637,142
Total Noncurrent Assets	81,540,088,159	73,432,352,997
	₽120,040,192,549	₽99,068,141,002
	F120,040,192,549	F99,008,141,002
LIABILITIES AND EQUITY		
Current Liabilities		
Short-term loans (Notes 16, 31 and 32)	₽4,039,100,000	₽3,048,897,460
Accounts payable and accrued expenses (Notes 14, 31 and 32)	7,935,993,181	5,904,742,249
Income tax payable	701,170,234	695,427,560
Deposits and other current liabilities (Notes 15, 20, 31 and 32)	4,422,899,495	3,310,858,559
Total Current Liabilities	17,099,162,910	12,959,925,828
Noncurrent Liabilities		
Loans payable (Notes 16, 31 and 32)	33,305,405,604	21,833,056,539
Deferred tax liabilities - net (Note 27)	2,752,332,855	2,336,240,033
Deposits and other noncurrent liabilities (Notes 17, 29, 31 and 32)	5,410,258,883	5,144,338,426
Total Noncurrent Liabilities	41,467,997,342	29,313,634,998
Total Liabilities	58,567,160,252	42,273,560,826
Equity		,_,_,_,_,_,
Equity attributable to equity holders of the Parent Company		
Capital stock (Note 19)	4,111,528,685	4,111,528,685
Additional paid-in capital (Note 19)	20,392,532,781	20,392,532,781
Other equity reserve (Note 19)	(87,597,873)	(87,597,873)
Other comprehensive income	(01,027,010)	(01,001,010)
Remeasurements of net defined benefit		
liability - net of tax (Note 29)	(116,728,484)	(76,401,362)
Cumulative translation adjustment	42,079,768	(, 0, 101, 002)
Retained earnings (Note 18)	-2,079,700	
Unappropriated	21,222,732,343	15,541,979,334
Appropriated	16,000,000,000	17,000,000,000
Treasury stock (Note 19)	(221,834,657)	(221,834,657)
1100301 y SIOCK (11010 17)		56,660,206,908
Non controlling interest	61,342,712,563	
Non-controlling interest	130,319,734	134,373,268
	<u>61,473,032,297</u>	56,794,580,176
	<b>₽120,040,192,549</b>	₽99,068,141,002

See accompanying Notes to Consolidated Financial Statements.



# **ROBINSONS LAND CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

		Years Ended Septe	mber 30
	2016	2015	2014
<b>REVENUE</b> (Notes 6 and 21)			
Real Estate Operations			
Rental income (Notes 11 and 20)	₽10,556,125,587	₽9,287,978,214	₽7,956,129,097
Real estate sales	7,193,970,995	6,313,458,917	5,646,638,459
Amusement income	1,694,021,661	1,531,671,101	1,259,795,201
Others	1,259,845,366	835,331,229	651,412,090
	20,703,963,609	17,968,439,461	15,513,974,847
Hotel Operations	1,807,598,592	1,745,849,675	1,533,748,393
<b>*</b>	22,511,562,201	19,714,289,136	17,047,723,240
COSTS (Notes 6 and 22)			
Real Estate Operations			
Cost of rental services (Note 26)	3,973,070,846	3,444,107,903	3,013,142,880
Cost of real estate sales (Note 20)	3,982,243,972	3,207,254,788	3,071,340,402
Cost of amusement services	764,711,495	694,919,851	575,239,755
Others			
Others	619,951,194	489,023,816	403,144,880
	9,339,977,507	7,835,306,358	7,062,867,917
Hotel Operations	1,316,869,629	1,292,572,691	1,174,094,303
	10,656,847,136	9,127,879,049	8,236,962,220
	11,854,715,065	10,586,410,087	8,810,761,020
GENERAL AND ADMINISTRATIVE EXPENSES (Notes 6 and 23)	3,402,719,589	3,050,178,736	2,572,474,729
OPERATING INCOME	8,451,995,476	7,536,231,351	6,238,286,291
OTHER INCOME (LOSSES)			
Gain from insurance claims (Note 26)	208,583,885	20,410,473	
Gain (loss) on foreign exchange		(2,152,610)	3,451,988
Interest income (Note 26)	69,815,448 18 075 015	39,347,029	14,634,631
Gain on sale of investment property	18,075,015	39,347,029	14,034,031
	7,281,855	(5 288 026)	-
Interest expense (Notes 16 and 26)	(571,626,129)	(5,288,926)	10.00((10
	(267,869,926)	52,315,966	18,086,619
INCOME BEFORE INCOME TAX	8,184,125,550	7,588,547,317	6,256,372,910
PROVISION FOR INCOME TAX (Note 27)	2,033,647,029	1,887,514,489	1,521,473,093
NET INCOME	6,150,478,521	5,701,032,828	4,734,899,817
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>			
Other comprehensive income to be reclassified to			
profit or loss in subsequent periods			
Cumulative translation adjustment	42,079,768	_	_
Other comprehensive income not to be reclassified to	42,079,700		
•			
profit or loss in subsequent periods Remeasurements of net defined			
benefit liability (Note 29)	(57 610 174)	(3,963,850)	7,159,184
• • •	(57,610,174)		
Income tax effect (Note 27)	17,283,052	1,189,155	(2,147,755)
	(40,327,122)	(2,774,695)	5,011,429
Total Other Comprehensive Income	1,752,646	(2,774,695)	5,011,429
TOTAL COMPREHENSIVE INCOME	₽6,152,231,167	₽5,698,258,133	₽4,739,911,246

(Forward)



		Years Ended Septe	mber 30
	2016	2015	2014
Net Income Attributable to:			
Equity holders of Parent Company	₽6,154,532,055	₽5,699,709,532	₽4,737,013,328
Non-controlling interest in consolidated			
subsidiaries	(4,053,534)	1,323,296	(2,113,511)
	₽6,150,478,521	₽5,701,032,828	₽4,734,899,817
Total Comprehensive Income Attributable to:			
Equity holders of Parent Company	₽6,156,284,701	₽5,696,934,837	₽4,742,024,757
Non-controlling interest in consolidated			
subsidiaries	(4,053,534)	1,323,296	(2,113,511)
	₽6,152,231,167	₽5,698,258,133	₽4,739,911,246
Basic/Diluted Earnings Per Share (Note 28)	₽1.50	₽1.39	₽1.16

See accompanying Notes to Consolidated Financial Statements.



ROBINSONS LAND CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

					For the Ye Attributal	For the Year Ended September 30, 2016 Attributable to Foulty Holders of the Pa	For the Year Ended September 30, 2016 Attributable to Fouity Holders of the Parent Comnany	Company	Attributable to	
	Capital Stock (Note 19)	Additional Paid-in Capital (Note 19)	ditional Paid-in Capital Treasury Stock Vote 19) (Note 19)	Other Equity Reserve (Note 19)	Remeasurement of Net Defined Benefit Liability (Note 29)	Cumulative Translation Adjustment	Unappropriated Retained Earnings (Note 18)	Appropriated Retained Earnings (Note 18)	Non-controlling Interest in Consolidated Subsidiaries	Total Equity
Balances at beginning of year	<b>P</b> 4,111,528,685	₽20,392,532,781 (₽221,834,657) (₽87,597,873)	( <b>P</b> 221,834,657)	( <del>P</del> 87,597,873)	( <del>P</del> 76,401,362)	- at	P15,541,979,334 P17,000,000,000	<b>₽17,000,000,000</b>	<b>P134,373,268</b>	P134,373,268 P56,794,580,176
Comprehensive income	I	I	I	I	I	I	I	I	I	I
Net income	I	I	I	Ι	I	I	6,154,532,055	I	(4,053,534)	6,150,478,521
Other comprehensive income	I	I	I	I	(40,327,122)	42,079,768		I		1,752,646
Total comprehensive income	I	I	I	I	(40,327,122)	42,079,768	6,154,532,055	I	(4,053,534)	6,152,231,167
Reversal of appropriation (Note 18)	I	Ι	Ι	I	Ι	I	17,000,000,000	(17,000,000,000)	I	I
Appropriation (Note 18)	Ι	I	I	I	I	I	(16,000,000,000)	16,000,000,000	I	I
Cash dividends (Note 18)	Ι	I	I	I	Ι	Ι	(1,473,779,046)		Ι	(1,473,779,046)
Balances at end of year	<b>P</b> 4,111,528,685	<b>P</b> 20,392,532,781	(P221,834,657)	( <del>P</del> 87,597,873)	(P116,728,484)	₽42,079,768	<b>P</b> 21,222,732,343 <b>P</b> 16,000,000,000	P16,000,000,000	<b>P</b> 130,319,734	₽61,473,032,297
					For the Y	For the Year Ended September 30, 2015	iber 30, 2015			
					Attribut	ble to Equity Ho	Attributable to Equity Holders of the Parent Company	Company	Attributable to	
		Additional			Remeasurement		Unappropriated	Appropriated	Non-controlling	
		Paid-in		Other Equity	of Net Defined	Cumulative	Retained	Retained	Interest in	
	Capital Stock	Capital	Treasury Stock	Reserve (Note 19)	Benefit Liability (Note 29)	Translation Adiustment	Earnings (Notes 18)	Earnings (Note 18)	Consolidated Subsidiaries	Total Equity
Balances at beginning of year	P4,111,528,685	₱20,392,532,781 (₱221,834,657)	(₱221,834,657)	(₽87,	(₽73,	-H-	P11,316,048,848 P17,000,000,000	P17,000,000,000	₽133,049,972	P133,049,972 P52,570,101,089
Comprehensive income										
Net income	I	I	I	I		I	255,607,669,6	I	1,323,290	5,/01,032,828
Uther comprehensive income	I	1	I	I	(060,477,72)	I		I		(060,47/7)
I otal comprehensive income	I	I	-	-	(2,1/4,695)	I	5,699,709,522		1,323,290	0,098,208,133

I

I = I

17,000,000,000 (17,000,000,000) (17,000,000,000) 17,000,000,000 (1,473,779,046) -P15,541,979,334 P17,000,000,000

1 1

1 1

1 1

I I

1 1

Reversal of appropriation (Note 18) Appropriation (Note 18) Cash dividends (Note 18)

- L

(P76,401.362)

(**P**87,597,873)

(P221,834,657)

₽20,392,532,781

P4,111.528,685

**Balances at end of year** 

(1, 473, 779, 046)

P134,373,268 P56,794,580,176

					tor tor more address of the toright of to				
				Attribut	table to Equity Hold	Attributable to Equity Holders of the Parent Company	pany	Attributable to	
		Additional		1	Remeasurement of	Unappropriated	Appropriated	Non-controlling	
		Paid-in		Other Equity	Net Defined	Retained	Retained	Interest in	
	Capital Stock	Capital	Treasury Stock	Reserve	Benefi	Earnings	Earnings	Consolidated	-
	(Note 19)	(Note 19)	(Note 19)	(Note 19)	(Note 29)	(Note 18)	(Note 18)	Subsidiaries	Total Equity
Balances at beginning of year	P4,111,528,685	P4,111,528,685 P20,392,532,781	(P221,834,657)	(₱221,834,657) (₱87,597,873)	( <del>P</del> 78,638,096)	P13,852,814,566 P11,200,000,000	11,200,000,000	₽135,163,483	P135,163,483 P49,303,968,889
Comprehensive income									
Net income	1	Ι	I	I	I	4,737,013,328	I	(2,113,511)	4,734,899,817
Other comprehensive income	1	I	1	1	5,011,429	1	1		5,011,429
Total comprehensive income	I	I	I	I	5,011,429	4,737,013,328	I	(2, 113, 511)	4,739,911,246
Reversal of appropriation (Note 18)	Ι	I	Ι	Ι	I	11,200,000,000 (11,200,000,000)	11,200,000,000)	Ι	Ι
Appropriation (Note 18)	I	I	I	I	I	(17,000,000,000) 17,000,000	17,000,000,000	I	I
Cash dividends (Note 18)	Ι	Ι	Ι	I	Ι	(1,473,779,046)	Ι	Ι	(1,473,779,046)
Balances at end of year	P4,111,528,685 P20,392,532,781	₱20,392,532,781	(P221,834,657)	(P221,834,657) (P87,597,873)	(₽73,626,667)	₱11,316,048,848 ₱17,000,000,000	17,000,000,000	₽133,049,972	₱133,049,972 ₱52,570,101,089

See accompanying Notes to Consolidated Financial Statements.

- 2 -



# **ROBINSONS LAND CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS**

2016         2015           CASH FLOWS FROM OPERATING ACTIVITIES Income before income tax         P8,184,125,550         P7,588,547,317           Adjustments for: Depreciation and amortization (Notes 11, 12, 22, and 24)         3,571,271,998         3,150,437,260           Interest expense on loans payable excluding capitalized borrowing cost (Note 26)         571,626,129         5,288,926           Accretion expense on security deposits (Notes 15 and 26)         66,820,441         63,905,363           Provision for impairment losses (Note 8)         1,634,384         -           Loss on retirement of investment property (Note 11)         (7,281,855)         -           Interest income (Notes 7, 21 and 26)         (326,362,956)         (580,755,622)           Operating income before working capital changes         12,061,833,691         10,227,435,994           Decrease (increase) in: Receivables - trade         (2,298,872,947)         (1,029,716,677)           Subdivision land, condominum and residential units for sale (inclusive of capitalized borrowing cost)         (154,214,318)         (133,404,192)           Other current assets         1,442,405,192         1,110,913,927           Net pension liabilities         34,516,561         36,669,861           Customers' deposits         1,244,567,49         685,769,144           Cash generated from operations         2,156,622,443			Years Ended Sept	tember 30
Income before income tax         P8,184,125,550         P7,588,547,317           Adjustments for:         Depreciation and amortization (Notes 11, 12, 22, and 24)         3,571,271,998         3,150,437,260           Interest expense on loans payable excluding capitalized borrowing cost (Notes 26)         571,626,129         5,288,926           Accretion expense on security deposits (Notes 15 and 26)         66,820,441         63,905,363           Provision for impairment losses (Note 8)         1,634,384         -           Loss on retirement of investment property (Note 11)         (7,281,855)         -           Interest income (Notes 7, 21 and 26)         (326,362,956)         (580,755,622)           Operating income before working capital changes         12,061,833,691         10,227,435,994           Decrease (increase) in:         (2,298,872,947)         (1,029,716,677)           Subdivision land, condominium and residential units for sale (inclusive of capitalized borrowing cost)         (10,269,088,882)         (773,883,181)           Prepaid expenses and value-added input tax         95,475,649         (37,935,575)         Increase in:           Accounts payable and accrued expenses and other noncurrent liabilities         1,444,405,192         1,110,913,927           Net pension liabilities         1,244,567,497         685,769,144           Cash generated from operations         1,244,567,		2016	2015	2014
Income before income tax         P8,184,125,550         P7,588,547,317           Adjustments for:         Depreciation and amortization (Notes 11, 12, 22, and 24)         3,571,271,998         3,150,437,260           Interest expense on loans payable excluding capitalized borrowing cost (Note 26)         571,626,129         5,288,926           Accretion expense on security deposits (Notes 15 and 26)         66,820,441         63,905,363           Provision for impairment losses (Note 8)         1,634,384         -           Loss on retirement of investment property (Note 11)         (7,281,855)         -           Interest income (Notes 7, 21 and 26)         (326,362,956)         (580,755,622)           Operating income before working capital changes         12,061,833,691         10,227,435,994           Decrease (increase) in:         (2,298,872,947)         (1,029,716,677)           Subdivision land, condominium and residential units for sale (inclusive of capitalized borrowing cost)         (10,269,088,882)         (773,883,181)           Prepaid expenses and value-added input tax         95,475,649         (37,935,575)         Increase in:           Accounts payable and accrued expenses and other noncurrent liabilities         1,442,405,192         1,110,913,927           Net pension liabilities         1,244,567,497         685,769,144           Cash generated from operations         1,244,567,4	ASH FLOWS FROM OPERATING ACTIVITIES			
Adjustments for: Depreciation and amortization (Notes 11, 12, 22, and 24)3,571,271,9983,150,437,260Interest expense on loans payable excluding capitalized borrowing cost (Note 26)3,571,271,9983,150,437,260Accretion expense on security deposits (Notes 15 and 26)571,626,1295,288,926Accretion for impairment losses (Note 8)1,634,384-Loss on retirement of investment properties and property and equipment (Note 12)-12,750Gain on sale of investment property (Note 11)(7,281,855)-Interest income (Notes 7, 21 and 26)(326,362,956)(580,755,622)Operating income before working capital changes Decrease (increase) in: Receivables - trade(2,298,872,947)(1,029,716,677)Subdivision land, condominium and residential units for sale (inclusive of capitalized borrowing cost) Prepaid expenses and value-added input tax(162,4214,318)(133,404,192)Other current taskets95,475,649(37,935,575)Increase in: Accounts payable and accrued expenses and other noncurrent liabilities1,442,405,1921,110,913,927Net pension liabilities1,244,567,497685,769,144Cash generated from operations Interest received from installment contract receivables308,287,94161,902,142,108,109Net cash flows provided by operating activities853,098,8519,575,075,786CASH FLOWS FROM INVESTING ACTIVITIES Interest received from affiliated companies (Notes 8 and 20) Advances to lot owners4,916,656(815,502)Additions to: Investment properties (inclusive of capitalized borrowing c		₽8 184 125 550	₽7 588 547 317	₽6,256,372,910
Depreciation and amortization (Notes 11, 12, 22, and 24)3,571,271,9983,150,437,260Interest expense on loans payable excluding capitalized borrowing cost (Note 26)571,626,1295,288,926Accretion expense on security deposits (Notes 15 and 26)66,820,44163,905,363Provision for impairment losses (Note 8)1,634,384-Loss on retirement of investment properties and property and equipment (Note 12)-12,750Gain on sale of investment property (Note 11)(7,281,855)-Interest income (Notes 7, 21 and 26)(326,362,956)(580,755,622)Operating income before working capital changes12,061,833,69110,227,435,994Decrease (increase) in: Receivables - trade(2,298,872,947)(1,029,716,677)Subdivision land, condominium and residential units for sale (inclusive of capitalized borrowing cost) Prepaid expenses and value-added input tax Other current assets(10,269,088,882)(773,883,181)Prepaid expenses and value-added input tax Other current liabilities1,442,405,1921,110,913,927Net pension liabilities3,4516,5613,669,861Customers' deposits1,244,567,497685,769,144Cash generated from operations Interest received from installment contract receivables (Notes 21 and 26)308,287,941541,408,593Increase (increase) in: Receivables from affiliated companies (Notes 8 and 20) Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets9,575,075,786CASH FLOWS FROM INVESTING ACTIVITIES Interest received from installment contract receivables four affi		10,104,125,550	17,500,517,517	10,230,372,910
and 24) 3,571,271,998 3,150,437,260 Interest expense on loans payable excluding capitalized borrowing cost (Note 26) 571,626,129 5,288,926 Accretion expense on security deposits (Notes 15 and 26) 66,820,441 63,905,363 Provision for impairment losses (Note 8) 1,634,384 – Loss on retirement of investment properties and property and equipment (Note 12) – 12,750 Gain on sale of investment property (Note 11) (7,281,855) – Interest income (Notes 7, 21 and 26) (326,362,956) (580,755,622) Operating income before working capital changes Decrease (increase) in: Receivables - trade (2,298,872,947) (1,029,716,677) Subdivision land, condominium and residential units for sale (inclusive of capitalized borrowing cost) Prepaid expenses and value-added input tax Other current assets 12,441,318) (133,404,192) Increase in: Accounts payable and accrued expenses and other noncurrent liabilities 34,516,561 36,669,861 Customers' deposits 1,244,567,497 (685,769,144 Cash generated from operations Incerease (fincrease) in: Net cash flows provided by operating activities 853,098,851 9,575,575 Increase from installment contract receivables (Notes 21 and 26) (1,611,811,533) (1,025,182,108) Net cash flows provided by operating activities 853,098,851 9,575,075,786 CASH FLOWS FROM INVESTING ACTIVITIES Interest received from cash and short-term investments Decrease (increase) in: Receivables from affiliated companies (Notes 8 and 20) Advances to suppliers and contractors (Notes 10 and 13) (Ret cash flows provided by operating activities 18,221,298 39,275,826 Decrease (increase) in: Receivables from affiliated companies (Notes 8 and 20) Advances to lot owners 51,490,204 475,054,329 Additions to: Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35) (10,408,209,367) (11,902,649,055) Property and equipment (Notes 12 and 35) (10,408,209,367) (11,902,649,055) Property and equipment (Notes 12 and 35) (1,452,986,001) (635,124,068)				
Interest expense on loans payable excluding capitalized borrowing cost (Note 26) Accretion expense on security deposits (Notes 15 and 26) Provision for impairment losses (Note 8) Loss on retirement of investment properties and property and equipment (Note 12) Gain on sale of investment property (Note 11) Interest income (Notes 7, 21 and 26) Operating income before working capital changes Decrease (increase) in: Receivables - trade Studivision land, condominium and residential units for sale (inclusive of capitalized borrowing cost) Prepaid expenses and value-added input tax for sale (inclusive of capitalized borrowing cost) Other current liabilities Net counts payable and accrued expenses and other noncurrent liabilities Net pension liabilities (Notes 21 and 26) Net pension liabilities Net pension liabilities Net cash flows provided by operating activities <b>CASH FLOWS FROM INVESTING ACTIVITIES</b> Increase (in: Receivables from and short-term investments Net cash flows provided by operating activities <b>CASH FLOWS FROM INVESTING ACTIVITIES</b> Interease in cash and short-term investments Decrease (increase) in: <b>Accounts provided by operating activities</b> <b>CASH FLOWS FROM INVESTING ACTIVITIES</b> Interease to lot owners (Notes 21 and 26) Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets Decrease to lot owners <b>CASH FLOWS FROM INVESTING ACTIVITIES</b> Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35) (10,408,209,367) (11,902,649,055) (1,452,986,001) (635,124,068)	•	3 571 271 998	3 150 437 260	2,731,972,693
borrowing cost (Note 26)         571,626,129         5,288,926           Accretion expense on security deposits         66,820,441         63,905,363           Provision for impairment losses (Note 8)         1,634,384         -           Loss on retirement of investment properties and property and equipment (Note 12)         -         12,750           Gain on sale of investment property (Note 11)         (7,281,855)         -           Interest income (Notes 7, 21 and 26)         (326,362,956)         (580,755,622)           Operating income before working capital changes         12,061,833,691         10,227,435,994           Decrease (increase) in: Receivables - trade         (2,298,872,947)         (1,029,716,677)           Subdivision land, condominium and residential units for sale (inclusive of capitalized borrowing cost)         (10,269,088,882)         (773,883,181)           Prepaid expenses and value-added input tax         (154,214,318)         (133,404,192)           Other current assets         95,475,649         (37,935,575)           Increase in: Accounts payable and accrued expenses and other noncurrent liabilities         1,442,405,192         1,110,913,927           Net pension liabilities         34,516,561         36,669,861         306,828,7941         541,408,593           Income tax paid         (1,611,811,533)         10,085,849,301         11,452,108,100,858		5,571,271,590	5,150,157,200	2,751,972,095
Accretion expense on security deposits (Notes 15 and 26)       66,820,441       63,905,363         Provision for impairment losses (Note 8)       1,634,384       -         Loss on retirement of investment properties and property and equipment (Note 12)       -       12,750         Gain on sale of investment property (Note 11)       (7,281,855)       -         Interest income (Notes 7, 21 and 26)       (326,362,956)       (580,755,622)         Operating income before working capital changes       12,061,833,691       10,227,435,994         Decrease (increase) in: Receivables - trade       (2,298,872,947)       (1,029,716,677)         Subdivision land, condominium and residential units for sale (inclusive of capitalized borrowing cost)       (10,269,088,882)       (773,883,181)         Prepaid expenses and value-added input tax       (154,2114,318)       (133,404,192)         Other current assets       95,475,649       (37,935,575)         Increase in: Accounts payable and accrued expenses and other noncurrent liabilities       1,442,405,192       1,110,913,927         Net pension liabilities       34,516,561       36,669,861         Customers' deposits       1,244,567,497       685,769,144         Cash generated from operations       2,156,622,443       10,085,849,301         Interest received from cash and short-term investments       18,221,298       39,275,		571 626 129	5 288 926	_
(Notes 15 and 26)         66,820,441         63,905,363           Provision for impairment losses (Note 8)         1,634,384         -           Loss on retirement of investment properties and property and equipment (Note 12)         -         12,750           Gain on sale of investment property (Note 11)         (7,281,855)         -           Interest income (Notes 7, 21 and 26)         (326,362,956)         (580,755,622)           Operating income before working capital changes         12,061,833,691         10,227,435,994           Decrease (increase) in: Receivables - trade         (2,298,872,947)         (1,029,716,677)           Subdivision land, condominum and residential units for sale (inclusive of capitalized borrowing cost)         (10,269,088,882)         (773,883,181)           Prepaid expenses and value-added input tax         (154,214,318)         (133,404,192)           Other current assets         95,475,649         (37,935,575)           Increase in:         Accounts payable and accrued expenses and other noncurrent liabilities         34,516,561         36,669,861           Customers' deposits         1,244,567,497         685,769,144         Cash generated from operations         2,156,622,443         10,085,849,301           Interest received from installment contract receivables         (Notes 21 and 26)         308,287,941         541,408,593           Income		571,020,127	5,200,720	
Provision for impairment losses (Note 8)       1,634,384       -         Loss on retirement of investment properties and property and equipment (Note 12)       -       12,750         Gain on sale of investment property (Note 11)       (7,281,855)       -         Interest income (Notes 7, 21 and 26)       (326,362,956)       (580,755,622)         Operating income before working capital changes       12,061,833,691       10,227,435,994         Decrease (increase) in: Receivables - trade       (2,298,872,947)       (1,029,716,677)         Subdivision land, condominium and residential units for sale (inclusive of capitalized borrowing cost)       (10,269,088,882)       (773,883,181)         Prepaid expenses and value-added input tax       (154,214,318)       (133,404,192)         Other current assets       95,475,649       (37,935,575)         Increase in: Accounts payable and accrued expenses and other noncurrent liabilities       1,442,405,192       1,110,913,927         Net pension liabilities       1,244,567,497       685,769,144         Cash generated from operations       1,216,622,443       10,085,849,301         Interest received from installment contract receivables       (1,611,811,533)       (1,052,182,108)         Net cash flows provided by operating activities       853,098,851       9,575,075,786         CASH FLOWS FROM INVESTING ACTIVITIES       18,221,298<		66 820 441	63 905 363	78,279,804
Loss on retirement of investment properties and property and equipment (Note 12)         –         12,750           Gain on sale of investment property (Note 11)         (7,281,855)         –           Interest income (Notes 7, 21 and 26)         (326,362,956)         (580,755,622)           Operating income before working capital changes         12,061,833,691         10,227,435,994           Decrease (increase) in: Receivables - trade         (2,298,872,947)         (1,029,716,677)           Subdivision land, condominium and residential units for sale (inclusive of capitalized borrowing cost)         (19,269,088,882)         (773,883,181)           Prepaid expenses and value-added input tax         (154,214,318)         (133,404,192)           Other current assets         95,475,649         (37,935,575)           Increase in:         1,442,405,192         1,110,913,927           Net pension liabilities         1,442,405,192         1,110,913,927           Net pension liabilities         2,156,622,443         10,085,849,301           Interest received from operations         2,156,622,443         10,085,849,301           Interest received from cash and short-term investments         18,221,298         39,275,826           Cash generated from operating activities         853,098,851         9,575,075,786           CASH FLOWS FROM INVESTING ACTIVITIES         18,221,298			-	
property and equipment (Note 12)         –         12,750           Gain on sale of investment property (Note 11)         (7,281,855)         –           Interest income (Notes 7, 21 and 26)         (326,362,956)         (580,755,622)           Operating income before working capital changes         12,061,833,691         10,227,435,994           Decrease (increase) in:         (2,298,872,947)         (1,029,716,677)           Subdivision land, condominium and residential units         (154,214,318)         (133,404,192)           Other current assets         95,475,649         (37,935,575)           Increase in:         (154,214,318)         (133,404,192)           Other current assets         95,475,649         (37,935,575)           Increase in:         1,442,405,192         1,110,913,927           Net pension liabilities         34,516,561         36,669,861           Customers' deposits         1,244,567,497         685,769,144           Cash generated from operations         2,156,622,443         10,085,849,301           Interest received from installment contract receivables         (16,11,811,533)         (1,052,182,108)           Net cash flows provided by operating activities         853,098,851         9,575,075,786           CASH FLOWS FROM INVESTING ACTIVITIES         18,221,298         39,275,826 <td></td> <td>1,00 1,001</td> <td></td> <td></td>		1,00 1,001		
Gain on sale of investment property (Note 11) $(7,281,855)$ $-$ Interest income (Notes 7, 21 and 26) $(326,362,956)$ $(580,755,622)$ Operating income before working capital changes $12,061,833,691$ $10,227,435,994$ Decrease (increase) in:Receivables - trade $(2,298,872,947)$ $(1,029,716,677)$ Subdivision land, condominium and residential unitsfor sale (inclusive of capitalized borrowing cost) $(10,269,088,882)$ $(773,883,181)$ Prepaid expenses and value-added input tax $(154,214,318)$ $(133,404,192)$ $(37,935,575)$ Increase in:Accounts payable and accrued expenses and other noncurrent liabilities $1,442,405,192$ $1,110,913,927$ Net pension liabilities $34,516,561$ $36,669,861$ Customers' deposits $1,244,567,497$ $685,769,144$ Cash generated from operations (Notes 21 and 26) $308,287,941$ $541,408,593$ Income tax paid $(1,611,811,533)$ $(1,052,182,108)$ Net cash flows provided by operating activities $853,098,851$ $9,575,075,786$ CASH FLOWS FROM INVESTING ACTIVITIES Interest received from cash and short-term investments $18,221,298$ $39,275,826$ Decrease (increase) in: Receivables from affiliated companies (Notes 8 and 20) Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets $4,916,656$ $(815,502)$ Additions to: Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35) $(10,408,209,367)$ $(11,902,649,055)$ Property and equipment (Notes 12 and 35) $(10,408,209,367)$ $(11,902,649,$		_	12 750	324,018,712
Interest income (Notes 7, 21 and 26) $(326,362,956)$ $(580,755,622)$ Operating income before working capital changes $12,061,833,691$ $10,227,435,994$ Decrease (increase) in:Receivables - trade $(2,298,872,947)$ $(1,029,716,677)$ Subdivision land, condominium and residential unitsfor sale (inclusive of capitalized borrowing cost) $(10,269,088,882)$ $(773,883,181)$ Prepaid expenses and value-added input tax $(154,214,318)$ $(133,404,192)$ $(154,214,318)$ $(133,404,192)$ Other current assets95,475,649 $(37,935,575)$ Increase in:Accounts payable and accrued expenses and other noncurrent liabilities $1,442,405,192$ $1,110,913,927$ Net pension liabilities $34,516,561$ $36,669,861$ Customers' deposits $1,244,567,497$ $685,769,144$ Cash generated from operations Increase received from installment contract receivables (Notes 21 and 26) $308,287,941$ $541,408,593$ Income tax paid $(1,611,811,533)$ $(1,052,182,108)$ Net cash flows provided by operating activities $853,098,851$ $9,575,075,786$ CASH FLOWS FROM INVESTING ACTIVITIES Interest received from cash and short-term investments $18,221,298$ $39,275,826$ Decrease (increase) in: Receivables from affiliated companies (Notes 8 and 20) Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets $4,916,656$ $(815,502)$ Advances to lot owners $51,490,204$ $475,054,329$ Additions to: Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35) Prope		(7 281 855)	-	
Operating income before working capital changes Decrease (increase) in: Receivables - trade $12,061,833,691$ $10,227,435,994$ Decrease (increase) in: Receivables - trade $(2,298,872,947)$ $(1,029,716,677)$ Subdivision land, condominium and residential units for sale (inclusive of capitalized borrowing cost) Prepaid expenses and value-added input tax Other current assets $(10,269,088,882)$ $(773,883,181)$ Prepaid expenses and value-added input tax Other current assets $(154,214,318)$ $(133,404,192)$ Other current assets $95,475,649$ $(37,935,575)$ Increase in: Accounts payable and accrued expenses and other noncurrent liabilities $1,442,405,192$ $1,110,913,927$ Net pension liabilities $34,516,561$ $36,669,861$ Customers' deposits $2,156,622,443$ $10,083,849,301$ Interest received from operations $2,156,622,443$ $10,083,849,301$ Interest received from installment contract receivables (Notes 21 and 26) $308,287,941$ $541,408,593$ Income tax paid $(1,611,811,533)$ $(1,052,182,108)$ Net cash flows provided by operating activities $853,098,851$ $9,575,075,786$ CASH FLOWS FROM INVESTING ACTIVITIES Interest received from cash and short-term investments $18,221,298$ $39,275,826$ Decrease (increase) in: Receivables from affiliated companies (Notes 8 and 20) Advances to lot owners $4,916,656$ $(815,502)$ Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets $1,298,516,855$ $(1,539,044,096)$ Advances to lot owners $51,490,204$ <			(580 755 622)	(513,959,506)
Decrease (increase) in: Receivables - trade Subdivision land, condominium and residential units for sale (inclusive of capitalized borrowing cost) Prepaid expenses and value-added input tax Other current assets Increase in: Accounts payable and accrued expenses and other noncurrent liabilities Customers' deposits (Notes 21 and 26) Increase from operations (Notes 21 and 26) Increase in: Account from operating activities <b>1,244,567,497</b> <b>1,110,913,927</b> Net pension liabilities <b>1,244,567,497</b> <b>1,110,913,927</b> Net cash flows provided by operating activities <b>1,244,567,497</b> <b>1,10,085,849,301</b> Interest received from installment contract receivables (Notes 21 and 26) Income tax paid <b>1,10,013,927</b> <b>1,10,085,849,301</b> Interest received from ash and short-term investments <b>1,8,221,298</b> <b>308,287,941</b> <b>5,11,408,593</b> <b>1,298,516,855</b> <b>1,575,075,786</b> <b>CASH FLOWS FROM INVESTING ACTIVITIES</b> Interest received from affiliated companies (Notes 8 and 20) Advances to lot owners Advances to lot owners Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35) ( <b>1,452,986,001</b> ) <b>(1,452,986,001</b> ) <b>(1,452,24,068</b> )				8,876,684,613
Receivables - trade       (2,298,872,947)       (1,029,716,677)         Subdivision land, condominium and residential units       for sale (inclusive of capitalized borrowing cost)       (10,269,088,882)       (773,883,181)         Prepaid expenses and value-added input tax       (154,214,318)       (133,404,192)         Other current assets       95,475,649       (37,935,575)         Increase in:       Accounts payable and accrued expenses and other       1,442,405,192       1,110,913,927         Net pension liabilities       34,516,561       36,669,861         Customers' deposits       1,244,567,497       685,769,144         Cash generated from operations       1,244,567,497       685,769,144         Cash generated from installment contract receivables       (1,611,811,533)       (1,025,182,108)         Net cash flows provided by operating activities       853,098,851       9,575,075,786         CASH FLOWS FROM INVESTING ACTIVITIES       18,221,298       39,275,826         Decrease (increase) in:       Receivables from affiliated companies (Notes 8 and 20)       4,916,656       (815,502)         Advances to suppliers and contractors (Notes 10 and 13)       (881,320,355)       (1,517,400,009)       Other noncurrent assets         Advances to lot owners       51,490,204       475,054,329       Advances to lot owners       51,490,204       4		12,001,055,071	10,227,433,774	0,070,004,015
Subdivision land, condominium and residential units for sale (inclusive of capitalized borrowing cost)(10,269,088,882)(773,883,181)Prepaid expenses and value-added input tax Other current assets(154,214,318)(133,404,192)Other current assets95,475,649(37,935,575)Increase in: Accounts payable and accrued expenses and other noncurrent liabilities1,442,405,1921,110,913,927Net pension liabilities34,516,56136,669,861Customers' deposits1,244,567,497685,769,144Cash generated from operations2,156,622,44310,085,849,301Interest received from installment contract receivables (Notes 21 and 26)308,287,941541,408,593Income tax paid(1,611,811,533)(1,052,182,108)Net cash flows provided by operating activities853,098,8519,575,075,786CASH FLOWS FROM INVESTING ACTIVITIES Interest received from cash and short-term investments18,221,29839,275,826Decrease (increase) in: Receivables from affiliated companies (Notes 10 and 13) Other noncurrent assets(881,320,355)(1,517,400,009)Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets(10,408,209,367)(11,902,649,055)Advances to lot owners51,490,204475,054,329Additions to: Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35) Property and equipment (Notes 12 and 35)(10,408,209,367)(11,902,649,055)Property and equipment (Notes 12 and 35)(1,452,986,001)(635,124,068)		(2 208 872 047)	(1 029 716 677)	(1,647,765,560)
for sale (inclusive of capitalized borrowing cost)       (10,269,088,882)       (773,883,181)         Prepaid expenses and value-added input tax       (154,214,318)       (133,404,192)         Other current assets       95,475,649       (37,935,575)         Increase in:       Accounts payable and accrued expenses and other       95,475,649       (37,935,575)         Net pension liabilities       34,516,561       36,669,861         Customers' deposits       1,244,567,497       685,769,144         Cash generated from operations       2,156,622,443       10,085,849,301         Interest received from installment contract receivables       (1,611,811,533)       (1,052,182,108)         Net cash flows provided by operating activities       853,098,851       9,575,075,786         CASH FLOWS FROM INVESTING ACTIVITIES       Interest received from cash and short-term investments       18,221,298       39,275,826         Decrease (increase) in:       Receivables from affiliated companies (Notes 8 and 20)       4,916,656       (815,502)         Advances to suppliers and contractors (Notes 10 and 13)       (881,320,355)       (1,539,044,096)         Advances to lot owners       51,490,204       475,054,329         Additions to:       Investment properties (inclusive of capitalized       51,490,204       475,054,329         Nother noncurrent (Notes 11 and		(2,2)0,072,747)	(1,02),/10,0//)	(1,047,705,500)
Prepaid expenses and value-added input tax       (154,214,318)       (133,404,192)         Other current assets       95,475,649       (37,935,575)         Increase in:       Accounts payable and accrued expenses and other       1,442,405,192       1,110,913,927         Net pension liabilities       34,516,561       36,669,861         Customers' deposits       1,244,567,497       685,769,144         Cash generated from operations       2,156,622,443       10,085,849,301         Interest received from installment contract receivables       (1,611,811,533)       (1,052,182,108)         Net cash flows provided by operating activities       853,098,851       9,575,075,786         CASH FLOWS FROM INVESTING ACTIVITIES       Interest received from cash and short-term investments       18,221,298       39,275,826         Decrease (increase) in:       Receivables from affiliated companies (Notes 8 and 20)       4,916,656       (815,502)         Advances to suppliers and contractors (Notes 10 and 13)       (881,320,355)       (1,517,400,009)         Other noncurrent assets       1,298,516,855       (1,539,044,096)         Advances to lot owners       51,490,204       475,054,329         Additions to:       Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35)       (10,408,209,367)       (11,902,649,055)         Property an		(10 260 088 882)	(773 883 181)	(1,393,081,568)
Other current assets $95,475,649$ $(37,935,575)$ Increase in:Accounts payable and accrued expenses and other noncurrent liabilities $1,442,405,192$ $1,110,913,927$ Net pension liabilities $34,516,561$ $36,669,861$ Customers' deposits $1,244,567,497$ $685,769,144$ Cash generated from operations $2,156,622,443$ $10,085,849,301$ Interest received from installment contract receivables (Notes 21 and 26) $308,287,941$ $541,408,593$ Income tax paid $(1,611,811,533)$ $(1,052,182,108)$ Net cash flows provided by operating activities $853,098,851$ $9,575,075,786$ CASH FLOWS FROM INVESTING ACTIVITIES Interest received from cash and short-term investments $18,221,298$ $39,275,826$ Decrease (increase) in: Receivables from affiliated companies (Notes 8 and 20) $4,916,656$ $(815,502)$ Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets $1,298,516,855$ $(1,539,044,096)$ Advances to lot owners $51,490,204$ $475,054,329$ Additions to: Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35) Property and equipment (Notes 12 and 35) $(10,408,209,367)$ $(14,52,986,001)$ $(11,902,649,055)$ $(635,124,068)$				(636,849,482)
Increase in: Accounts payable and accrued expenses and other noncurrent liabilities 1,442,405,192 1,110,913,927 Net pension liabilities 34,516,561 36,669,861 Customers' deposits 1,244,567,497 685,769,144 Cash generated from operations 2,156,622,443 10,085,849,301 Interest received from installment contract receivables (Notes 21 and 26) 308,287,941 541,408,593 Income tax paid (1,611,811,533) (1,052,182,108) Net cash flows provided by operating activities 853,098,851 9,575,075,786 CASH FLOWS FROM INVESTING ACTIVITIES Interest received from cash and short-term investments 18,221,298 39,275,826 Decrease (increase) in: Receivables from affiliated companies (Notes 8 and 20) 4,916,656 (815,502) Advances to suppliers and contractors (Notes 10 and 13) (881,320,355) (1,517,400,009) Other noncurrent assets 1,298,516,855 (1,539,044,096) Advances to lot owners 51,490,204 475,054,329 Additions to: Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35) (10,408,209,367) (11,902,649,055) Property and equipment (Notes 12 and 35) (1,452,986,001) (635,124,068)				729,821,292
Accounts payable and accrued expenses and other noncurrent liabilities1,442,405,1921,110,913,927Net pension liabilities34,516,56136,669,861Customers' deposits1,244,567,497685,769,144Cash generated from operations2,156,622,44310,085,849,301Interest received from installment contract receivables (Notes 21 and 26)308,287,941541,408,593Income tax paid(1,611,811,533)(1,052,182,108)Net cash flows provided by operating activities853,098,8519,575,075,786CASH FLOWS FROM INVESTING ACTIVITIES Interest received from cash and short-term investments18,221,29839,275,826Decrease (increase) in: Receivables from affiliated companies (Notes 8 and 20) Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets(881,320,355)(1,517,400,009)Other noncurrent assets1,298,516,855(1,539,044,096)Advances to lot owners51,490,204475,054,329Additions to: Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35) Property and equipment (Notes 12 and 35)(10,408,209,367) (11,902,649,055)(11,902,649,055) (635,124,068)		)3,173,01)	(57,755,575)	729,021,292
noncurrent liabilities         1,442,405,192         1,110,913,927           Net pension liabilities         34,516,561         36,669,861           Customers' deposits         1,244,567,497         685,769,144           Cash generated from operations         2,156,622,443         10,085,849,301           Interest received from installment contract receivables         (Notes 21 and 26)         308,287,941         541,408,593           Income tax paid         (1,611,811,533)         (1,052,182,108)         Net cash flows provided by operating activities         853,098,851         9,575,075,786           CASH FLOWS FROM INVESTING ACTIVITIES         Interest received from cash and short-term investments         18,221,298         39,275,826           Decrease (increase) in:         Receivables from affiliated companies (Notes 8 and 20)         4,916,656         (815,502)           Advances to suppliers and contractors (Notes 10 and 13)         (881,320,355)         (1,517,400,009)           Other noncurrent assets         1,298,516,855         (1,539,044,096)           Advances to lot owners         51,490,204         475,054,329           Additions to:         Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35)         (10,408,209,367)         (11,902,649,055)           Property and equipment (Notes 12 and 35)         (1,452,986,001)         (635,124,068)				
Net pension liabilities         34,516,561         36,669,861           Customers' deposits         1,244,567,497         685,769,144           Cash generated from operations         2,156,622,443         10,085,849,301           Interest received from installment contract receivables         (Notes 21 and 26)         308,287,941         541,408,593           Income tax paid         (1,611,811,533)         (1,052,182,108)         Net cash flows provided by operating activities         853,098,851         9,575,075,786           CASH FLOWS FROM INVESTING ACTIVITIES         18,221,298         39,275,826         Seceivables from cash and short-term investments         18,221,298         39,275,826           Decrease (increase) in:         Receivables from affiliated companies (Notes 8 and 20)         4,916,656         (815,502)           Advances to suppliers and contractors (Notes 10 and 13)         (881,320,355)         (1,517,400,009)         Other noncurrent assets         1,298,516,855         (1,539,044,096)         Advances to lot owners         51,490,204         475,054,329         Additions to:         Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35)         (10,408,209,367)         (11,902,649,055)         Property and equipment (Notes 12 and 35)         (10,408,209,367)         (11,902,649,055)         S1,24,068)         S1,24,068         S1,24,068         S1,24,068         S1,24,068         <		1 442 405 102	1 110 013 027	985,452,905
Customers' deposits $1,244,567,497$ $685,769,144$ Cash generated from operations $2,156,622,443$ $10,085,849,301$ Interest received from installment contract receivables (Notes 21 and 26) $308,287,941$ $541,408,593$ Income tax paid $(1,611,811,533)$ $(1,052,182,108)$ Net cash flows provided by operating activities $853,098,851$ $9,575,075,786$ <b>CASH FLOWS FROM INVESTING ACTIVITIES</b> Interest received from cash and short-term investments $18,221,298$ $39,275,826$ Decrease (increase) in: Receivables from affiliated companies (Notes 8 and 20) $4,916,656$ $(815,502)$ Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets $1,298,516,855$ $(1,539,044,096)$ Advances to lot owners $51,490,204$ $475,054,329$ Additions to: Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35) Property and equipment (Notes 12 and 35) $(10,408,209,367)$ $(14,52,986,001)$ $(635,124,068)$				34,833,887
Cash generated from operations2,156,622,44310,085,849,301Interest received from installment contract receivables (Notes 21 and 26)308,287,941541,408,593Income tax paid(1,611,811,533)(1,052,182,108)Net cash flows provided by operating activities853,098,8519,575,075,786CASH FLOWS FROM INVESTING ACTIVITIES Interest received from cash and short-term investments18,221,29839,275,826Decrease (increase) in: Receivables from affiliated companies (Notes 8 and 20) Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets(881,320,355)(1,517,400,009)Other noncurrent assets1,298,516,855(1,539,044,096)Advances to lot owners51,490,204475,054,329Additions to: Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35)(10,408,209,367) (11,902,649,055)(11,902,649,055) (635,124,068)	1	, ,		389,238,067
Interest received from installment contract receivables (Notes 21 and 26)308,287,941541,408,593Income tax paid(1,611,811,533)(1,052,182,108)Net cash flows provided by operating activities853,098,8519,575,075,786CASH FLOWS FROM INVESTING ACTIVITIES Interest received from cash and short-term investments18,221,29839,275,826Decrease (increase) in: Receivables from affiliated companies (Notes 8 and 20) Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets4,916,656(815,502)Advances to lot owners1,298,516,855(1,539,044,096)Additions to: Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35) Property and equipment (Notes 12 and 35)(10,408,209,367) (1,452,986,001) (635,124,068)				7,338,334,154
(Notes 21 and 26)       308,287,941       541,408,593         Income tax paid       (1,611,811,533)       (1,052,182,108)         Net cash flows provided by operating activities       853,098,851       9,575,075,786         CASH FLOWS FROM INVESTING ACTIVITIES         Interest received from cash and short-term investments       18,221,298       39,275,826         Decrease (increase) in:       receivables from affiliated companies (Notes 8 and 20)       4,916,656       (815,502)         Advances to suppliers and contractors (Notes 10 and 13)       (881,320,355)       (1,517,400,009)         Other noncurrent assets       1,298,516,855       (1,539,044,096)         Advances to lot owners       51,490,204       475,054,329         Additions to:       Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35)       (10,408,209,367)       (11,902,649,055)         Property and equipment (Notes 12 and 35)       (10,408,209,367)       (11,902,649,055)		2,150,022,445	10,065,649,501	7,336,334,134
Income tax paid(1,611,811,533)(1,052,182,108)Net cash flows provided by operating activities853,098,8519,575,075,786CASH FLOWS FROM INVESTING ACTIVITIESInterest received from cash and short-term investments18,221,29839,275,826Decrease (increase) in: Receivables from affiliated companies (Notes 8 and 20)4,916,656(815,502)Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets1,298,516,855(1,539,044,096)Advances to lot owners51,490,204475,054,329Additions to: Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35)(10,408,209,367) (11,902,649,055)(11,902,649,055) (635,124,068)		200 207 041	541 408 503	499,324,875
Net cash flows provided by operating activities853,098,8519,575,075,786CASH FLOWS FROM INVESTING ACTIVITIESInterest received from cash and short-term investments18,221,29839,275,826Decrease (increase) in: Receivables from affiliated companies (Notes 8 and 20)4,916,656(815,502)Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets1,298,516,855(1,539,044,096)Advances to lot owners51,490,204475,054,329Additions to: Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35)(10,408,209,367) (11,902,649,055)(11,902,649,055) (635,124,068)				(1,246,860,762)
CASH FLOWS FROM INVESTING ACTIVITIESInterest received from cash and short-term investments18,221,29839,275,826Decrease (increase) in: Receivables from affiliated companies (Notes 8 and 20)4,916,656(815,502)Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets1,298,516,855(1,517,400,009)Advances to lot owners51,490,204475,054,329Additions to: Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35)(10,408,209,367)(11,902,649,055)Property and equipment (Notes 12 and 35)(1,452,986,001)(635,124,068)				
Interest received from cash and short-term investments18,221,29839,275,826Decrease (increase) in: Receivables from affiliated companies (Notes 8 and 20) Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets4,916,656(815,502)Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets(881,320,355)(1,517,400,009)Advances to lot owners51,490,204475,054,329Additions to: Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35)(10,408,209,367) (1,452,986,001)(11,902,649,055) (635,124,068)	set cash flows provided by operating activities	853,098,851	9,5/5,0/5,/86	6,590,798,267
Interest received from cash and short-term investments18,221,29839,275,826Decrease (increase) in: Receivables from affiliated companies (Notes 8 and 20) Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets4,916,656(815,502)Advances to suppliers and contractors (Notes 10 and 13) Other noncurrent assets(881,320,355)(1,517,400,009)Advances to lot owners51,490,204475,054,329Additions to: Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35)(10,408,209,367)(11,902,649,055)Property and equipment (Notes 12 and 35)(1,452,986,001)(635,124,068)	CASH FLOWS FROM INVESTING ACTIVITIES			
Decrease (increase) in:Receivables from affiliated companies (Notes 8 and 20)Advances to suppliers and contractors (Notes 10 and 13)Other noncurrent assetsAdvances to lot ownersAdvances to lot ownersAdditions to:Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35)Property and equipment (Notes 12 and 35)(10,408,209,367)(11,902,649,055)(14,452,986,001)(635,124,068)		18.221.298	39,275,826	14,617,135
Receivables from affiliated companies (Notes 8 and 20)       4,916,656       (815,502)         Advances to suppliers and contractors (Notes 10 and 13)       (881,320,355)       (1,517,400,009)         Other noncurrent assets       1,298,516,855       (1,539,044,096)         Advances to lot owners       51,490,204       475,054,329         Additions to:       Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35)       (10,408,209,367)       (11,902,649,055)         Property and equipment (Notes 12 and 35)       (14,52,986,001)       (635,124,068)	Decrease (increase) in:	-, ,		, , ,
Advances to suppliers and contractors (Notes 10 and 13)       (881,320,355)       (1,517,400,009)         Other noncurrent assets       1,298,516,855       (1,539,044,096)         Advances to lot owners       51,490,204       475,054,329         Additions to:       Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35)       (10,408,209,367)       (11,902,649,055)         Property and equipment (Notes 12 and 35)       (1,452,986,001)       (635,124,068)	Receivables from affiliated companies (Notes 8 and 20)	4,916,656	(815,502)	(272,007)
Other noncurrent assets       1,298,516,855       (1,539,044,096)         Advances to lot owners       51,490,204       475,054,329         Additions to:       Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35)       (10,408,209,367)       (11,902,649,055)         Property and equipment (Notes 12 and 35)       (1,452,986,001)       (635,124,068)				(494,045,948)
Advances to lot owners       51,490,204       475,054,329         Additions to:       Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35)       (10,408,209,367)       (11,902,649,055)         Property and equipment (Notes 12 and 35)       (1,452,986,001)       (635,124,068)	••			(95,339,495)
Additions to:       Investment properties (inclusive of capitalized borrowing cost) (Notes 11 and 35)       (10,408,209,367)       (11,902,649,055)         Property and equipment (Notes 12 and 35)       (1,452,986,001)       (635,124,068)	Advances to lot owners		475,054,329	(395,611,155)
borrowing cost) (Notes 11 and 35)(10,408,209,367)(11,902,649,055)Property and equipment (Notes 12 and 35)(1,452,986,001)(635,124,068)	Additions to:	- , - , - , -		( ) ) )
borrowing cost) (Notes 11 and 35)(10,408,209,367)(11,902,649,055)Property and equipment (Notes 12 and 35)(1,452,986,001)(635,124,068)	Investment properties (inclusive of capitalized			
Property and equipment (Notes 12 and 35) (1,452,986,001) (635,124,068)		(10,408,209,367)	(11,902,649.055)	(9,045,673,756)
				(587,097,540)
Proceeds from safe of investment property 33.610.500 –	Proceeds from sale of investment property	33,610,500	(····) _	( · · · · · · · · · · · · · · · · · ·
			(15.080.702.575)	(10,603,422,766)

(Forward)

		Years Ended S	September 30
	2016	2015	2014
CASH FLOWS FROM FINANCING ACTIVITIES			
Availment of loans payable (Note 16)	₽11,500,000,000	₽12,000,000,000	₽10,000,000,000
Availment of short-term loans (Note 16)	4,039,100,000	3,048,897,460	8,101,450,000
Increase (decrease) in payable to affiliated companies and	, , ,		
other liabilities (Note 15)	(3,980,173)	211,582,612	147,680,169
Interest paid	(517,222,768)	69,038,405	(34,074,420)
Payments of loans payable (Note 16)		-	(10,000,000,000)
Payments of debt issue cost (Note 16)	(57,500,000)	(111,924,327)	(79,698,532)
Payments of cash dividends (Notes 14 and 18)	(1,472,627,310)	(1,472,518,532)	(1,470,911,440)
Payments of short-term loans (Note 16)	(3,048,897,460)	(8,101,450,000)	(2,678,400,000)
Net cash flows provided by financing activities	10,438,872,289	5,643,625,618	3,986,045,777
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(43,789,070)	137,998,829	(26,578,722)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	1,192,954,018	1,054,955,189	1,081,533,911
CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 7)	₽1,149,164,948	₽1,192,954,018	₽1,054,955,189

See accompanying Notes to Consolidated Financial Statements.



# **ROBINSONS LAND CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

# 1. Corporate Information

Robinsons Land Corporation (the Parent Company) is a stock corporation organized under the laws of the Philippines. The Parent Company and its subsidiaries are collectively referred herein as "the Group".

The Group is engaged in the business of selling, acquiring, developing, operating, leasing and disposing of real properties such as land, buildings, shopping malls, commercial centers and housing projects, hotels and other variants and mixed-used property projects. The Group is 60.97% owned by JG Summit Holdings, Inc. (JGSHI or the Ultimate Parent Company). JGSHI is one of the country's largest conglomerates, with diverse interests in branded consumer foods, agro-industrial and commodity food products, petrochemicals, air transportation and financial services.

The Parent Company's shares of stock are listed and currently traded at the Philippine Stock Exchange (PSE).

The Parent Company's principal executive office is located at Level 2, Galleria Corporate Center, EDSA corner Ortigas Avenue, Quezon City, Metro Manila.

The consolidated financial statements as of September 30, 2016 and 2015 and for each of the three years in the period ended September 30, 2016 were authorized for issue by the Parent Company's Board of Directors (BOD) on January 6, 2017.

# 2. Basis of Preparation

The consolidated financial statements of the Group have been prepared under the historical cost basis and are presented in Philippine Peso ( $\mathbb{P}$ ), the Parent Company's functional currency. All amounts are rounded to the nearest peso unless otherwise indicated.

#### Statement of Compliance

The accompanying consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS).

# **Basis of Consolidation**

The consolidated financial statements comprise the financial statements of the Group as of September 30, 2016 and 2015, and for each of the three years in the period ended September 30, 2016.

The consolidated financial statements are prepared for the same reporting year as the Parent Company, using uniform accounting policies for like transactions and other events in similar circumstances.



An investee is included in the consolidation at the point when controls is achieved. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns

Generally, there is a presumption that a majority of voting rights results in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

Non-controlling interests (NCI) pertain to the equity in a subsidiary not attributable, directly or indirectly to the Parent Company. NCI represent the portion of profit or loss and net assets in subsidiaries not owned by the Group and are presented separately in consolidated statement of income, consolidated statement of comprehensive income and consolidated statement of changes in equity and within equity in the consolidated statement of financial position, separately from equity holders' of the Parent Company.

Any equity instruments issued by a subsidiary that are not owned by the Parent Company are noncontrolling interests, including preferred shares and options under share-based transactions, if any.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.



The consolidated financial statements include the financial statements of the Parent Company and the following subsidiaries as of September 30:

	Country of	Effective Pe Owne	
	Incorporation	2016	2015
Robinson's Inn Inc.	Philippines	100%	100%
Robinsons Realty and Management Corp.	Philippines	100%	100%
Robinsons Properties Marketing and Management			
Corp.	Philippines	100%	100%
Manhattan Buildings and Management Corp.	Philippines	100%	100%
Robinson's Land (Cayman), Ltd.	Cayman Islands	100%	100%
Altus San Nicolas Corporation (ASNC)	Philippines	100%	100%
Altus Angeles, Inc. (AAI)	Philippines	51%	51%
GoHotels Davao, Inc.	Philippines	51%	51%
Lingkod Pinoy Bus Liner, Inc.	Philippines	80%	_
RLC Resources Ltd.	British Virgin Island	100%	100%
Kingdom Pacific Ltd. (Kingdom Pacific)	Hong Kong	-	100%
Land Century Holdings Ltd.	Hong Kong	100%	100%
World Century Enterprise Ltd.	Hong Kong	100%	100%
Crown Harbour Holdings Ltd. (Crown Harbour)	Hong Kong	-	100%
First Capital Development Ltd. (First Capital)	Hong Kong	100%	100%
Chengdu Xin Yao Real Estate Development,			
Co. Ltd. (Chengdu Xin Yao)	China	100%	—

On October 19, 2015, Chengdu Xin Yao, subsidiary of First Capital, was incorporated to engage in the business of real estate development of Wuhou District of Chengdu Province in China (see Note 9).

On April 7, 2016, Lingkod Pinoy Bus Liner, Inc. was incorporated to engage in land transportation for transportation of carriage of passengers, goods, and merchandise within any place in the Philippines.

On June 20, 2016, the Directors of RLC Resources Limited approved the sale of 100% of its investment in Crown Harbor Holdings, Limited and Kingdom Pacific Limited. On July 12, 2016, the investment in Crown Harbour and Kingdom Pacific, were sold to Paramount Ventures Group Limited.

As of September 30, 2016, 2015 and 2014, the Group has no subsidiary with material noncontrolling interest that would require additional disclosures.

# 3. Changes in Accounting Policies

#### Standards Issued But Not Yet Effective

The Group has not applied the following PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretations which are not yet effective as of September 30, 2016. This list consists of standards and interpretations issued, which the Group reasonably expects to be applicable at a future date. The Group intends to adopt these standards when they become effective. Unless otherwise indicated, adoption of these standards and interpretations are not expected to have any significant impact on the consolidated financial statements.



Effective January 1, 2016

- PFRS 10, Consolidated Financial Statements, PFRS 12, Disclosure of Interests in Other Entities, and PAS 28, Investments in Associates and Joint Ventures - Investment Entities: Applying the Consolidation Exception (Amendments)
- PFRS 11, Joint Arrangements Accounting for Acquisitions of Interests (Amendments)
- PFRS 14, Regulatory Deferral Accounts
- PAS 1, Presentation of Financial Statements Disclosure Initiative (Amendments)
- PAS 16, Property, Plant and Equipment and PAS 38, Intangible Assets Clarification of Acceptable Methods of Depreciation and Amortization (Amendments)
- PAS 27, Separate Financial Statements Equity Method in Separate Financial Statements (Amendments)
- Annual Improvements to PFRSs (2012-2014 cycle)
  - PFRS 5, Non-current Assets Held for Sale and Discontinued Operations Changes in Methods of Disposal
  - PFRS 7, Financial Instruments: Disclosures Servicing Contracts
  - PFRS 7, Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements
  - PAS 19, Employee Benefits Regional Market Issue regarding Discount Rate
  - PAS 34, Interim Financial Reporting Disclosure of Information 'Elsewhere in the Interim Financial Report'

Effective January 1, 2017

- PAS 7, Cash Flow Statements Disclosure Initiative (Amendments)
- PAS 12, Income Taxes Recognition of Deferred Tax Assets for Unrealized Losses (Amendments)

Effective January 1, 2018

PFRS 9, Financial Instruments

The adoption of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Group's financial liabilities. The Group is currently assessing the impact of adopting this standard.



In July 2014, the International Accounting Standards Board (IASB) issued the final version of International Financial Reporting Standards (IFRS) 9, *Financial Instruments*. The new standard (renamed as PFRS 9) reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions. Early application of previous versions of PFRS 9 (2009, 2010 and 2013) is permitted if the date of initial application is before February 1, 2015. The Group did not early adopt PFRS 9.

# Effective January 1, 2019

PFRS 16, Leases

On January 13, 2016, the IASB issued its new standard, PFRS 16, *Leases*, which replaces PAS 17, the current leases standard, and the related Interpretations.

Under the new standard (renamed as PFRS 16), lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their statements of financial position, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.

The new standard is effective for annual periods beginning on or after January 1, 2019. Earlier application is not permitted until the FRSC has adopted the new revenue recognition standard. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs. The Group plans to adopt the new standard on the required effective date. It is currently assessing the impact of the new standard and expects it to significantly impact its lease arrangements wherein the Group is a lessee as it will already recognize the related assets and liabilities in its statements of financial position.

In addition, the IASB has issued the following new standards that have not yet been adopted locally by the SEC and FRSC. The Group is currently assessing the impact of these new standards and plans to adopt them on their required effective dates once adopted locally.

• IFRS 15, Revenue from Contracts with Customers

IFRS 15 was issued in May 2014 by the IASB and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principals in IFRS 15 provide a more structured approach to measuring and recognizing revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018. Early adoption is permitted.

The Group is engaged in selling activities of real estate projects while construction is in progress or even before it has started. The Group is currently assessing the impact of IFRS 15 and plans to adopt the new standard on the required effective date once adopted locally.



# 4. Summary of Significant Accounting Policies

#### **Revenue Recognition**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is received. Revenue is measured at the consideration received or receivable, taking into the account contractually defined terms of payment and excluding taxes or duty.

The following specific recognition criteria must also be met before revenue is recognized:

#### Rental income

The Group leases its commercial and office real estate properties to others through operating leases. Rental income on leased properties is recognized on a straight-line basis over the lease term and may include contingent rents based on a certain percentage of the gross revenue of the tenants, as provided under the terms of the lease contract. Contingent rents are recognized as revenue in the period in which they are earned.

#### Real estate sales

Revenue from sales of real estate and cost from completed projects is accounted for using the percentage of completion (POC). In accordance with Philippine Interpretations Committee (PIC) Q&A No. 2006-1, the POC is used to recognize income from sales of projects where the Group has material obligations under the sales contract to complete the project after the property is sold the equitable interest has been transferred to buyer and the costs incurred or to be incurred can be measured reliably. Under the POC method, revenue is recognized as the related obligations are fulfilled, measured principally on the basis of the estimated completion by reference to the actual costs incurred to date over the estimated total costs of project.

Revenue recognition commences when the construction is beyond preliminary stage (i.e., engineering, design work, construction contracts execution, site clearance and preparation, excavation and the building foundation are finished), and the required buyer's equity is met. Buyer's equity represents the percentage of collection over the total selling price that the buyer has paid the Group and it is at this collection level that the Group assesses that it is probable that the economic benefits will flow to the Group because of certainty of collection of the remaining balance of the selling price. This gives the buyer, a stake in the property, the level of which is sufficient enough to mitigate the risks of loss through default which would motivate the buyer to honor its obligations to the Group.

If any of the criteria under the percentage-of-completion method is not met, the deposit method is applied until all the conditions for recording a sale are met. Pending recognition of sale, cash received from buyers are presented under the "Deposits from real estate buyers" account which is shown as part of the "Deposits and other liabilities" account in the liabilities section of the consolidated statement of financial position.

Penalties are recognized as income when cash is received and forfeitures from cancelled sales and reservation fees are recognized as income when the cancellation of sales and reservation fees of buyers has been determined and established.



#### Amusement income

Revenue is recognized upon rendering of services.

#### Revenue from hotel operations

Revenue from hotel operations is recognized when services are rendered. Revenue from banquets and other special events are recognized when the events take place. Rental income on leased areas of the hotel is recognized on a straight-line basis over the lease term. Revenue from food and beverage are recognized when these are served. Other income from transport, laundry, valet and other related hotel services are recognized when services are rendered.

#### Interest income

Interest income is recognized as the interest accrues using the effective interest rate (EIR) method.

#### Gains

Gains represent other items that meet the definition of income and may, or may not, arise in the course of the ordinary activities of the Group. Gains represent increases in economic benefits and have the same nature as revenue. These are recognized as income when cash is realized.

#### Costs Recognition

#### Cost of Real Estate Sales

Cost of real estate sales is recognized consistent with the revenue recognition method applied. Cost of subdivision lots and housing units and condominium units sold before the completion of the development is determined on the basis of the acquisition cost of the land and its full development costs, which include estimated costs for future development works, as determined by the Group's in-house technical team.

The cost of inventory recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property, allocated to saleable area based on relative size and takes into account the percentage of completion used for revenue recognition purposes.

#### General and Administrative Expense

Costs and expenses are recognized in the consolidated statement of comprehensive income when decrease in future economic benefit related to a decrease in an asset or an increase in a liability has arisen that can be measured reliably.

Costs and expenses are recognized in the consolidated statement of comprehensive income:

- On the basis of a direct association between the costs incurred and the earning of specific items of income;
- On the basis of systematic and rational allocation procedures when economic benefits are expected to arise over several accounting periods and the association can only be broadly or indirectly determined; or
- Immediately when expenditure produces no future economic benefits or when, and to the extent that, future economic benefits do not qualify or cease to qualify, for recognition in the consolidated statement of financial position as an asset.

#### Commission Expense

The Group recognizes commission expense when services are rendered by the broker and agent. Commission expense is recognized upon receipt of certain level of payment from the buyer comprising a substantial portion of the contract price and the capacity to pay and credit worthiness of buyers have been reasonably established for sales of real estate.



# Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### Current and Noncurrent Classification

The Group presents assets and liabilities in consolidated statement of financial position based on current/noncurrent classification. An asset is current when:

- Expected to be realized or intended to be sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within 12 months after reporting date; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after reporting date.

All other assets are classified as noncurrent.



A liability is current when:

- It is expected to be settled in the normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within 12 months after reporting date; or
- There is no unconditional right to defer the settlement of the liability for at least 12 months after reporting date.

The Group classifies all other liabilities as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and liabilities, respectively.

# Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less and that are subject to an insignificant risk of changes in value.

<u>Financial Instruments - Initial Recognition and Subsequent Recognition</u> A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### 'Day 1' difference

Where the transaction price in a non-active market is different to the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a 'Day 1' difference) in the consolidated statement of comprehensive income unless it qualifies for recognition as some other type of asset or liability.

In cases where variables used is made of data which is not observable, the difference between the transaction price and model value is only recognized in the consolidated statement of comprehensive income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' difference amount.

# Financial Assets

# Initial recognition and measurement

Financial assets are classified as either financial assets at fair value through profit or loss (FVPL), loans and receivables, held-to-maturity (HTM) investment, available for sale(AFS) financial assets, or as derivatives designated as hedging instruments in an effective hedge as appropriate. All financial instruments are recognized initially at fair value plus, in the case of financial assets not recorded at FVPL, transaction costs that are directly attributable to the acquisition of financial assets.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

The Group's financial assets are of the nature of loans and receivables as of September 30, 2016 and 2015.



# Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortized cost using the EIR method, less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in finance income in the statement of profit or loss. The losses arising from impairment are recognized in the statement of profit or loss in finance costs for loans and in cost of sales or other operating expenses for receivables.

The Group's loans and receivables include cash and cash equivalents, receivables and refundable utility deposits included under "Other Current and Noncurrent Assets".

## Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the Group's consolidated statement of financial position) when:

- The rights to receive cash flows from the asset have expired; or,
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Group has transferred its rights to receive cash flows from an asset or has entered into a passthrough arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

## Impairment of Financial Assets

The Group assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired. An impairment exists if one or more events that has occurred since the initial recognition of the asset (an incurred 'loss event'), has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### Financial assets carried at amortized cost

For financial assets carried at amortized cost, the Group first assesses whether impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it



includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment of impairment.

The amount of any impairment loss identified is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original EIR.

The carrying amount of the asset is reduced through the use of an allowance account and the loss is recognized in the statement of profit or loss. Interest income (recorded as finance income in the statement of profit or loss) continues to be accrued on the reduced carrying amount using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. Loans, together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realized or has been transferred to the Group. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. If a write-off is later recovered, the recovery is credited to finance costs in the statement of profit or loss.

#### **Financial Liabilities**

#### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss and other financial liabilities, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables are presented net of directly attributable debt issue or transaction costs.

The Group's financial liabilities include other financial liabilities as of September 30, 2016 and 2015.

#### Other Financial Liabilities

After initial recognition, other financial liabilities are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the statement of profit or loss.

The Group's other financial liabilities consists of accounts payable and accrued expenses, shortterm loans, loans payable, and payable to affiliated companies and deposits from lessees which are both included under "Deposit and other liabilities".

#### Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability



and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the statement of profit or loss.

#### Debt Issue Costs

Transaction costs incurred in connection with the availments of long-term debt are deferred and amortized using effective interest method over the term of the related loans.

#### Customers' Deposits

# Deposits from lessees

Deposits from lessees are measured initially at fair value. After initial recognition, customers' deposits are subsequently measured at amortized cost using EIR method.

The difference between the cash received and its fair value is deferred (included in the "Deposits and other liabilities" in the consolidated statement of financial position) and amortized using the straight-line method.

#### Deposits from real estate buyers

Deposits from real estate buyers represent mainly reservation fees and advance payments. These deposits will be recognized as revenues in the profit or loss as the related obligations are fulfilled to the real estate buyers. The deposits are recorded as "Deposits from real estate buyers" and reported under the "Deposits and other liabilities" account in the consolidated statement of financial position.

# Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

#### Subdivision Land, Condominium and Residential Units for Sale

Subdivision land, condominium and residential units for sale in the ordinary course of business are carried at the lower of cost and net realizable value (NRV). Cost includes land costs, costs incurred for development and improvement of the properties (i.e., planning and design costs, costs of site preparation, contractor's fees and other professional fees, property transfer taxes, construction overheads and other related costs) and borrowing costs on loans directly attributable to the projects which were capitalized during construction.

NRV is the estimated selling price in the ordinary course of business less cost of completion and estimated costs necessary to make the sale.

The cost of inventory recognized in the consolidated statement of comprehensive income is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs based on the relative size of the property sold.

#### Prepaid expenses

Prepaid expenses pertain to resources controlled by the Group as a result of past events and from which future economic benefits are expected to flow to the Group.

#### Value-added Tax (VAT)

Revenues, expenses, assets and liabilities are recognized net of the amount of VAT, except when the VAT incurred on a purchase of assets or services is not recoverable from the taxation



authority, in which case the VAT is recognized as part of the cost of acquisition of the asset or as part of the expense item is applicable.

The net amount of VAT recoverable from the taxation authority is included as part of "Other current assets" in the consolidated statements of financial position.

#### **Investment Properties**

Investment properties consist of properties that are held to earn rentals or for capital appreciation or both, and that are not occupied by the companies consolidated into the Group. Investment properties, except for land, are carried at cost less accumulated depreciation and amortization and any impairment in value. Land is carried at cost less any impairment in value. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met and excludes the cost of day to day servicing of an investment property. Investment properties are depreciated and amortized using the straight-line method over their estimated useful lives (EUL) as follows:

	Years
Buildings	20
Building improvements	10
Land improvements	10

The useful life and depreciation and amortization method are reviewed periodically to ensure that the period and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of investment properties.

Construction-in-progress (CIP) is stated at cost. This includes cost of construction and other direct costs. Borrowing costs that are directly attributable to the construction of investment properties are capitalized during the construction period. CIP is not depreciated until such time as the relevant assets are in the location and condition necessary for it to be capable of operating in the manner intended by management.

Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the retirement or disposal of an investment property is recognized in the profit and loss in the period of retirement or disposal.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by the end of owner occupation, commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner occupation or commencement of development with a view to sale.

#### Property and Equipment

Property and equipment are stated at cost less accumulated depreciation and amortization and any impairment in value. The cost of an item of property and equipment includes its purchase price and any cost attributable in bringing the asset to the intended location and working condition. Cost also includes interest and other charges on borrowed funds used to finance the construction of property and equipment to the extent incurred during the period of construction and installation.

Expenditures incurred after the fixed assets have been put into operation, such as repairs and maintenance, are normally charged to expenses in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase



in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment.

Depreciation and amortization commences once the assets are available for use and is calculated on a straight-line basis over the estimated useful life of over the EUL as follow:

	Years
Buildings	20
Building improvements	10
Land improvements	5
Theater furniture and equipment	5
Other equipment	2.5

Assets under construction are transferred to a specific category of property and equipment when the construction and other related activities necessary to prepare the property and equipment for their intended use are completed and the property and equipment are available for service.

Other equipment includes china, glassware, silver and linen on stock used in hotel operations.

The useful life and depreciation and amortization method are reviewed and adjusted, if appropriate, at each financial year-end to ensure that the period and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit and loss in the period the asset is derecognized.

#### Impairment of Nonfinancial Assets

The Group assesses at each reporting date whether there is an indication that the Group's investment properties and property and equipment may be impaired. If any such indication exists, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is calculated as the higher of an asset's or cash-generating unit's fair value less cost to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or group of assets.

Where the carrying amount of an asset exceeds the recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset.

Impairment losses of continuing operations are recognized in the consolidated statement of comprehensive income in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If any such indication exists, the Group makes an estimate of recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying



amount of the asset is increased to the recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the assets in prior periods, such reversal is recognized in the consolidated statement of comprehensive income.

#### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction, or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale, are capitalized as part of the cost of the asset. All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

Interest and other financing costs incurred during the construction period on borrowings used to finance property development are capitalized as part of development costs (included in "Subdivision Land, Condominium and Residential Units for Sale", "Properties and Equipment" and "Investment Properties" accounts in the Group's consolidated statement of financial position). Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Capitalization of borrowing costs ceases when substantially all the activities necessary to prepare the asset for its intended use or sale are complete. If the carrying amount of the asset exceeds its recoverable amount, an impairment loss is recorded. Capitalized borrowing cost is based on applicable weighted average borrowing rate for those coming from general borrowings.

All other borrowing costs are expensed in the period they occur and is recorded under "Interest expense."

#### Equity

Capital stock is measured at par value for all shares issued. When the Group issues more than one capital stock, a separate account is maintained for each class of stock and the number of shares issued.

When the shares are sold at premium, the difference between the proceeds at the par value is credited to "Additional paid-in capital" account. Direct costs incurred related to equity issuance are chargeable to "Additional paid-in capital" account. If additional paid-in capital is not sufficient, the excess is charged against retained earnings.

Retained earnings represent accumulated earnings of the Group less dividends declared. The individual accumulated retained earnings of the subsidiaries are available for dividend distribution when they are declared by the subsidiaries as approved by their respective BOD.

#### Treasury Stock

Own equity instruments which are acquired (treasury shares) are recognized at cost and deducted from equity. No gain or loss is recognized in the profit and loss on the purchase, sale, issue or cancellation of the Parent Company's own equity instruments. Any difference between the carrying amount and the consideration, if reissued, is recognized in additional paid-in capital. Voting rights related to treasury shares are nullified for the Group and no dividends are allocated to them respectively. When the shares are retired, the capital stock account is reduced by its par value and the excess of cost over par value upon retirement is debited to additional paid-in capital when the shares were issued and to retained earnings for the remaining balance.



## Other equity reserve

Other equity reserve pertains to the difference between the consideration paid and the carrying value of the non-controlling interest acquired.

#### Income Taxes

#### Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amounts are those that are enacted or substantively enacted at the reporting date in the countries where the Group operates and generates taxable income.

#### Deferred tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date. Deferred tax liabilities are recognised for all taxable temporary differences, except:

- When the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint arrangements, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilized, except:

- When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- In respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint arrangements, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are earned at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow all as part of the deferred tax and to be recovered. The Group does not recognize deferred income tax assets and deferred tax liabilities that will reverse during the income tax holiday (ITH).

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in OCI or directly in equity.



Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### Pension Expense

The Group has a noncontributory defined benefit plan. The net defined benefit liability or asset is the aggregate of the present value of the defined benefit liability at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plan is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- Service costs
- Net interest on the net defined benefit liability or asset
- Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on nonroutine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuary.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related liabilities). If the fair value of the plan assets is higher than the present value of the defined benefit liability, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit liability is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.



#### Termination benefit

Termination benefits are employee benefits provided in exchange for the termination of an employee's employment as a result of either an entity's decision to terminate an employee's employment before the normal retirement date or an employee's decision to accept an offer of benefits in exchange for the termination of employment.

A liability and expense for a termination benefit is recognized at the earlier of when the entity can no longer withdraw the offer of those benefits and when the entity recognizes related restructuring costs. Initial recognition and subsequent changes to termination benefits are measured in accordance with the nature of the employee benefit, as either post-employment benefits, shortterm employee benefits, or other long-term employee benefits.

#### *Employee leave entitlement*

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly within twelve months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period.

#### Leases

The determination of whether an arrangement is, or contains a lease, is based on the substance of the arrangement at inception date, and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets, and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- a. there is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. a renewal option is exercised or an extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. there is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for any of the scenarios above, and at the date of renewal or extension period for the second scenario.

#### Group as a lessee

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in the profit and loss on a straight-line basis over the lease term. Minimum lease payments are recognized on a straight-line basis while the variable rent is recognized as an expense based on the terms of the leased contract.

#### Group as a lessor

Leases where the Group retains substantially all the risk and benefits of ownership of the assets are classified as operating leases. Lease payments received are recognized as income in the consolidated statement of comprehensive income on a straight-line basis over the lease term. Contingent rents are recognized as revenue in the period in which they are earned. Indirect costs incurred in negotiating an operating lease are added to the carrying value of the leased asset and recognized over the lease term on the same basis as the lease income.



Leases where the Group transfers substantially all the risk and benefits of ownership of the assets are classified as finance leases. The Group recognizes assets held under a finance lease in their consolidated statement of financial position as a receivable at an amount equal to the net investment in the lease. The lease payments received from the lessee are treated as repayments of principal and finance income. Initial direct costs may include commissions, legal fees and internal costs that are incremental and directly attributable to negotiating and arranging the lease. They are included in the measurement of the net investment in the lease at inception and reflected in the calculation of the implicit interest rate. The recognition of finance income should be based on a pattern reflecting a constant periodic rate of return on the lessor's net investment outstanding in respect of the finance lease.

#### Joint Operation

A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the assets, and obligations for the liabilities, relating to the arrangement. The Group recognize in relation to its interest in a joint operation its assets, including its share of any assets held jointly; liabilities, including its share of any liabilities incurred jointly; revenue from the sale of its share of the output arising from the joint operation; share of any expenses incurred jointly.

#### Foreign currencies

The Group's consolidated financial statements are presented in Philippine Peso, which is also the Parent company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

#### Transactions and balances

Transactions in foreign currencies are initially recorded by the Group's entities at their respective functional currency spot rates at the date the transaction first qualifies for recognition. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions.

#### Translation for consolidation

On consolidation, the assets and liabilities of foreign operations are translated into Philippine Peso at the rate of exchange prevailing at the reporting date and their statements of profit or loss are translated at exchange rates prevailing at the dates of the transactions. The exchange differences arising on translation for consolidation are recognized in the cumulative translation adjustment (CTA) in the statement of comprehensive income. On disposal of a foreign operation, the component of OCI relating to that particular foreign operation is reclassified to profit or loss when the standard permits.

#### Earnings Per Share (EPS)

Basic EPS is calculated by dividing net income attributable to equity holders of the Parent Company by the weighted average number of common shares outstanding during the year. Diluted EPS is computed by dividing net income attributable to equity holder of the Parent Company by the weighted average number of common shares issued and outstanding during the period after giving effect to assumed conversion of potential common shares.



#### **Operating Segment**

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and services and serves different markets. Financial information on business segments is presented in Note 6 to the consolidated financial statements.

#### Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Group expects a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

#### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed when an inflow of economic benefits is probable.

#### Events After the Reporting Date

Post year-end events that provide additional information about the Group's position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post yearend events that are not adjusting events are disclosed in the consolidated financial statements when material.

# 5. Significant Accounting Judgments and Estimates

The preparation of the consolidated financial statements in compliance with PFRS requires the Group to make judgment and estimates that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and contingent liabilities. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in judgments and estimates are reflected in the consolidated financial statements, as they become reasonably determinable.

Judgments and estimates are continuously evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which has the most significant effect on the amounts recognized in the consolidated financial statements.



#### Revenue and cost recognition on real estate sales

Selecting an appropriate revenue recognition method for a particular real estate sale transaction requires certain judgment based on, among others:

- Buyer's commitment on the sale which may be ascertained through the significance of the buyer's initial investment; and
- Stage of completion of the project.

The Group has set a certain percentage of collection over the total selling price in determining buyer's commitment on the sale. It is when the buyer's investment is considered adequate to meet the probability criteria that economic benefits will flow to the Group.

#### Operating leases commitments - Group as lessee

The Group has entered into lease contracts to develop commercial or office properties on the leased land premises. Based on an evaluation of the terms and conditions of the arrangements, all the risks and benefits incidental to ownership of the leased land are not transferred to the Group.

#### Operating lease commitments - Group as lessor

The Group has entered into commercial and office property leases on its investment property portfolio. Based on an evaluation of the terms and conditions of the arrangements, the Group has determined that it retains all the significant risks and rewards of ownership of these properties and accounts for them as operating leases.

A number of the Group's operating lease contracts are accounted for as noncancellable operating leases and the rest are cancellable. In determining whether a lease contract is cancellable or not, the Group considers, among others, the significance of the penalty, including the economic consequence to the lessee.

#### Finance lease commitments - Group as lessor

The Group has entered into property leases on some of its real estate condominium unit property portfolio. The Group has determined, based on an evaluation of the terms and conditions of the arrangements, particularly the bargain purchase option and minimum lease payments, that the Group has transferred all the significant risks and rewards of ownership of these properties to the lessee and accounts for them as finance leases.

#### Distinction between investment properties and owner-occupied properties

The Group determines whether a property qualifies as investment property. In making its judgment, the Group considers whether the property is not occupied substantially for use by, or in operations of the Group, nor for sale in the ordinary course of business, but are held primarily to earn rental income and capital appreciation. Owner-occupied properties are attributable not only to the main property but also to the other assets used in the supply process.

Some properties are held to earn rentals or for capital appreciation and other properties are held for use in rendering of services or for administrative purposes. If these portions cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for use in providing services or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.



# *Distinction between subdivision land (inventory) and land and land improvements (investment property)*

The Group determines whether a property will be classified as "Subdivision land" or "Land and land improvements". In making this judgment, the Group considers whether the property will be sold in the normal operating cycle (Subdivision land) or whether it will be retained as part of the Group's strategic land banking activities for future development or sale which are yet to be finalized by the Group (Investment property).

# Contingencies

The Group is currently involved in various legal proceedings and tax assessments. The estimate of the probable costs for the resolution of these claims has been developed in consultation with the internal and external counsel handling the defense on these matters and is based upon an analysis and judgment of potential results by the management. The Group currently does not believe these proceedings will have a material effect on the Group's financial position. It is possible, that future results of operations could be materially affected by changes in the judgement or in the effectiveness of the strategies relating to these proceedings (see Note 34).

#### **Estimates**

The key estimates concerning the future and other key sources of estimation uncertainty at the reporting date that has a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities are discussed below.

#### Revenue and cost recognition

The Group's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue and costs. The Group's revenue and cost from real estate is recognized based on the percentage of completion measured principally on the basis of the estimated completion by reference to the actual costs incurred to date over the estimated total costs of the project. For the year ended September 30, 2016, 2015 and 2014, the real estate sales amounted to P7,194 million, P6,313 million and P5,647 million, respectively while cost of sales amounted to P3,982 million, P3,207 million and P3,071 million, respectively.

## Allowance for impairment losses

The Group maintains allowance for impairment losses at a level considered adequate to provide for potential uncollectible receivables. The level of this allowance is evaluated by management based on the factors that affect the collectability of the accounts. For rental activities, these factors include, but are not limited to, the length of the Group's relationship with the tenant, the tenant's payment behavior and other known market factors. For real estate sales activities, these factors include the fact that title of the real estate properties will only transfer to the buyer if the receivables are fully settled and paid. The Group recognizes impairment losses based on the results of the specific/individual and collective assessment of its credit exposures.

The related balances follow (see Note 8):

	2016	2015
Receivables	₽10,069,753,795	₽7,775,943,787
Allowance for impairment losses	47,676,601	46,042,217

# Useful lives of investment properties and property and equipment

The Group estimates the useful lives of the depreciable investment properties and property and equipment based on the period over which the assets are expected to be available for use. The Group reviews periodically the estimated useful lives of investment properties and property and equipment based on factors that include asset utilization, internal technical evaluation,



technological changes, environmental and anticipated use of the assets. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in the factors mentioned. A reduction in the estimated useful lives of investment properties and property and equipment would increase the recorded depreciation and amortization expense and decrease the related asset accounts.

The related balances follow:

	2016	2015
Investment properties, excluding land (Note 11)		
Cost	₽67,979,470,213	₽58,400,974,146
Accumulated depreciation and amortization	24,323,342,677	21,341,700,039
Property and equipment (Note 12)		
Cost	9,611,961,132	8,074,510,249
Accumulated depreciation and amortization	5,152,345,180	4,567,292,833

# Evaluation of net realizable value of real estate inventories

The Group adjusts the cost of its real estate inventories to net realizable value based on its assessment of the recoverability of the inventories. NRV for completed real estate inventories is assessed with reference to market conditions and prices existing at the reporting date and is determined by the Group in light of recent market transactions. NRV in respect of real estate inventories under construction is assessed with reference to market prices at the reporting date for similar completed property, less estimated costs to complete construction and less estimated costs to sell. The amount and timing of recorded expenses for any period would differ if different judgments were made or different estimates were utilized.

As of September 30, 2016 and 2015, the Group's subdivision land, condominium and residential units for sale amounted to P25,849 million and P15,475 million, respectively (see Note 9).

#### Impairment of nonfinancial assets

The Group assesses the impairment of assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the Group considers important which could trigger an impairment review include the following:

- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the higher of an asset's net selling price and value in use. The net selling price is the amount obtainable from the sale of an asset in an arm's length transaction while value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs.

In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Group is required to make estimates and assumptions that can materially affect the consolidated financial statements.



As of September 30, 2016 and 2015, the Group's investment properties amounted to P71,902 million and P64,016 million, respectively (see Note 11). The Group's property and equipment amounted to P4,460 million and P3,507 million as of September 30, 2016 and 2015, respectively (see Note 12).

The Group has no impairment of nonfinancial assets as of September 30, 2016 and 2015.

#### Recognition of deferred tax assets

Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that sufficient taxable income will be available against which the deductible temporary differences can be utilized. Significant management estimate is required to determine the amount of deferred tax asset that can be recognized, based upon the likely timing and level of future taxable income together with future tax planning. Deferred tax assets as of September 30, 2016 and 2015 amounted to P790 million and P716 million, respectively (see Note 27).

The Group has deductible temporary difference that is available for offset against taxable income or tax payable which deferred tax asset has not been recognized. This pertains to NOLCO of subsidiaries amounting to  $\mathbb{P}4$  million and  $\mathbb{P}3$  million as of September 30, 2016 and 2015, respectively. The related deferred tax assets amounted to  $\mathbb{P}1$  million as of September 30, 2016 and 2016 and 2015 (see Note 27).

As of September 30, 2016 and 2015, the Group operates a hotel and has certain residential projects which enjoy the benefits of an ITH. As such, no deferred tax assets were set up on certain gross deductible temporary differences that are expected to reverse within the ITH period (see Note 33).

#### Pension cost

The determination of the obligation and cost of pension benefits is dependent on the selection of certain assumptions used in calculating such amounts. Those assumptions include, among others, discount rates and salary increase rates (see Note 29).

The cost of defined benefit pension plan and the present value of the pension liabilities are determined using actuarial valuations. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit liabilities are highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

In determining the appropriate discount rate, management considers the interest rates of government bonds that are denominated in the currency in which the benefits will be paid, with extrapolated maturities corresponding to the expected duration of the defined benefit liability. Future salary increases are based on expected future inflation rates and other relevant factors. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of Philippine government bonds with terms consistent with the expected employee benefit payout as of reporting date.

As of September 30, 2016 and 2015, the Group's present value of defined benefit obligations is shown in Note 29.



# 6. Operating Segments

#### **Business Segments**

The business segment is determined as the primary segment reporting format as the Group's risks and rates of return are affected predominantly by each operating segment.

Management monitors the operating results of its operating segments separately for the purpose of making decision about resource allocation and performance assessment. Group financing (including interest income and interest expense) and income taxes are managed on a group basis and are not allocated to operating segments. The Group evaluates performance based on earnings before interest, income tax, depreciation and amortization and other income(losses) (EBITDA). The Group does not report its results based on geographical segments because the Group currently only has revenue generating activities in the Philippines as the real estate development in China is still in the pre-operating stage.

The financial information on the operations of these business segments as shown below are based on the measurement principles that are similar with those used in measuring the assets, liabilities, income and expenses in the consolidated financial statements which is in accordance with PFRS except for EBITDA.

Cost and expenses exclude interest, taxes, depreciation and amortization.

The Group derives its revenue from the following reportable units:

*Commercial Center Division* - develops leases and manages shopping malls/commercial centers all over the Philippines.

*Residential Division* - develops and sells residential condominium spaces, as well as high-end horizontal residential projects.

Office Buildings Division - develops and leases out office spaces.

Hotel Division - owns and operates a chain of hotels in various locations in the Philippines.

The financial information about the operations of these business segments is summarized as follows:

	2016							
			Office		Intersegment			
	Commercial	Residential	Buildings		Eliminating			
	Center Division	Division	Division	Hotel Division	Adjustments	Consolidated		
Revenue								
Segment revenue	₽9,961,880,934	₽7,829,061,783	₽2,913,020,892	₽1,807,598,592	₽-	₽22,511,562,201		
Intersegment revenue	55,590,754	-	11,198,391	-	(66,789,145)	_		
Total Revenue	10,017,471,688	7,829,061,783	2,924,219,283	1,807,598,592	(66,789,145)	22,511,562,201		
Costs and expenses								
Segment costs and expenses	3,309,888,773	5,749,694,729	281,199,640	1,147,511,585	-	10,488,294,727		
Intersegment costs and								
expenses	6,825,206	63,035,571	(11,680,557)	8,608,925	(66,789,145)	-		
Total Costs and expenses	3,316,713,979	5,812,730,300	269,519,083	1,156,120,510	(66,789,145)	10,488,294,727		
Earnings before interest, taxes and								
depreciation and amortization	6,700,757,709	2,016,331,483	2,654,700,200	651,478,082	-	12,023,267,474		
Depreciation and amortization								
(Notes 22 and 24)	2,746,396,661	34,309,947	621,207,346	169,358,044	-	3,571,271,998		
Operating income	₽3,954,361,048	₽1,982,021,536	₽2,033,492,854	₽482,120,038	₽-	₽8,451,995,476		

(Forward)



	2016							
	Commercial Center Division	Residential Division	Office Buildings Division	Hotel Division	Intersegment Eliminating Adjustments	Consolidated		
Assets and Liabilities Segment assets Investment in subsidiaries - at cost		₽43,469,784,109 -	₽12,666,803,823	₽3,872,951,799 25,500,000		₽120,040,192,549		
Total segment assets	₽71,039,868,764	₽43,469,784,109	₽12,666,803,823	₽3,898,451,799	(₱11,034,715,946)	₽120,040,192,549		
Total segment liabilities	₽48,378,933,760	₽6,963,124,434	₽2,273,902,977	₽951,199,081	₽-	₽58,567,160,252		
Other segment information: Capital expenditures (Note 11 and 12) Additions to subdivision land, condominium and residential units for sale (Note 9)						₽12,390,195,956 ₽14,293,412,622		
Cash flows from: Operating activities Investing activities Financing activities	(₱1,841,614,430) (8,557,665,607) 10,267,456,029	₽215,869,745 (3,506,959) 148,752,504	₽1,784,291,784 (1,788,278,963) -	₽694,551,752 (986,308,681) 22,663,756	₽- - -	₽853,098,851 (11,335,760,210) 10,438,872,289		
	2015							
	Commercial	Residential	Office Buildings		Intersegment Eliminating			
	Center Division	Division	Division	Hotel Division	Adjustments	Consolidated		
Revenue Segment revenue	₽9,103,360,425	₽6,623,548,373	₽2,241,530,663	₽1,745,849,675	₽	₽19,714,289,136		
Intersegment revenue Total Revenue	54,830,516 9,158,190,941	6,623,548,373	2,241,530,663	1,745,849,675	(54,830,516) (54,830,516)	19,714,289,136		
Costs and expenses					(31,030,310)			
Segment costs and expenses Intersegment costs and	2,973,104,567	4,791,962,979	135,618,549	1,126,934,430	-	9,027,620,525		
Total Costs and expenses	2,973,104,567	54,830,516	135,618,549	1,126,934,430	(54,830,516)	9,027,620,525		
Earnings before interest, taxes and	2,975,104,507	4,840,793,495	155,018,549	1,120,934,430	(34,830,310)	9,027,020,325		
depreciation and amortization Depreciation and amortization	6,185,086,374	1,776,754,878	2,105,912,114	618,915,245	-	10,686,668,611		
(Notes 22 and 24)	2,416,157,268	34,380,494	534,261,237	165,638,261		3,150,437,260		
Operating income Assets and Liabilities Segment assets	<b>₽</b> 3,768,929,106 <b>₽</b> 53,811,784,260	₽1,742,374,384 ₽30,861,305,340	₽1,571,650,877 ₽11,172,903,565	₽453,276,984 ₽3,222,147,837	₽₽	₽7,536,231,351 ₽99,068,141,002		
Investment in subsidiaries - at cost	774,855,085			25,500,000	(800,355,085)			
Total segment assets	₽54,586,639,345	₽30,861,305,340	₽11,172,903,565	₽3,247,647,837	(₽800,355,085)	₽99,068,141,002		
Total segment liabilities	₽32,475,315,132	₽6,925,059,155	₽1,890,781,507	₽982,405,032	₽-	₽42,273,560,826		
Other segment information: Capital expenditures (Note 11 and 12) Additions to subdivision land, condominium and residential units for sale (Note 9)						₽12,791,561,899 ₽3,981,137,969		
Cash flows from: Operating activities Investing activities Financing activities	₽6,526,505,806 (12,226,531,210) 5,696,807,373	₽1,096,282,692 (1,080,550,575) (19,054,077)	₽1,534,834,822 (1,554,369,471) -	₽417,452,466 (219,251,319) (34,127,678)		₽9,575,075,786 (15,080,702,575) 5,643,625,618		
		2014			Intercomment			
	Commercial Center Division	Residential Division	Office Buildings Division	Hotel Division	Intersegment Eliminating Adjustments	Consolidated		
Revenue					5			
Segment revenue Intersegment revenue	₽8,104,816,189 46,797,332	₽5,864,907,037	₽1,544,251,621	₽1,533,748,393 _	₽- (46,797,332)	₽17,047,723,240		
Total Revenue	8,151,613,521	5,864,907,037	1,544,251,621	1,533,748,393	(46,797,332)	17,047,723,240		
Costs and expenses Segment costs and expenses Intersegment costs and	2,599,217,442	4,403,340,314	67,416,885	1,007,489,615	_	8,077,464,256		
expenses	-	46,797,332	-	-	(46,797,332)	-		
Total Costs and expenses	2,599,217,442	4,450,137,646	67,416,885	1,007,489,615	(46,797,332)	8,077,464,256		

(Forward)



			201	4		
			Office		Intersegment	
	Commercial	Residential	Buildings		Eliminating	
	Center Division	Division	Division	Hotel Division	Adjustments	Consolidated
Earnings before interest, taxes and						
depreciation and amortization	₽5,552,396,079	₽1,414,769,391	₽1,476,834,736	₽526,258,778	₽_	₽8,970,258,984
Depreciation and amortization						
(Notes 22 and 24)	2,105,789,830	29,832,608	429,745,567	166,604,688	-	2,731,972,693
Operating income	₽3,446,606,249	₽1,384,936,783	₽1,047,089,169	₽359,654,090	₽_	₽6,238,286,291
Assets and Liabilities						
Segment assets	₽45,888,121,873	₽27,347,066,806	₽9,507,454,046	₽2,626,772,559	₽-	₽85,369,415,284
Investment in subsidiaries - at cost	800,287,546	-	-	-	(800,287,546)	-
Total segment assets	₽46,688,409,419	₽27,347,066,806	₽9,507,454,046	₽2,626,772,559	(₽800,287,546)	₽85,369,415,284
Total segment liabilities	₽25,562,232,757	₽5,295,651,135	₽1,212,515,943	₽728,914,360	₽_	₽32,799,314,195
Other segment information:						
Capital expenditures						₽9,632,771,296
Additions to subdivision land,						
condominium and						
residential units for sale						₽4,464,421,970
Cash flows from:						
Operating activities	₽4,214,894,724	₽859,330,586	₽1,304,693,912	₽211,879,045	₽-	₽6,590,798,267
Investing activities	(8,171,024,196)	(914,443,675)	(1,262,308,168)	(255,646,727)	-	(10,603,422,766)
Financing activities	3,787,357,629	48,734,806	-	149,953,342	-	3,986,045,777

The revenue of the Group consists mainly of sales to domestic customers. Inter-segment revenue accounted for under PFRS and on an arm's length basis arising from lease arrangements amounting P67 million, P55 million and P47 million in 2016, 2015 and 2014, respectively, are eliminated in consolidation.

The carrying amount of assets located outside the Philippines amounted to ₱10,098 million as of September 30, 2016.

No operating segments have been aggregated to form the above reportable segments. Capital expenditures consists of additions to property and equipment and investment properties.

Significant customers in lease arrangements under commercial center division include the affiliated entities (see Note 20). Rental income arising from the lease of commercial properties to affiliated companies which are not part of the Group and therefore not eliminated amounted to about  $P_{2,181}$  million,  $P_{1,877}$  million and  $P_{1,630}$  million in 2016, 2015 and 2014, respectively.

The following table shows a reconciliation of the total EBITDA to total income before income tax:

	2016	2015	2014
EBITDA	₽12,023,267,474	₽10,686,668,611	₽8,970,258,984
Depreciation and amortization			
(Note 24)	(3,571,271,998)	(3,150,437,260)	(2,731,972,693)
Other income - net	(267,869,926)	52,315,966	18,086,619
Income before income tax	₽8,184,125,550	₽7,588,547,317	₽6,256,372,910

#### 7. Cash and Cash Equivalents

	2016	2015
Cash on hand and in banks	₽771,028,252	₽597,003,967
Short-term investments	378,136,696	595,950,051
	₽1,149,164,948	₽1,192,954,018



Cash in banks earn interest at the prevailing bank deposit rates. Short-term investments are invested for varying periods of up to three months and earn interest at the prevailing short-term investment rates ranging from 0.7% to 1.4%, 0.38% to 1.25% and 1.00% to 4.63% in 2016, 2015 and 2014, respectively.

Interest earned from cash in banks and short-term investments for the years ended September 30, 2016, 2015 and 2014 amounted to ₱18 million, ₱39 million and ₱14 million, respectively (see Note 26).

	2016	2015
Trade		
Installment contract receivables	₽8,217,622,057	₽6,216,079,304
Accrued rent receivables	721,628,537	518,174,550
Rental receivables (Note 20)	665,821,326	420,768,745
Hotel operations	190,973,512	206,549,903
	9,796,045,432	7,361,572,502
Affiliated companies (Note 20)	17,561,348	22,478,004
Others	256,147,015	391,893,281
	10,069,753,795	7,775,943,787
Less allowance for impairment losses	47,676,601	46,042,217
	10,022,077,194	7,729,901,570
Less noncurrent portion	2,968,073,536	2,708,934,759
*	₽7,054,003,658	₽5,020,966,811

8. Receivables

The installment contract receivables aggregating to  $\mathbb{P}8,218$  million and  $\mathbb{P}6,216$  million as of September 30, 2016 and 2015, respectively, are collectible in monthly installments over a period of one (1) to five (5) years and bear annual interest ranging from 12% to 21% computed on the diminishing balance of the principal. The noncurrent portion of installment contract receivables amounting to  $\mathbb{P}2,325$  million and  $\mathbb{P}2,258$  million as of September 30, 2016 and 2015, respectively. The title of the real estate property, which is the subject of the installment contract receivable due beyond 12 months, passes to the buyer once the receivable is fully paid.

The accrued rent receivables represent the portion of the lease as a consequence of recognizing income on a straight-line basis. As of September 30, 2016 and 2015, the noncurrent portion of accrued rent receivable amouting to P643 million and P451 million, respectively.

Rental receivables from affiliated companies included under "Rental receivables" amounted to about ₱137 million and ₱103 million as of September 30, 2016 and 2015, respectively (see Note 20).

Other receivables consist primarily of insurance claims, receivables from officers and employees, and advances to brokers. The receivables from officers and employees are advances related to conduct of business activities subject to liquidation and for personal loans which are collected through salary deduction.



			2016	
	Individual	Assessment	Collective Assessment	
	Rental	Hotels	Installment Contract	
	Receivable	Operations	Receivables	Total
Balances at beginning of year	₽13,905,027	₽13,137,190	₽19,000,000	₽46,042,217
Provision for impairment losses	-	1,634,384	_	1,634,384
Balances at end of year	₽13,905,027	₽14,771,574	₽19,000,000	₽47,676,601
			2015	
			Collective	
	Individual A	Assessment	Assessment	
			Installment	
	Rental	Hotels	Contract	
	Receivable	Operations	Receivables	Total
Balances at beginning and end of year	₽13,905,027	₽13,137,190	₽19,000,000	₽46,042,217

# Allowance for impairment losses on trade receivables as of September 30 follow:

No provision for impairment losses were recognized by the Group in 2015.

<u>Aging Analysis</u> The aging analysis of the Group's receivables follows:

				2016			
		Neither		Past Due But N	lot Impaired		Past
	Total	Past Due nor Impaired	Less than 30 days	30 to 60 days	61 to 90 days	Over 90 days	Due and Impaired
Trade receivables		•	·	·	•	•	<b>^</b>
Installment contract receivables Accrued rent	₽8,217,622,057	₽7,220,420,961	₽179,137,309	₽106,054,366	₽101,376,753	₽591,632,668	₽19,000,000
receivables	721,628,537	721,628,537	-	_	_	_	-
Rental receivables	665,821,326	70,465,687	59,164,106	10,066,513	120,180,867	392,039,126	13,905,027
Hotel operations	190,973,512	42,376,585	30,516,963	21,734,435	21,187,387	60,386,568	14,771,574
Affiliated companies							
(Note 20)	17,561,348	17,561,348	-	-	-	-	-
Others	256,147,015	256,147,015	-	-	_	-	-
	₽10,069,753,795	₽8,328,600,133	₽268,818,378	₽137,855,314	₽242,745,007	₽1,044,058,362	₽47,676,601

				2015			
		Neither		Past Due But N	ot Impaired		Past
		Past Due	Less than				Due and
	Total	nor Impaired	30 days	30 to 60 days	61 to 90 days	Over 90 days	Impaired
Trade receivables							
Installment contract							
receivables	₽6,216,079,304	₽4,680,803,571	₽451,394,026	₽159,411,964	₽58,825,531	₽846,644,212	₽19,000,000
Accrued rent							
receivables	518,174,550	518,174,550	_	-	_	-	-
Rental receivables	420,768,745	134,295,019	35,194,503	91,337,698	24,456,703	121,579,795	13,905,027
Hotel operations	206,549,903	88,939,099	35,906,468	18,762,862	9,647,846	40,156,438	13,137,190
Affiliated companies							
(Note 20)	22,478,004	22,478,004	-	-	-	-	-
Others	391,893,281	391,893,281	-	-	_	-	
	₽7,775,943,787	₽5,836,583,524	₽522,494,997	₽269,512,524	₽92,930,080	₽1,008,380,445	₽46,042,217

	2016	2015
Land and condominium units	₽10,150,791,260	₽9,925,209,029
Residential units and subdivision land	15,698,707,324	5,549,502,312
	₽25,849,498,584	₽15,474,711,341

#### 9. Subdivision Land, Condominium and Residential Units for Sale

The subdivision land, condominium and residential units for sale are carried at cost.

A summary of the movement in inventory is set out below:

	<b>2016</b> 2015
Balances at beginning of year	<b>₽15,474,711,341 ₽</b> 15,174,707,862
Acquisition of land use right	10,097,835,168 –
Construction and development costs incurred	<b>4,195,577,454</b> 3,981,137,969
Transfers from (to) investment properties and	
property and equipment (Notes 11 and 12)	<b>63,618,593</b> (473,879,702)
Cost of inventory sold (Note 22)	<b>(3,982,243,972)</b> (3,207,254,788)
Balances at end of year	<b>₽25,849,498,584 ₽</b> 15,474,711,341

Borrowing cost capitalized amounted to P376 million and P66 million in 2016 and 2015, respectively. The capitalization rate used to determine the amount of borrowing costs eligible for capitalization in 2016 and 2015 is 4.45% and 4.54%, respectively. These amounts were included in the construction and development costs incurred (see Notes 11 and 16).

The amount of subdivision land, condominium and residential units for sale recognized as cost of sales in the consolidated statement of comprehensive income amounted to P3,982 million, P3,207 million and P3,071 million for the years ended September 30, 2016, 2015 and 2014, respectively (see Note 22).

On September 18, 2015, the Group paid the Chinese Government bid deposit amounting to ₱1,440 million to join the bidding for the purchase of land rights located in Chengdu Province, China. The bid deposit was presented as "Deposit for land use right" as of September 30, 2015 (see Note 13). On October 20, 2015, the Contract for Assignment of the Rights to the Use of State-Owned Land was awarded to the Group.

In May 2016, the Masterplan had been completed which was submitted for approval to the Chinese government in the same month. The estimated time of approval from Chinese government will be in first quarter of 2017, and the project will take around 5 years to be completed.

Under the Contract, the Group is entitled to transfer, lease, mortgage all or part of the state-owned construction land use right to a third party. Upon receipt of the Certificate of State-owned Land Use Right Assignment, the land title will be subdivided into Individual Property Titles which will be issued to unit owners one year after completion of the development and turn-over of the units to the buyers. When all or part of the state-owned construction land use right is transferred, through sale of commercial units and high-rise condominium units to buyers, the rights and obligations specified in the Contract and in the land registration documents shall be transferred accordingly to the buyer. The use term will be the remaining years as of the date of transfer based on the original use term specified in the Contract.



When the use term under the Contract expires (residential: 70 years and commercial: 40 years) and the land user continues using the assigned land under the Contract, an application for renewal shall be submitted to the Chinese government not less than one (1) year prior to the expiration of the use term.

There are no subdivision land, condominium and residential units for sale as of September 30, 2016 and 2015 that are pledged as security to liabilities.

	2016	2015
Advances to suppliers and contractors	₽2,314,624,584	₽1,801,913,691
Input VAT - net	1,373,864,383	1,200,051,270
Advances to lot owners (Note 30)	551,372,410	602,862,614
Restricted cash - escrow	61,393,143	124,905,880
Supplies	68,508,974	69,463,359
Prepaid expenses	62,536,837	52,313,625
Utility deposits (Notes 31 and 32)	7,131,583	5,386,072
Others	8,005,286	90,259,324
	₽4,447,437,200	₽3,947,155,835

Advances to suppliers and contractors consist of advance payment which will be applied against the final billing and are expected to occur within the year.

Input VAT - net of output VAT can be applied against future output VAT.

Advances to lot owners consist of advance payments to land owners which will be applied against the acquisition cost of the real properties that will be acquired.

Restricted cash - escrow pertains to cash placed in escrow funds earmarked for the acquisition of parcels of land, pursuant to the memorandum of agreement (MOA) with various sellers. Said amount shall be released to the sellers upon fulfillment of certain conditions set forth in MOA.

Supplies consist mainly of office and maintenance materials.

Prepaid expenses consist mainly of prepayments for taxes and insurance.

Utility deposits consist primarily of bid bonds and meter deposits.

Others consist primarily of refundable deposit made by the Group.



#### 11. Investment Properties

			2016		
	Land	Land Improvements	Buildings and Improvements	Construction In Progress	Total
Cost					
Balances at beginning of year	₽26,956,289,573	₽205,327,538	₽52,198,272,835	₽5,997,373,773	₽85,357,263,719
Additions	1,380,195,603	12,634,165	3,034,907,598	6,509,472,589	10,937,209,955
Retirement/disposal	(26,328,645)	-	-	-	(26,328,645)
Reclassification and transfers - net (Notes 9, 10					
and 12)	(64,075,212)	12,054,920	8,907,166,341	(8,897,739,546)	(42,593,497)
Balances at end of year	28,246,081,319	230,016,623	64,140,346,774	3,609,106,816	96,225,551,532
Accumulated Depreciation and Amortization					
Balances at beginning of year	-	93,567,175	21,248,132,864	-	21,341,700,039
Depreciation and amortization (Notes 22 and 24)	-	17,004,609	2,964,638,029	-	2,981,642,638
Balances at end of year	-	110,571,784	24,212,770,893	_	24,323,342,677
Net Book Value	₽28,246,081,319	₽119,444,839	₽39,927,575,881	₽3,609,106,816	₽71,902,208,855

			2015		
		Land	Buildings and	Construction	
	Land	Improvements	Improvements	In Progress	Total
Cost					
Balances at beginning of year	₽21,031,172,772	₽186,030,981	₽46,790,968,860	₽5,626,256,327	₽73,634,428,940
Additions	4,984,141,804	17,906,700	1,076,386,107	6,078,003,220	12,156,437,831
Reclassification and transfers - net (Notes 9, 10					
and 12)	940,974,997	1,389,857	4,330,917,868	(5,706,885,774)	(433,603,052)
Balances at end of year	26,956,289,573	205,327,538	52,198,272,835	5,997,373,773	85,357,263,719
Accumulated Depreciation and Amortization					
Balances at beginning of year	-	79,651,638	18,699,309,040	-	18,778,960,678
Depreciation and amortization (Notes 22 and 24)	-	15,361,550	2,617,620,670	-	2,632,982,220
Reclassifications and transfers (Note 12)	_	(1,446,013)	(68,796,846)	-	(70,242,859)
Balances at end of year	-	93,567,175	21,248,132,864	-	21,341,700,039
Net Book Value	₽26,956,289,573	₽111,760,363	₽30,950,139,971	₽5,997,373,773	₽64,015,563,680

Investment properties consisted mainly of land held for appreciation, shopping malls/commercial centers and office buildings that are held to earn rentals.

In 2016, the Group transferred P113 million worth of investment properties to subdivision land, condominium and residential units for sale for the Group's residential project and in 2015, P1,264 million worth of subdivision land, condominium and residential units for sale were transferred to investment properties (see Note 9).

For the year ended September 30, 2016 and 2015, ₱39 million and ₱268 million net cost of investment properties were transferred to property and equipment for use in operations of the Group (see Note 12).

In 2016, the Group transferred ₱110 million worth of other current assets to investment properties.

Depreciation and amortization expense charged to operations amounted to P2,982 million, P2,633 million and P2,309 million for the years ended September 30, 2016, 2015 and 2014, respectively (see Notes 22 and 24).

Borrowing costs capitalized amounted to about  $\mathbb{P}447$  million and  $\mathbb{P}881$  million in 2016 and 2015, respectively. These amounts were included in the consolidated statement of cash flows under additions to investment properties. The capitalization rate used to determine the amount of borrowing costs eligible for capitalization in 2016 and 2015 is 4.45% and 4.54%, respectively.



The fair value of investment properties which has been determined based on valuations performed by independent professional qualified appraisers exceeds its carrying cost. The fair value represents the amount at which the assets could be exchanged between a knowledgeable, willing buyer and a knowledgeable, willing seller in an arm's length transaction at the date of valuation.

The fair value as of September 30, 2016 and 2015 amounted to P174,087 million and P163,577 million, respectively, which are based on independent third party appraisal reports, dated September 30, 2013 which are updated by the management for 2015 and 2016.

The fair value of the investment properties was arrived at using Income Approach in 2016 and 2015. The income approach, is based on the premise that the value of a property is directly related to the income it generates. This approach converts anticipated future gains to present worth by projecting reasonable income and expenses for the subject property.

The fair value of the investment properties disclosed in the consolidated financial statements is categorized within level 3 of the fair value hierarchy.

Description of valuation techniques used and key inputs to valuation on malls and office buildings included under investment properties as of September 30, 2016 and 2015 follows:

		Significant	Range (weighted
Property	Valuation technique	unobservable inputs	average)
Malls	DCF method	discount rate	10%
		capitalization rate	8.%-9.0%
		growth rate	0.0%-17.0%
		occupancy rate	72.0%-100.0%
Office buildings	DCF method	discount rate	10.0%
		capitalization rate	7.5%
		growth rate	4.0%-10%
		occupancy rate	35.0%-100.0%

The discounted cash flows, or DCF, valuation uses a fundamental approach in valuing the future economic benefits of a projected income stream.

The valuation process significantly consists of the following steps:

- Estimation of the revenues generated;
- Estimation of the costs and expenses related to the operations of the development;
- Estimation of an appropriate discount rate and other significant assumptions; and
- Discounting process using an appropriate discount rate to arrive at an indicative market value

Rental income derived from investment properties amounted to P10,556 million, P9,288 million, and P7,956 million for the years ended September 30, 2016, 2015 and 2014, respectively (see Note 21).

Property operations and maintenance costs arising from investment properties amounted to P504 million, P395 million and P369 million for the years ended September 30, 2016, 2015 and 2014, respectively (see Note 22).

There are no investment properties as of September 30, 2016 and 2015 that are pledged as security to liabilities.



#### 12. Property and Equipment

_			2016		
_			Theater		
	Land	Buildings and	Furniture and	Other	
	Improvements	Improvements	Equipment	Equipment	Total
Cost					
Balances at beginning of year	₽8,220,371	₽4,260,848,850	₽723,893,552	₽3,081,547,476	₽8,074,510,249
Additions	200,000	665,575,266	144,565,696	642,645,039	1,452,986,001
Write-off	-	(4,348,378)	-	(228,635)	(4,577,013)
Reclassifications and transfers (Note 11)	-	49,956,619	-	39,085,276	89,041,895
Balances at end of year	8,420,371	4,972,032,357	868,459,248	3,763,049,156	9,611,961,132
Accumulated Depreciation and					
Amortization					
Balances at beginning of year	3,840,930	1,952,590,849	517,930,550	2,092,930,504	4,567,292,833
Depreciation and amortization (Notes 22					
and 24)	748,267	128,570,480	91,403,158	368,907,455	589,629,360
Write-off	-	(4,348,378)	-	(228,635)	(4,577,013)
Balances at end of year	4,589,197	2,076,812,951	609,333,708	2,461,609,324	5,152,345,180
Net Book Value	₽3,831,174	₽2,895,219,406	₽259,125,540	₽1,301,439,832	₽4,459,615,952

			2015		
—			Theater		
	Land	Buildings and	Furniture and	Other	
	Improvements	Improvements	Equipment	Equipment	Total
Cost					
Balances at beginning of year	₽53,885,505	₽3,717,311,651	₽685,131,531	₽2,651,334,847	₽7,107,663,534
Additions	195,170	120,868,983	38,762,021	475,297,894	635,124,068
Write-off	_	(3,075,110)	-	(3,261,354)	(6,336,464)
Reclassifications and transfers (Note 11)	(45,860,304)	425,743,326	-	(41,823,911)	338,059,111
Balances at end of year	8,220,371	4,260,848,850	723,893,552	3,081,547,476	8,074,510,249
Accumulated Depreciation and					
Amortization					
Balances at beginning of year	39,410,095	1,703,063,008	437,432,335	1,806,013,210	3,985,918,648
Depreciation and amortization (Notes 22					
and 24)	917,290	143,411,805	80,498,215	292,627,730	517,455,040
Write-off	_	(3,075,110)	_	(3,248,604)	(6,323,714)
Reclassifications and transfers (Note 11)	(36,486,455)	109,191,146	-	(2,461,832)	70,242,859
Balances at end of year	3,840,930	1,952,590,849	517,930,550	2,092,930,504	4,567,292,833
Net Book Value	₽4,379,441	₽2,308,258,001	₽205,963,002	₽988,616,972	₽3,507,217,416

In 2016, the Group transferred subdivision land, condominium and residential units for sale to property and equipment amounting P50 million (see Note 9).

Depreciation and amortization expense charged to operations amounted to P590 million, P517 million and P423 million for the years ended September 30, 2016, 2015 and 2014, respectively (see Notes 22 and 24).

The following are the costs of property and equipment that are fully depreciated as of September 30, 2016 and 2015 but still used in operations:

	2016	2015
Building and improvements	₽637,223,766	₽626,351,142
Other equipment	232,872,426	209,849,927
Land improvements	698,241	698,241
	₽870,794,433	₽836,899,310

There are no property and equipment items as of September 30, 2016 and 2015 that are pledged as security to liabilities.



#### 13. Other Noncurrent Assets

	2016	2015
Advances to suppliers and contractors	₽890,750,324	₽522,140,862
Utility deposits (Notes 31 and 32)	605,906,349	502,712,451
Prepaid rent	432,867,917	462,689,924
Advances to lot owners (Note 30)	190,078,577	190,078,577
Deposit for land use right	_	1,441,097,460
Others	90,586,649	81,917,868
	₽2,210,189,816	₽3,200,637,142

Advances to suppliers and contractors represent advance payment to suppliers or contractors which will be applied against the final billing.

Utility deposits consist primarily of bid bonds and meter deposits. These are deposits to utility companies in order to continue the availment of their services.

Prepaid rent pertains to advance rentals of the 25-year operating lease agreement between Bases Conversion and Development Authority (BCDA) and ASNC (a wholly-owned subsidiary). The contract is for the long-term and development of approximately 5,000 sqm Lawton Corporate Center along Lawton Avenue, Bonifacio South, Taguig City. Subsequently, the said contract was assigned to the Parent Company through a Deed of Assignment wherein ASNC assigns all its rights, interests, and obligations on the contract of lease with approval of BCDA as provided for under the contract.

Upon the expiration of the initial lease period, the Parent Company has the option to purchase the property or to renew its lease term. Should the Parent Company exercise its option to purchase the property, the purchase price shall be based on the fair market value including the permanent improvements. Otherwise, the ownership of all buildings and permanent improvements constructed by the Parent Company on the property shall automatically be transferred to BCDA.

Therefore, should the Parent Company opt to renew its lease over the property, the new lease rate for the 25-year extension period shall cover the land as well as the buildings and permanent improvements transferred to BCDA. The fixed lease for the initial year of the lease extension period shall be 5% of the average fair market value of the property on the 25<sup>th</sup> year of the lease including the permanent improvements constructed therein.

Advances to lot owners consist of advance payments to land owners which will be applied against the acquisition cost of the real properties that will be acquired.

Deposit for land use right pertains to bid deposit advanced for the acquisition of land use right of a property located in Chengdu Province, China. This was reclassified as part of subdivision land, condominium and residential units for sale upon submission of the masterplan to the Chinese government last May 2016 (see Note 9).

Others include deposit to various joint venture partners representing share in an ongoing real estate development which will be liquidated at the end of joint venture agreement. This deposit will be realized through the Group's share in the completed units or share in the sales proceeds of the units, depending on the agreement with the other party.



#### 14. Accounts Payable and Accrued Expenses

	2016	2015
Accounts payable	₽5,124,929,438	₽3,301,667,947
Taxes and licenses payable	1,321,403,186	1,276,679,664
Accrued rent expense	486,325,948	402,160,439
Accrued salaries and wages	401,022,053	378,885,631
Accrued interest payable	226,507,209	172,103,848
Accrued contracted services	198,696,863	199,867,305
Dividends payable	15,300,785	14,149,049
Other accrued payable	161,807,699	159,228,366
	₽7,935,993,181	₽5,904,742,249

Accounts payable mainly includes unpaid billings from suppliers and contractors related to construction activities.

Taxes and licenses payable, accrued salaries and wages, accrued interest payable and accrued contracted services are normally settled within one (1) year.

Accrued rent expense represents accrual for film rentals.

Other accrued payable includes insurance payable and accrued utilities.

	2016	2015
Deposits from lessees (Notes 17, 31 and 32)	₽1,718,651,535	₽1,674,062,682
Deposits from real estate buyers (Note 17)	2,400,490,000	1,336,361,420
Payables to affiliated companies (Notes 20, 31		
and 32)	130,906,253	115,024,457
Others	172,851,707	185,410,000
	₽4,422,899,495	₽3,310,858,559

#### 15. Deposits and Other Current Liabilities

Deposits from lessees (including noncurrent portion shown in Note 17) represent cash received in advance equivalent to three (3) to six (6) month rent which shall be refunded to lessees at the end of lease term. These are initially recorded at fair value, which was obtained by discounting its future cash flows using the applicable rates of similar types of instruments. The accretion expense on these deposits, recognized in "others" under cost of rental services, amounted to P67 million, P64 million and P78 million in 2016, 2015 and 2014, respectively (see Notes 22 and 26).

Included in the 'Deposit from lessees' are unearned rental income amounting to P281 million and P249 million as of September 30, 2016 and 2015, respectively. The rental income on amortization of unearned rental income included in "Rental income" amounted to P67 million, P63 million and P77 million in 2016, 2015 and 2014, respectively.

Deposits from real estate buyers (including noncurrent portion shown in Note 17) represent cash received in advance which shall be applied against the total contract price as soon as the contractual obligation of the real estate buyer has begun.



Deposits from real estate buyers also include cash collections in excess of the installment contract receivables recognized under the percentage-of-completion method.

For the nature, terms and conditions of the payables to affiliated companies please refer to Note 20 to the consolidated financial statements.

Others pertain to amount payable to the Parent Company's co-stockholders in its subsidiaries.

### 16. Loans Payable

#### Short-term loans

	2016	2015
Short-term loan obtained from a local bank with maturity on March 2017.		
Interest rate is at 2.45% per annum payable monthly.	₽3,000,000,000	₽
Short-term loan obtained from a local bank with maturity on November 2016.		
Interest rate is at 2.5% per annum payable monthly.	764,500,000	_
Short-term loan obtained from a local bank with maturity on October 2016.		
Interest rate is at 2.5% per annum payable monthly.	274,600,000	-
Short-term loan obtained from a local bank which matured on October 2015.		
Interest rate is at 2.5% per annum.	-	1,607,800,000
Short-term loan obtained from a local bank which matured on October 2015.		
Interest rate is at 1.85% per annum.	-	1,441,097,460
	₽4.039.100.000	₽3,048,897,460

### Long-term loans

Details of the principal amount of the long-term loans follow:

	2016	2015
Seven-year bonds from Banco de Oro (BDO), Hongkong Shanghai Banking		
Corporation (HSBC), SB Capital Investment Corporation (SB Capital),		
Standard Chartered Bank (Standard Chartered), Development Bank of the		
Philippines (DBP), and East West Banking Corporation (East West)		
maturing on February 23, 2022. Principal payable upon maturity, with fixed		
rate at 4.8%, interest payable semi-annually in arrears.	₽10,635,500,000	₽10,635,500,000
Five-year term loan from BDO Unibank, Inc. maturing on July 14, 2019.		
Principal payable in full upon maturity, with interest fixed rate at 5.0438%,		
payable quarterly.	9,000,000,000	9,000,000,000
Five-year term loan from BDO Unibank, Inc. maturing on July 8, 2021.		
Principal payable in full upon maturity, with interest fixed rate at 3.8327%,		
payable quarterly	6,500,000,000	_
Seven-year term loan from BPI maturing on August 10, 2023. Principal		
payable in full upon maturity, with interest fixed rate at 3.8900%, payable		
quarterly	5,000,000,000	-
Ten-year bonds from BDO and Standard Chartered maturing on February 23,		
2025. Principal payable upon maturity, with fixed rate at 4.9344%, interest		
payable semi-annually in arrears.	1,364,500,000	1,364,500,000
Five-year term loan from BDO Leasing & Finance, Inc. maturing on July 14,		
2019. Principal payable in full upon maturity, with interest fixed rate at		
5.0438%, payable quarterly	1,000,000,000	1,000,000,000
Total	33,500,000,000	22,000,000,000
Less debt issue costs	194,594,396	166,943,461
	₽33,305,405,604	₽21,833,056,539

The Group's loans payable are all unsecured. The credit facility is fully drawn as of September 30, 2016 and 2015.



Debt issue costs are deferred and amortized using effective interest method over the term of the related loans.

Total interest cost expensed out from short-term and long-term loans amounted to P572 million, P5 million and nil for the years ended September 30, 2016, 2015 and 2014, respectively (see Note 26). Capitalized borrowing cost amounted to P823 million and P947 million for the years ended September 30, 2016 and 2015 (see Notes 9 and 11).

# Seven-year bonds from BDO, HSBC, SB Capital, Standard Chartered, DBP, and East West maturing on February 23, 2022

On February 23, 2015, the Group issued ₱10,636 million bonds constituting direct, unconditional, unsubordinated, and unsecured obligations of the Parent Company and shall at all times rank pari passu and without preference among themselves and among any present and future unsubordinated and unsecured obligations of the Parent Company, except for any statutory preference or priority established under Philippine law. The net proceeds of the issue shall be used by the Parent Company to refinance existing debt obligations and to partially fund investment capital expenditures.

Interest on the bonds shall be calculated on a 30/360-day count basis and shall be paid semiannually in arrears on February 23 and August 23 of each year at which the bonds are outstanding.

#### Debt Covenant

The Group is required to maintain a debt-to-equity ratio not exceeding 2:1 as referenced from its consolidated financial statements as of its fiscal year end September 30 and consolidated interim financial statements as at March 31. The Group has complied with the debt covenant as of September 30, 2015 and 2016.

Five-year term loan from BDO Unibank, Inc. maturing on July 14, 2019 On July 8, 2014, the Group borrowed ₱9,000 million under Term Loan Facility Agreements with BDO Unibank, Inc.

The P9,000 million loan was released in two tranches amounting to P5,000 million and P4,000 million on July 14, 2014 and August 27, 2014, respectively. The interest rate is at 5.0438% per annum and shall be payable quarterly, computed on the basis of a year of 365 calendar days for the actual number of days elapsed.

On October 17, 2016, the Group pre-terminated the outstanding balance of the loan (Note 36).

#### Debt Covenants

The Group is required to maintain a debt to equity ratio not exceeding 2:1. The Group has complied with the debt covenant as of September 30, 2015 and 2016.

Five-year term loan from BDO Unibank, Inc. maturing on July 8, 2021 On July 8, 2016, the Group borrowed ₱6,500 million under Term Loan Facility Agreements with BDO Unibank, Inc.

The loan was released on July 8, 2016 amounting to P3,000 million and on September 27, 2016 amounting to P3,500 million with interest rate at 3.8327% per annum and shall be payable quarterly, computed on the basis of a year of 365 calendar days for the actual number of days elapsed.



#### Debt Covenants

The Group is required to maintain a debt to equity ratio not exceeding 2:1. The Group has complied with the debt covenant as of September 30, 2016.

Seven-year term loan from Bank of the Philippine Islands maturing on August 10, 2023 On August 10, 2016, the Group borrowed ₱5,000 million under Term Loan Facility Agreements with Bank of the Philippine Islands.

The P5,000 million loan was released on August 10, 2016 with interest rate at 3.8900% per annum and shall be payable quarterly, computed on the basis of a 360-day year and on the actual number of days elapsed.

#### Debt Covenants

The Group is required to maintain a debt to equity ratio not exceeding 2:1. The Group has complied with the debt covenant as of September 30, 2015 and 2016.

#### Ten-year bonds from BDO and Standard Chartered maturing on February 23, 2025

On February 23, 2015, the Group issued ₱1,365 million bonds constituting direct, unconditional, unsubordinated, and unsecured obligations of the Parent Company and shall at all times rank pari passu and without preference among themselves and among any present and future unsubordinated and unsecured obligations of the Parent Company, except for any statutory preference or priority established under Philippine law. The net proceeds of the issue shall be used by the Parent Company to refinance existing debt obligations and to partially fund investment capital expenditures.

Interest on the bonds shall be calculated on a 30/360-day count basis and shall be paid semiannually in arrears on February 23 and August 23 of each year at which the bonds are outstanding.

#### Debt Covenant

The Group is required to maintain a debt-to-equity not exceeding 2:1 as referenced from its consolidated audited financial statements as of its fiscal year end September 30 and consolidated interim financial statements as at March 31. The Group has complied with the debt covenant as of September 30, 2015 and 2016.

Five-year term loan from BDO Leasing & Finance, Inc. maturing on July 14, 2019 On July 8, 2014, the Group borrowed ₱1,000 million under Term Loan Facility Agreements with BDO Leasing and Finance, Inc.

The P1,000 million loan was released on July 14, 2014 with interest rate at 5.0438% per annum and shall be payable quarterly, computed on the basis of a year of 365 calendar days for the actual number of days elapsed.

#### Debt Covenants

The Group is required to maintain a debt to equity ratio not exceeding 2:1. The Group has complied with the debt covenant as of September 30, 2015 and 2016.

On October 17, 2016, the Group pre-terminated the outstanding balance of the loan (Note 36).



Details of the Group's loans payable by maturity follow:

Long-term loans

	Within 1 year	1-2 years	2-3 years	3-4 years	4-10 years	Total
2016	₽-	₽-	₽10,000,000,000	₽-	₽23,500,000,000	₽33,500,000,000
2015	₽_	₽	₽_	₽10,000,000,000	₽12,000,000,000	₽22,000,000,000

#### 17. Deposits and Other Noncurrent Liabilities

	2016	2015
Deposits from lessees - net of current portion		
(Notes 15, 31 and 32)	₽2,195,680,739	₽1,896,140,054
Accrued rent expense	1,550,499,621	1,445,148,519
Retention payable	494,536,017	604,177,174
Deposits from real estate buyers - net of		
current portion (Note 15)	387,023,726	483,893,906
Pension liabilities (Note 29)	327,607,656	252,763,973
Advances for marketing and promotional fund	178,772,002	182,483,120
Others	276,139,122	279,731,680
	₽5,410,258,883	₽5,144,338,426

Accrued rent expense represents the portion of the lease as a consequence of recognizing expense on a straight-line basis. These pertain to various lease of land entered by the Group where the malls are located.

Retention payable represents amounts withheld from payments to contractors as guaranty for any claims against them. These are noninterest-bearing and will be remitted to contractors at the end of the contracted work.

Deposits from real estate buyers represent cash received in advance which shall be applied against the total contract price as soon as the contractual obligation of the real estate buyer has begun. The deposits from real estate buyers which are expected to be applied to the contract price within one year are classified as current.

Others include payable to the noncontrolling interests of the Parent Company's subsidiaries.

#### 18. Retained Earnings

The declarable dividend of Parent Company amounted to P21,527 million and P16,031 million as of September 30, 2016 and 2015, respectively.

#### Restriction

A portion of the unappropriated retained earnings representing the undistributed net earnings of subsidiaries amounting P1,157 million and P977 million as of September 30, 2016 and 2015, respectively, are not available for dividend declaration by the Parent Company until received in the form of dividends.

Retained earnings are further restricted for payment of dividends to the extent of the cost of shares held in treasury.



#### Dividends declared

The BOD declared cash dividends in favor of all its stockholders as follows:

	2016	2015	2014
Date of declaration	<b>March 9, 2016</b>	April 29, 2015	May 12, 2014
Date of payment	April 22, 2016	June 9, 2015	June 25, 2014
Ex-dividend rate	March 29, 2016	May 14, 2015	May 29, 2014
Dividend per share	<b>₽0.36</b>	₽0.36	₽0.36
Total dividends	₽1,473,779,046	₽1,473,779,046	₽1,473,779,046

#### Appropriation

On September 27, 2016, the BOD approved the reversal of the retained earnings it appropriated in 2015 amounting to ₱17,000 million as the related projects to which the retained earnings were earmarked were completed already. The amount was originally earmarked for the continuing capital expenditures of the Group for subdivision land, condominium and residential units for sale, investment properties and property and equipment.

On the same date, the BOD also approved the appropriation of P16,000 million, out of the unappropriated retained earnings, to support the capital expenditure requirements of the Group for various projects approved by the Executive Committee during meetings held in September 2016. These projects and acquisitions are expected to be completed in various dates in FY 2017 to FY 2021.

On September 10, 2015, the BOD approved the reversal of the retained earnings it has appropriated in 2014 amounting to P17,000 million as the related projects to which the retained earnings were earmarked were completed already. The amount was originally earmarked for the continuing capital expenditures of the Group for subdivision land, condominium and residential units for sale, investment properties and property and equipment.

On the same date, the BOD also approved the appropriation of P17,000 million, out of the unappropriated retained earnings, to support the capital expenditure requirements of the Group for various projects approved by the Executive Committee during meetings held in September 2015. These projects and acquisitions are expected to be completed in various dates in FY 2016 to FY 2018.

On September 18, 2014, the BOD approved the reversal of the retained earnings it has appropriated in 2013 amounting to ₱11,200 million as the related projects to which the retained earnings were earmarked were completed already. The amount was originally earmarked for the continuing capital expenditures of the Group for subdivision land, condominium and residential units for sale, investment properties and property and equipment.

On the same date, the BOD also approved the appropriation of P17,000 million, out of the unappropriated retained earnings, to support the capital expenditure requirements of the Group for various projects approved by the Executive Committee during meetings held in September 2014. These projects and acquisitions are expected to be completed in various dates in FY 2015 to FY 2017.



# 19. Capital Stock and Other Equity Reserve

The details of the number of common shares and the movements thereon follow:

	2016	2015	2014
Authorized - at ₽1 par value	8,200,000,000	8,200,000,000	8,200,000,000
Exclusive of 17,698,000 treasury			
shares:			
At beginning of the period	4,093,830,685	4,093,830,685	4,093,830,685
Additional subscription	-	—	_
Issued, fully paid and outstanding	4,093,830,685	4,093,830,685	4,093,830,685

Below is the summary of the Parent Company's track record of registration of securities with the SEC as of September 30, 2016:

Number of shares registered	Issue/ offer price	Date of SEC approval	Number of holders of securities as of year end
300,000,000			
200,000,000	₽1.00/share	February 10, 1989	
	₽5.81/share	June 3, 1989	
500,000,000	₽2.50/share	March 15, 1991	
200,000,000	₽1.00/share	June 16, 1993	
600,000,000	₽2.50/share	March 21, 1995	
496,918,457		April 3, 1997	
450,000,000	₽12.00/share	September 25, 2006	
1,364,610,228	₽10.00/share	May 17, 2011	
4,111,528,685			1,118
_			(19)
4,111,528,685			1,099
_			(13)
4,111,528,685			1,086
	registered 300,000,000 200,000,000 500,000,000 200,000,000 600,000,000 496,918,457 450,000,000 1,364,610,228 4,111,528,685 - 4,111,528,685 -	registered         offer price           300,000,000         200,000,000           200,000,000         ₱1.00/share           ₱5.81/share           500,000,000         ₱2.50/share           200,000,000         ₱1.00/share           600,000,000         ₱1.00/share           496,918,457         450,000,000           4364,610,228         ₱10.00/share           4,111,528,685         -           -         -           4,111,528,685         -	registered         offer price         Date of SEC approval           300,000,000         200,000,000         ₱1.00/share         February 10, 1989           ₱5.81/share         June 3, 1989           500,000,000         ₱2.50/share         March 15, 1991           200,000,000         ₱1.00/share         June 16, 1993           600,000,000         ₱2.50/share         March 21, 1995           496,918,457         April 3, 1997           450,000,000         ₱12.00/share         September 25, 2006           1,364,610,228         ₱10.00/share         May 17, 2011           4,111,528,685

JGSHI - JG Summit Holdings, Inc. MMHLC - Manila Midtown Hotels and Land Corporation RII - Robinson's Inn Inc. Note: Inclusive of 17,698,000 treasury shares

Treasury Shares

On October 22, 2009, the Parent Company's BOD approved the creation and implementation of a share buy-back program allotting up to  $\mathbb{P}1,000$  million to reacquire a portion of the Parent Company's issued and outstanding common shares, representing approximately 3.1% of current market capitalization.

As of September 30, 2016, the Parent Company has a total of 17,698,000 treasury shares with a total purchase price of P222 million at an average price of P12.53 per share.



#### Capital Management

The primary objective of the Group's capital management is to ensure that it maintains healthy capital ratios in order to support its business and maximize shareholder value. The Group manages its capital structure and makes adjustments to these ratios in light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividend payment to shareholders, return capital structure or issue capital securities. No changes have been made in the objective, policies and processes as they have been applied in previous years.

The Group monitors its use of capital structure using a debt-to-capital ratio which is gross debt divided by total equity. The Group includes within gross debt all interest-bearing loans and borrowings, while capital represents total equity. Following is a computation of the Group's debt-to-capital ratio as of September 30, 2016 and 2015.

	2016	2015
(a) Loans payable (Note 16)	₽37,539,100,000	₽25,048,897,460
(b) Capital	₽61,342,712,563	₽56,660,206,908
(c) Debt-to-capital ratio (a/b)	0.61:1	0.44:1

The Group's policy is to limit the debt-to-capital ratio at the 1.5:1 level. This policy is consistent with the requirements under the Group's debt covenants with lenders.

#### Other Equity Reserve

On March 6, 2013, the Parent Company acquired the remaining 20% non-controlling interest in Altus San Nicolas Corp. (ASNC), increasing its ownership interest from 80% to 100%. Cash consideration of P198 million was paid to the non-controlling shareholders. The total carrying value of the net assets of ASNC at the date of acquisition was P578 million, and the 20% equivalent of the carrying value of the remaining non-controlling interest acquired was P111 million. The difference of P87 million between the consideration and the carrying value of the interest acquired was booked in "Other equity reserve" account within equity.

### 20. Related Party Transactions

Related party transactions are made under the normal course of business. Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions; and the parties are subject to common control or common significant influence. Affiliates are entities that are owned and controlled by the Ultimate Parent Company and neither a subsidiary or associate of the Group. These affiliates are effectively sister companies of the Group by virtue of ownership of the Ultimate Parent Company. Related parties may be individuals or corporate entities.



		2016		
	Amount/	Receivable		
	Volume	(Payable)	Terms	Conditions
Ultimate Parent Company				
a) Rental income/receivable	e ₽30,612,449	₽180,655	Three to five year lease	Unsecured;
			terms at prevailing	no impairment
			market lease rates;	
			renewable	
			at the end of lease term	
b) Advances to	(42,303,401)	-	Interest bearing;	Unsecured;
			due and demandable;	no impairment
			interest rates ranging	
b) Advances from		(102 (22 0(0)	from 2% to 4%	TT
b) Advances from	(24,972,174)	(103,633,960)	Non-interest bearing; due and demandable	Unsecured
			due and demandable	
Under common control c) Cash and cash equivalen	ta			
<ul> <li>c) Cash and cash equivalen</li> <li>Cash in banks</li> </ul>		<b>B14 617 510</b>	Interest bearing at	Unsecured:
Cash in banks	(₽430,161,909)	₽14,617,510	prevailing market rate;	no impairment
			at 1.00% to	no impairment
			1.13% per annum	
			due and demandable	
Short-term	90,130,103	90,130,103	Interest bearing at	Unsecured;
investments		, ,,,,_,	prevailing market rate;	no impairment
			at 3.75% to	
			4.25% per annum	
			due and demandable	
<ul> <li>Interest income</li> </ul>	7,241,074	12,045		
a) Rental income/receivable	e 2,150,650,400	137,005,861	Three to five year lease	Unsecured;
			terms at prevailing	no impairment
			market lease rate;	
			renewable	
• • • •			at the end of lease term	
b) Advances to	(4,916,656)	17,561,348	Non-interest bearing;	Unsecured;
	(1.440.421)		due and demandable	no impairment
b) Advances from	(1,449,431)	(27,272,293)	Non-interest bearing;	Unsecured
		<b>B</b> 100 (01 ( 17	due and demandable	
		₽128,601,269		

The amounts and balances arising from significant related party transactions are as follows:

	2	015	
Amount/ Volume	Receivable (Payable)	Terms	Conditions
₽27,966,294	₽1,060,210	Three to five year lease terms at prevailing market lease rates; renewable at the end of lease term	Unsecured; no impairment
(4,210,071)	42,303,401	Interest bearing; due and demandable; interest rates ranging from 2% to 4%	Unsecured; no impairment
499,688	_		
27,685,692	(128,606,134)	Non-interest bearing; due and demandable	Unsecured
-1			
₽147,514,187	₽444,779,419	Interest bearing at prevailing market rate; at 1.00% to 1.13% per annum	Unsecured; no impairment
	Volume ₽27,966,294 (4,210,071) 499,688 27,685,692	Amount/ Volume         Receivable (Payable)           ₱27,966,294         ₱1,060,210           (4,210,071)         42,303,401           499,688         -           27,685,692         (128,606,134)	Volume       (Payable)       Terms         ₱27,966,294       ₱1,060,210       Three to five year lease terms at prevailing market lease rates; renewable at the end of lease term         (4,210,071)       42,303,401       Interest bearing; due and demandable; interest rates ranging from 2% to 4%         499,688       -         27,685,692       (128,606,134)       Non-interest bearing; due and demandable         9147,514,187       ₱444,779,419       Interest bearing at prevailing market rate; at 1.00% to

(Forward)



			2	015	
	-	Amount/ Volume	Receivable (Payable)	Terms	Conditions
	Short-term investments	₽6,921,403	₽6,921,403	Interest bearing at prevailing market rate; at 3.75% to 4.25% per annum due and demandable	Unsecured; no impairment
	Interest income	10,175,922	60,573		
a)	Rental income/receivable	1,848,936,633	101,858,191	Three to five year lease terms at prevailing market lease rate; renewable at the end of lease term	Unsecured; no impairment
b)	Advances to	815,502	22,478,004	Non-interest bearing; due and demandable	Unsecured; no impairment
b)	Advances from	(11,030,631)	(28,721,724)	Non-interest bearing; due and demandable	Unsecured
			₽702,133,343		

Outstanding balances consist of the following:

	2016	2015
Cash and cash equivalents (Note 7)	₽104,747,613	₽691,700,822
Rental receivables (Note 8)	137,198,561	102,978,974
Receivable from affiliated companies (Note 8)	17,561,348	22,478,004
Payable to affiliated companies (Note 15)	(130,906,253)	(115,024,457)
	₽128,601,269	₽702,133,343

Significant transactions with related parties are as follows:

a) Rental income

The Group leases commercial properties to affiliated companies with a lease term of three to five years based on prevailing market lease rates.

b) Advances to (from) affiliated companies

The Group, in the normal course of business, has transactions with its major stockholders, Ultimate Parent Company and its affiliated companies consisting principally of lease arrangements and advances principally for working capital requirement and financing for real estate development.

*c)* Cash and cash equivalents

The Group maintains savings and current accounts and time deposits with an entity under common control which is a local commercial bank. Cash and cash equivalents earns interest at the prevailing bank deposit rates.

Compensation of key management personnel by benefit type follows:

	2016	2015	2014
Short-term employee benefits	₽893,618,174	₽826,216,672	₽738,018,843
Post-employment benefits	43,859,770	39,944,452	34,833,887
	₽937,477,944	₽866,161,124	₽772,852,730

There are no other arrangements between the Group and any of its directors and key officers providing for benefits upon termination of employment, except for such benefits to which they may be entitled to under the Group's pension plan.



### 21. Revenue

	2016	2015	2014
	2016	2013	2014
Real Estate Operations			
Rental income (Notes 20 and 34)	₽10,556,125,587	₽9,287,978,214	₽7,956,129,097
Real estate sale	7,193,970,995	6,313,458,917	5,646,638,459
Amusement income	1,694,021,661	1,531,671,101	1,259,795,201
Others	1,259,845,366	835,331,229	651,412,090
	20,703,963,609	17,968,439,461	15,513,974,847
Hotel Operations			
Rooms	1,155,513,678	1,110,703,894	959,133,430
Food and beverage	605,142,982	590,482,756	536,740,915
Others	46,941,932	44,663,025	37,874,048
	1,807,598,592	1,745,849,675	1,533,748,393
	₽22,511,562,201	₽19,714,289,136	₽17,047,723,240

Real estate sales include interest income from installment contract receivable amounting to  $\mathbb{P}308$  million,  $\mathbb{P}541$  million and  $\mathbb{P}499$  million in 2016, 2015 and 2014, respectively (Note 26).

Other revenue under real estate operations are receipts of penalties from real estate buyers and tenants, forfeitures of payments from sales cancellations and reservations and receipts of association dues.

Other revenue under hotel operations includes transport, laundry, valet and other services.

#### 22. Costs

	2016	2015	2014
Real Estate Operations			
Cost of Rental Services			
Depreciation and amortization			
(Note 24)	₽3,401,913,954	₽2,984,798,999	₽2,565,368,005
Property operations and			
maintenance costs (Note 11)	504,336,451	395,403,541	369,495,071
Accretion of security deposit			
(Notes 15 and 26)	66,820,441	63,905,363	78,279,804
	3,973,070,846	3,444,107,903	3,013,142,880
Cost of Real Estate Sales (Note 9)	3,982,243,972	3,207,254,788	3,071,340,402
Cost of Amusement Services			
Film rentals expense	764,711,495	694,919,851	575,239,755
Others			
Contracted services	177,015,756	131,564,699	129,066,976
Others	442,935,438	357,459,117	274,077,904
	619,951,194	489,023,816	403,144,880
	9,339,977,507	7,835,306,358	7,062,867,917
Hotel Operations			
Cost of room services			
Property operations and			
maintenance costs	195,381,543	206,005,707	195,399,258
Depreciation and amortization			
(Note 24)	169,358,044	165,638,261	166,604,688
	364,739,587	371,643,968	362,003,946

(Forward)



	2016	2015	2014
Cost of food and beverage	₽348,427,973	₽206,081,289	₽194,969,736
Others			
Salaries and wages (Note 25)	186,966,096	181,077,744	174,781,984
Contracted services	141,404,383	103,325,053	108,079,136
Management fee	64,807,264	125,473,656	94,822,595
Supplies	53,473,803	48,714,688	42,256,119
Commission	37,475,779	35,255,649	25,376,851
Others	119,574,744	221,000,644	171,803,936
	603,702,069	714,847,434	617,120,621
	1,316,869,629	1,292,572,691	1,174,094,303
	₽10,656,847,136	₽9,127,879,049	₽8,236,962,220

Others under costs of real estate operations and hotel operations include expenses for utilities, and other overhead expenses.

# 23. General and Administrative Expenses

	2016	2015	2014
Salaries and wages (Notes 20, 25 and 29)	₽750,511,848	₽685,083,380	₽598,070,746
Commission	612,492,978	654,758,492	454,056,685
Advertising and promotions	657,442,372	617,459,442	560,643,583
Taxes and licenses	633,092,857	468,386,432	427,647,099
Rent (Note 34)	179,966,892	198,934,210	152,181,973
Insurance	129,602,624	98,607,073	97,024,210
Supplies	131,166,417	89,821,085	73,944,512
Light, water and communication	110,359,156	87,155,959	90,166,983
Travel and transportation	61,654,134	42,825,040	47,989,393
Association dues	68,893,800	24,446,708	16,551,281
Entertainment, amusement and recreation	14,173,544	16,081,033	28,938,181
Donation	-	9,037,857	—
Others	53,362,967	57,582,025	25,260,083
	₽3,402,719,589	₽3,050,178,736	₽2,572,474,729

# 24. Depreciation and Amortization

	2016	2015	2014
Real estate (Notes 11, 12 and 22)	₽3,401,913,954	₽2,984,798,999	₽2,565,368,005
Hotel operations (Notes 11, 12 and 22)	169,358,044	165,638,261	166,604,688
	₽3,571,271,998	₽3,150,437,260	₽2,731,972,693



#### 25. Personnel Expenses

Personnel expenses consist of (see Notes 22 and 23):

	2016	2015	2014
Salaries, wages and other staff costs	₽849,535,817	₽777,428,556	₽688,104,561
Pension expense (Note 29)	43,859,770	39,944,452	34,833,887
SSS contributions, PAG-IBIG contributions,			
premiums and others	44,082,357	48,788,116	49,914,282
	₽937,477,944	₽866,161,124	₽772,852,730

The above amounts are distributed as follows:

	2016	2015	2014
General and administrative (Note 23)	₽750,511,848	₽685,083,380	₽598,070,746
Hotel operations (Note 22)	186,966,096	181,077,744	174,781,984
	₽937,477,944	₽866,161,124	₽772,852,730

#### 26. Other Income (Losses)

Interest income consists of

	2016	2015	2014
Interest income			
Bank deposits (Note 7)	₽18,075,015	₽38,847,341	₽13,942,294
Receivable from affiliated			
companies (Note 20)	-	499,688	692,337
	18,075,015	39,347,029	14,634,631
Interest income from installment			
contract receivable - recognized			
under real estate sales (Note 21)	308,287,941	541,408,593	499,324,875
	₽326,362,956	₽580,755,622	₽513,959,506

Interest expense consists of (see Notes 15 and 16):

	2016	2015	2014
Loans payable	₽571,626,129	₽5,288,926	₽
Accretion on security deposits - recognized under cost of rental			
services (Notes 15 and 22)	66,820,441	63,905,363	78,279,804
	₽638,446,570	₽69,194,289	₽78,279,804

Capitalized borrowing costs in 2016 and 2015 are discussed in Notes 9 and 11.

In 2014, the Group recognized losses of  $\mathbb{P}324$  million due to property damages to its investment properties and property and equipment brought about by typhoons Yolanda and Glenda and the Galleria Mall fire loss. The Group recorded a gain for the same amount for the claims from insurance companies for such losses. The gains and losses were netted off for presentation purposes in the 2014 consolidated statement of comprehensive income.

In 2016, the Group recorded additional ₱209 million gain from insurance claims due to receipt of final insurance settlement for the typhoon Yolanda and other minor insurance claims.



# 27. Income Tax

The Group's provision for income tax includes the regular corporate income tax (RCIT), minimum corporate income tax (MCIT) and final tax paid at the rate of 20% for peso deposits and 7.50% for foreign currency deposits which are final withholding tax on gross interest income. Details follow:

	2016	2015	2014
Current			
RCIT	₽1,597,959,378	₽1,518,040,447	₽998,494,220
Final tax	2,132,358	6,016,575	1,507,346
MCIT	179,419	240,500	207,883
	1,600,271,155	1,524,297,522	1,000,209,449
Deferred	433,375,874	363,216,967	521,263,644
	₽2,033,647,029	₽1,887,514,489	₽1,521,473,093

The reconciliation of statutory income tax rate to the effective income tax rate follows:

	2016	2015	2014
Statutory income tax rate	30.00%	30.00%	30.00%
Reductions in income tax resulting from:			
Interest income subjected to final tax	(0.01)	(0.03)	(0.01)
Tax exempt real estate sales	(0.13)	(0.85)	(1.07)
Income subjected to BOI, PEZA			
and lower tax	(5.02)	(4.24)	(4.59)
Effective income tax rate	24.84%	24.88%	24.33%

Deferred taxes as of September 30, 2016 and 2015 relate to the tax effects of the following:

	2016	2015
Deferred tax assets:		
Accrued rent expense	₽478,167,744	₽454,745,268
Accrued interest expense	197,553,203	177,772,488
Accrued retirement payable	98,282,297	68,166,670
Allowance for impairment loss	14,302,980	13,812,665
MCIT	2,168,956	1,111,424
	790,475,180	715,608,515
Deferred tax liabilities:		
Unamortized capitalized interest expense	(1,676,953,415)	(1,419,649,598)
Excess of real estate revenue based on		
percentage-of-completion over real estate		
revenue based on tax rules	(1,389,360,756)	(1,244,499,193)
Accrued rent income	(267,780,830)	(187,282,004)
Unamortized debt issuance cost	(61,143,910)	(52,848,629)
Prepaid rent (Note 13)	(147,569,124)	(147,569,124)
	(3,542,808,035)	(3,051,848,548)
Net deferred tax liabilities	(₽2,752,332,855)	(₽2,336,240,033)

Provision for deferred tax relating to remeasurements of defined benefit liability recognized directly in equity amounted to P17 million, P1 million and P2 million, in 2016, 2015 and 2014 respectively.



The Group has deductible temporary difference that is available for offset against taxable income or tax payable for which deferred tax asset has not been recognized. This deductible temporary difference with no deferred tax assets recognized in the consolidated financial statements pertains to NOLCO of subsidiaries amounting to  $\mathbb{P}4$  million and  $\mathbb{P}3$  million in 2016 and 2015, respectively. The deferred tax assets of the above deductible temporary differences for which no deferred tax assets have been recognized amounted to  $\mathbb{P}1$  million as of September 30, 2016 and 2015.

The carryforward benefits of NOLCO, which can be claimed as a deduction by the Group against future taxable income for the next three (3) years from the year of incurrence, are as follows:

Period of recognition	Amount	Period of expiration
NOLCO		
September 30, 2016	₽1,796,845	September 30, 2019
September 30, 2015	899,847	September 30, 2018
September 30, 2014	1,012,159	September 30, 2017
	₽3,708,851	
Period of recognition	Amount	Period of expiration
MCIT		
September 30, 2016	₽-	September 30, 2019
September 30, 2015	797,791	September 30, 2018
September 30, 2014	207,883	September 30, 2017
	₽1,005,674	

### 28. Basic/Diluted Earnings Per Share

Earnings per share amounts were computed as follows:

	2016	2015	2014
<ul><li>a. Net income attributable to equity holders of Parent Company</li><li>b. Weighted average number of</li></ul>	₽6,154,532,055	₽5,699,709,532	₽4,737,013,328
<ul><li>common shares outstanding adjusted</li><li>c. Earnings per share (a/b)</li></ul>	4,093,830,685 ₽1.50	4,093,830,685 ₽1.39	4,093,830,685 ₽1.16

There were no potential dilutive shares in 2016, 2015 and 2014.

#### 29. Employee Benefits

Pension Plans

The Group has funded, noncontributory, defined benefit pension plans covering all of its regular employees.

It provides benefits based on a number of month's salary for every year of service. Under the existing regulatory framework, Republic Act 7641 requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan.





The pension funds are being administered and managed through JG Summit Multi-Employer Retirement Plan (the "Plan"), with Robinsons Bank Corporation (RBC) as Trustee. The plans provide for retirement, separation, disability and death benefits to their members. The Group, however, reserves the right to discontinue, suspend or change the rates and amounts of their contributions at any time on account of business necessity or adverse economic conditions. The retirement plan has an Executive Retirement Committee, which is mandated to approve the plan, trust agreement, investment plan, including any amendments or modifications thereto, and other activities of the Plan. Certain members of the BOD of the Parent Company are represented in the Executive Retirement Committee. RBC manages the plan assets based on the mandate as defined in the trust agreement.

The components of pension expense (included in "Personnel expenses" under "Costs and General and administrative expenses" in the consolidated statements of comprehensive income) follow:

	2016	2015	2014
Service cost	₽32,296,274	₽29,575,052	₽28,555,085
Net interest cost	11,563,496	10,369,400	6,278,802
Pension expense	₽43,859,770	₽39,944,452	₽34,833,887

There are no plan amendments, curtailments or settlements for the period ended September 30, 2016 and 2015.

The amounts recognized as pension liabilities included under 'Deposit and other noncurrent liabilities' in the consolidated statements of financial position follow:

	2016	2015
Present value of defined benefit obligation	₽479,132,556	₽381,649,653
Fair value of plan assets	(151,524,900)	(128,885,680)
Pension liabilities	₽327,607,656	₽252,763,973

Changes in net defined benefit liability of funded funds in 2016 and 2015 follow:

		2016	
	Present value of defined benefit obligation	Fair value of plan assets	Net defined benefit liability/(asset)
Balance at beginning of year	₽381,649,653	₽128,885,680	₽252,763,973
Net benefit cost in consolidated statement of comprehensive income:			
Current service cost	32,296,274	_	32,296,274
Net interest cost	16,143,767	4,580,271	11,563,496
Subtotal	48,440,041	4,580,271	43,859,770
Benefits paid	(2,780,549)	(2,780,549)	-
Remeasurements in other comprehensive income:			
Return on plan assets	_	(5,786,763)	5,786,763
Actuarial changes arising from experience			
adjustments	39,581,241	_	39,581,241
Actuarial changes arising from changes in			
financial/demographic assumptions	12,242,170	_	12,242,170
Subtotal	51,823,411	(5,786,763)	57,610,174
Contributions paid	_	26,626,261	(26,626,261)
Balance at end of year	₽479,132,556	₽151,524,900	₽327,607,656



	2015				
	Present value of				
	defined benefit	Fair value of	Net defined benefit		
	obligation	plan assets	liability/(asset)		
Balance at beginning of year	₽347,007,878	₽133,688,461	₽213,319,417		
Net benefit cost in consolidated statement of					
comprehensive income:					
Current service cost	29,575,052	-	29,575,052		
Net interest cost	16,920,653	6,551,253	10,369,400		
Subtotal	46,495,705	6,551,253	39,944,452		
Benefits paid	(5,466,485)	(5,466,485)	-		
Remeasurements in other comprehensive income:					
Return on plan assets	-	(10,351,295)	10,351,295		
Actuarial changes arising from experience					
adjustments	2,295,791	-	2,295,791		
Actuarial changes arising from changes in					
financial/demographic assumptions	(8,683,236)	-	(8,683,236)		
Subtotal	(6,387,445)	(10,351,295)	3,963,850		
Contributions paid	_	4,463,746	(4,463,746)		
Balance at end of year	₽381,649,653	₽128,885,680	₽252,763,973		

The major categories and corresponding fair values of plan assets by class of the Group's Plan as at the end of each reporting period are as follow:

	2016	2015
Cash and cash equivalents		
Special deposit account	₽82,798,266	₽40,217,000
Savings deposit account	26,628,261	1,431
Other securities	1,669,001	_
	111,095,528	40,218,431
Investment in debt instruments		
Fixed rate bonds	20,670,200	20,670,165
Other debt instruments	8,062,357	9,307,876
	28,732,557	29,978,041
Accrued interest receivable	274,773	276,522
Other assets	11,431,497	58,418,584
Accrued trust and management fee payable	(9,456)	(5,899)
	₽151,524,899	₽128,885,679

The composition of the fair value of the Fund includes:

- *Cash and cash equivalents* include savings and time deposit with various banks and special deposit account with Bangko Sentral ng Pilipinas.
- *Investment in debt instruments* include investment in long-term debt notes and retail bonds issued by locally listed entities.
- *Accrued interest receivable and other receivable* include interest earned from investments and receivable from affiliated companies.
- *Accrued trust and management fee payable* pertains mainly to charges of trust or in the management of the plan.



The fund has no investment in the Parent Company as of September 30, 2016, 2015 and 2014.

The plan assets have diverse investments and do not have any concentration risk.

The management performs an asset-liability matching strategy annually. The overall investment policy and strategy of the Group's defined benefit plans is guided by the objective of achieving an investment return which, together with contributions, ensures that there will be sufficient assets to pay pension benefits as they fall due while also mitigating the various risk of the plans. The overall expected rates of return on assets are based on the market expectations prevailing as at the reporting date, applicable to the period over which the obligation is settled. The Group expects to contribute P42 million to the defined benefit pension plans in 2016.

The average duration of the defined benefit obligation of the Group as of September 30, 2016 and 2015 is 15 years.

The principal assumptions used to determine the pension benefits of the Group follow:

	2016	2015	2014
Discount rate	3.93% to 4.85%	4.65%	4.52% to 5.02%
Rate of salary increase	5.00%	5.00%	5.50%

There are no unusual or significant risks to which the Plan exposes the Group. However, in the event a benefit claim arises under the Retirement Plan and the Retirement Fund is not sufficient to pay the benefit, the unfunded portion of the claim shall immediately be due and payable from the Group to the Retirement Fund.

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the retirement benefit obligation as of September 30, 2015, assuming if all other assumptions were held constant. The balances below show the addition/reduction in pension obligation assumptions are changed:

		Increase (decrease) on pension liabilities		
		2016 2013		
Discount rates	+1.00% -1.00%	(₱41,523,152) 48,094,773	(₱29,238,214) 33,636,983	
Salary increase rates	+1.00% -1.00%	₽44,969,563 (39,848,946)	<b>₽</b> 32,053,384 (28,504,312)	

Shown below is the maturity analysis of the undiscounted benefit payments of the Group:

	2016	2015
Less than 1 year	₽19,106,049	₽65,053,009
More than 1 years to 5 years	105,208,719	102,498,063
More than 5 years to 10 years	276,911,978	233,462,634
More than 10 years to 15 years	409,155,857	341,431,675
More than 15 years to 20 years	308,379,053	264,126,374
More than 20 years	379,998,070	281,247,087



#### 30. Interest in Joint Operations

The Group has entered into joint venture agreements with various landowners and other companies with various percentage interests in these joint operations depending on the value of the land or investment against the estimated development costs. These joint venture agreements entered into by the Group relate to the development and sale of subdivision land, condominium and residential units, with certain level of sharing in the proceeds of sale of developed units.

The Group's joint venture agreements typically require the joint venture partner to contribute the land free from any lien, encumbrance and tenants or informal settlers to the project, with the Group bearing all the cost related to the land development and the construction of subdivision land, condominium and residential units, including the facilities.

Sales and marketing costs are allocated to both the Group and the joint operations partner. The projects covering the joint venture agreement are expected to be completed within two to three years. Each joint operations party has committed to contribute capital based on the terms of the joint venture agreement.

# Interest in joint projects with Harbour Land Realty and Development Corp and Federal Land, Inc. (Jointly Controlled Operations)

On February 7, 2011, the Parent Company entered into a joint venture agreement with Harbour Land Realty and Development Corp (HLRD) and Federal Land, Inc. (FLI) to develop a project called Axis Residences located along Pioneer Street in Mandaluyong City. The construction of the planned 2-phase residential condominium has commenced in March 2012. One tower of first phase was completed on September 2015.

The agreed contributions of the parties follow:

- a. The Parent Company: Road lot valued at ₱89 million and development costs amounting ₱1,390 million
- b. FLI: Development costs amounting ₱739 million
- c. HLRD, an affiliate of FLI: Four (4) adjoining parcels of land valued at ₱739 million located along Pioneer St., Mandaluyong City, 21,109 sqm

Further, the sharing of saleable units (inventories) of real estate revenue, cost of real estate sales and any common expenses incurred, are as follows: the Parent Company-50% and FLI-50%.

#### 31. Financial Risk Management Objectives and Policies

The Group's principal financial instruments, comprise of loans payable, receivables from affiliated companies, payables to affiliated companies, receivables and cash and cash equivalents. The main purpose of these financial instruments is to raise fund for the Group's operations. The Group has various other financial assets and liabilities such as trade and other receivables and trade and other payables, which arise directly from its operations.

The main risks currently arising from the Group's financial instruments are foreign currency market risk, liquidity risk, interest rate risk and credit risk. The BOD reviews and approves policies for managing each of these risks and they are summarized below, together with the related risk management structure.



#### **Risk Management Structure**

The Group's risk management structure is closely aligned with that of the Parent Company. The BOD of the Parent Company and the respective BODs of each subsidiary are ultimately responsible for the oversight of the Group's risk management processes that involve identifying, measuring, analyzing, monitoring and controlling risks.

The risk management framework encompasses environmental scanning, the identification and assessment of business risks, development of risk management strategies, design and implementation of risk management capabilities and appropriate responses, monitoring risks and risk management performance, and identification of areas and opportunities for improvement in the risk management process.

Each BOD has created the board-level Audit Committee (AC) to spearhead the managing and monitoring of risks.

#### Audit Committee

The AC shall assist the Group's BOD in its fiduciary responsibility for the over-all effectiveness of risk management systems, and both the internal and external audit functions of the Group. Furthermore, it is also the AC's purpose to lead in the general evaluation and to provide assistance in the continuous improvements of risk management, control and governance processes.

The AC also aims to ensure that:

- a. financial reports comply with established internal policies and procedures, pertinent accounting and audit standards and other regulatory requirements;
- b. risks are properly identified, evaluated and managed, specifically in the areas of managing credit, market, liquidity, operational, legal and other risks, and crisis management;
- c. audit activities of internal and external auditors are done based on plan, and deviations are explained through the performance of direct interface functions with the internal and external auditors; and
- d. the Group's BOD is properly assisted in the development of policies that would enhance the risk management and control systems.

#### Enterprise Risk Management Group (ERMG)

To systematize the risk management within the Group, the ERMG was created to be primarily responsible for the execution of the enterprise risk management framework. The ERMG's main concerns include:

- a. recommending risk policies, strategies, principles, framework and limits;
- b. managing fundamental risk issues and monitoring of relevant risk decisions;
- c. providing support to management in implementing the risk policies and strategies; and
- d. developing a risk awareness program.

Support groups have likewise been created to explicitly manage on a day-to-day basis specific types of risks like trade receivables, supplier management, etc.

Compliance with the principles of good corporate governance is also one of the objectives of the BOD. To assist the BOD in achieving this purpose, the BOD has designated a Compliance Officer who shall be responsible for monitoring the actual compliance with the provisions and requirements of the Corporate Governance Manual and other requirements on good corporate governance, identifying and monitoring control compliance risks, determining violations, and recommending penalties on such infringements for further review and approval of the BOD, among others.



#### **Risk Management Policies**

The main risks arising from the use of financial instruments are foreign currency risk, liquidity risk, interest rate risk, credit risk and equity price risk. The Group's policies for managing the aforementioned risks are summarized below.

#### Market risk

Foreign Currency Risk

Foreign currency risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Foreign currency risk arises from financial instruments that are denominated in United States Dollar (USD) which result primarily from movement of the Philippine Peso (PHP) against the USD.

The Group does not have any foreign currency hedging arrangements.

The table below summarizes the Group's exposure to foreign currency risk:

	2016 September 30				
Assets					
Cash and cash equivalents	\$8,749,344	₽422,243,318	\$452,009	₽21,212,782	
Liabilities					
Accounts payable and accrued expenses	482,830	23,301,362	100,410	4,712,251	
Net foreign currency-denominated assets	\$8,266,514	₽398,941,956	\$351,599	₽16,500,531	

The exchange rates used to translate the Group's USD-denominated assets and liabilities as of September 30, 2016 and 2015 follow:

	2016	2015
US Dollar - Philippine Peso		
exchange rate	₽48.26 to US\$1.00	₽46.93 to US\$1.00

The following table sets forth the impact of the range of reasonably possible changes in the USD-PHP exchange rate on the Group's income before income tax for the year ended September 30, 2016 and 2015.

Reasonably Possible Changes in	Change in Income Before
USD-PHP Exchange Rates	Income Tax
2016	
2.0% PHP appreciation	(₽7,978,839)
2.0% PHP depreciation	7,978,839
<u>2015</u>	
2.0% PHP appreciation	(₽330,011)
2.0% PHP depreciation	330,011



Sensitivity to foreign exchange rates is calculated on the Group's foreign currency denominated assets and liabilities, assuming a more likely scenario of foreign exchange rate of USD-PHP that can happen within 12 months after reporting date using the same balances of financial assets and liabilities as of reporting date.

The Group does not expect the impact of the volatility on other currencies to be material.

#### Liquidity risk

Liquidity risk is the risk arising from the shortage of funds due to unexpected events or transactions. The Group manages its liquidity profile to be able to finance the capital expenditures and service the maturing debts. To cover the financing requirements, the Group intends to use internally generated funds and proceeds from debt and equity offerings.

The following table summarizes the maturity profile of the Group's financial assets and financial liabilities as of September 30, 2016 and 2015, based on contractual undiscounted cash flows. The table also analyses the maturity profile of the Group's financial assets in order to provide a complete view of the Group's contractual commitments. The analysis into relevant maturity groupings is based on the remaining period at the end of the reporting period to the contractual maturity dates.

		2016				
	-	More than				
				1 year but less	5	
	On Demand	1 to 3 months	4 to 12 months	s than 5 years	5 years or more	e Total
Loans and receivables						
Cash and cash equivalents	₽771,028,252	₽378,136,696	₽-	₽-	₽-	₽1,149,164,948
Receivables						
Trade	1,368,466,546	3,866,948,613	1,544,880,136	2,621,306,870	346,766,666	9,748,368,831
Affiliated companies	17,561,348	-	-	-	-	17,561,348
Others	111,421,396	92,632,199	52,093,420	-	-	256,147,015
Other assets						
Utility deposits	7,110,072	-	21,511	228,725,915	377,180,434	613,037,932
Total financial assets	₽2,275,587,614	₽4,337,717,508	₽1,596,995,067	₽2,850,032,785	₽723,947,100	₽11,784,280,074
Accounts payable and accrued						
expenses	₽3,071,131,460	₽1,636,068,790	₽1,907,389,745	₽513,744,721	<b>₽1,858,898,573</b>	₽8,987,233,289
Payables to affiliated companies						
and others (included under						
Deposits and other liabilities						
account in the consolidated						
statement of financial						
position)	303,757,960	-	-	-	-	303,757,960
Deposits from lessees	538,962,786	248,933,765	930,754,984	1,479,631,683	716,049,056	3,914,332,274
Loans payable and future interest						
payment		947,362,060	3,964,256,805	30,926,208,834	17,566,362,434	53,404,190,133
Other financial liabilities	₽3,913,852,206	₽2,832,364,615	₽6,802,401,534	₽32,919,585,238	₽20,141,310,063	₽66,609,513,656

Balances due within six (6) months equal their carrying amounts, as the impact of discounting is insignificant.



	2015					
				More than		
				1 year but less		
	On Demand	1 to 3 months	4 to 12 months	than 5 years	5 years or more	Total
Loans and receivables						
Cash and cash equivalents	₽597,003,967	₽595,950,051	₽-	₽-	₽-	₽1,192,954,018
Receivables						
Trade	1,941,764,066	1,165,344,666	1,499,486,794	2,505,606,809	203,327,950	7,315,530,285
Affiliated companies	22,478,004	-	-	-	-	22,478,004
Others	108,848,656	75,382,619	207,662,006	-	-	391,893,281
Other assets						
Utility deposits	5,106,072	280,000	_	223,668,117	279,044,334	508,098,523
Total financial assets	₽2,675,200,765	₽1,836,957,336	₽1,707,148,800	₽2,729,274,926	₽482,372,284	₽9,430,954,111
Accounts payable and accrued		<b>D</b> O (O O O O O O O O	<b>D</b> 4 400 4 50 500	D4 404 444 4	D4 405 000 400	D ( 000 1 10 0 1
expenses	₽2,259,011,204	₽968,893,098	₽1,400,158,283	₽1,196,166,177	₽1,105,923,489	₽6,930,152,251
Payables to affiliated companies						
and others (included under						
Deposits and other liabilities						
account in the consolidated						
statement of financial						
position)	300,434,457					300,434,457
Deposits from lessees	931,792,342	250,042,502	492,227,838	1,251,180,756	644,959,298	3,570,202,736
Loans payable and future interest						
payment	-	504,117,126	2,648,998,736	19,852,867,092	13,002,463,300	, , ,
Other financial liabilities	₽3,491,238,003	₽1,723,052,726	₽4,541,384,857	₽22,300,214,025	₽14,753,346,087	₽46,809,235,698

The Group seeks to manage its liquidity profile to be able to service its maturing debts and to finance capital requirements. The Group maintains a level of cash and cash equivalents deemed

sufficient to finance operations. As part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. It also continuously assesses conditions in the financial markets for opportunities to pursue fund-raising activities. Fund-raising activities may include bank loans and capital market issues both onshore and offshore.

#### Interest rate risk

Interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to the risk for changes in market interest rates relates primarily to the Group's long-term debt obligation with a floating interest rate.

The Group's policy is to manage its interest cost using a mix of fixed and variable rate debts, whenever it's advantageous to the Group. As of September 30, 2016 and 2015, 100% of the Group's loans payable are at a fixed rate of interest.

The Group has no financial instruments with variable interest rates exposed to interest rate risk as of September 30, 2016 and 2015.

#### Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily from cash and cash equivalents and receivables).

The Group trades only with recognized, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis. These measures result in the Group's exposure to impairment loss as not significant.



With respect to credit risk arising from the Group's financial assets, which comprise of cash and cash equivalents and receivables, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

a. Credit risk exposure

The table below shows the gross maximum exposure to credit risk of the Group as of September 30, 2015, and 2014 without considering the effects of collaterals and other credit risk mitigation techniques:

	2016	2015
Cash and cash equivalents (net of cash on hand)	₽1,120,767,257	₽1,167,730,897
Receivables - net		
Trade receivables		
Installment contract receivable	8,198,622,057	6,197,079,304
Accrued rent receivable	721,628,537	518,174,550
Rental receivables	651,916,299	406,863,718
Hotel operations	176,201,938	193,412,713
Affiliated companies	17,561,348	22,478,004
Other receivables	256,147,015	391,893,281
Other assets		
Utility deposits	613,037,932	508,098,523
	₽11,755,882,383	₽9,405,730,990

The credit risk on installment contracts receivables is mitigated because the corresponding title to the subdivision units sold under this arrangement is transferred to the buyers only upon full payment of the contract price.

b. Risk concentrations of the maximum exposure to credit risk

Concentrations arise when a number of counterparties are engaged in similar business activities or activities in the same geographic region or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographical location. Such credit risk concentrations, if not properly managed, may cause significant losses that could threaten the Group's financial strength and undermine public confidence. Given the Group's diverse base of counterparties, it is not exposed to large concentrations of credit risks.



The table below shows the credit quality by class of financial assets as of September 30, 2016, and 2015, gross of allowance for credit and impairment losses:

	2016				
	Neither Past Due Nor Impaired			Past Due or	
	High Grade	Standard Grade	Substandard Grade	Individually Impaired	Total
Loans and receivables					
Cash and cash equivalents	₽1,120,767,257	₽-	₽-	₽-	₽1,120,767,257
Receivables:					
Trade receivables					
Installment contract					
receivables	7,220,420,961	-	-	997,201,096	8,217,622,057
Accrued rent receivables	721,628,537	-	-		721,628,537
Rental receivables	70,465,687	-	-	595,355,639	665,821,326
Hotel operations	42,376,585	-	-	148,596,927	190,973,512
Affiliated companies	17,561,348	-	-		17,561,348
Other receivables	256,147,015	_	-	_	256,147,015
Other assets	, ,				, ,
Utility deposits	613,037,932	-	_	-	613,037,932
	₽10,062,405,322	₽-	₽-	₽1,741,153,662	₽11,803,558,984

	2015				
	Neither Past Due Nor Impaired			Past Due or	
	High	Standard	Substandard	- Individually	
	Grade	Grade	Grade	Impaired	Total
Loans and receivables					
Cash and cash equivalents	₽1,167,730,897	₽-	₽-	₽-	₽1,167,730,897
Receivables:					
Trade receivables					
Installment contract					
receivables	4,680,803,571	_	_	1,535,275,733	6,216,079,304
Accrued rent receivables	518,174,550	_	_	-	518,174,550
Rental receivables	134,295,019	_	_	286,473,726	420,768,745
Hotel operations	88,939,099	_	_	117,610,804	206,549,903
Affiliated companies	22,478,004	_	_	_	22,478,004
Other receivables	391,893,281	_	_	_	391,893,281
Other assets					
Utility deposits	508,098,523	_	_	_	508,098,523
	₽7,512,412,944	₽-	₽-	₽1,939,360,263	₽9,451,773,207

High grade cash and cash equivalents are short-term placements and working cash fund placed, invested, or deposited in foreign and local banks belonging to the top ten (10) banks, including an affiliate bank, in the Philippines in terms of resources, profitability and credit standing.

High grade accounts, other than cash and cash equivalents, are accounts considered to be of high value. The counterparties have a very remote likelihood of default and have consistently exhibited good paying habits. Receivable from installment contract receivables are considered high grade as title of the real estate property of the subject receivable passes to the buyer once fully paid. Standard grade accounts are active accounts with propensity of deteriorating to mid-range age buckets. These accounts are typically not impaired as the counterparties generally respond to credit actions and update their payments accordingly.

Substandard grade accounts are accounts which have probability of impairment based on historical trend. These accounts show propensity to default in payment despite regular follow-up actions and extended payment terms.



d. Impairment assessment

The Group recognizes impairment losses based on the results of the specific/individual and collective assessment of its credit exposures. Impairment has taken place when there is a presence of known difficulties in the servicing of cash flows by counterparties, infringement of the original terms of the contract has happened, or when there is an inability to pay principal or interest overdue beyond a certain threshold. These and the other factors, either singly or in tandem with other factors, constitute observable events and/or data that meet the definition of an objective evidence of impairment.

The two methodologies applied by the Group in assessing and measuring impairment include: (1) specific/individual assessment and (2) collective assessment.

Under specific/individual assessment, the Group assesses each individually significant credit exposure for any objective evidence of impairment, and where such evidence exists, accordingly calculates the required impairment. Among the items and factors considered by the Group when assessing and measuring specific impairment allowances are: (a) the timing of the expected cash flows; (b) the projected receipts or expected cash flows; (c) the going concern of the counterparty's business; (d) the ability of the counterparty to repay its obligations during financial crises; (e) the availability of other sources of financial support; and (f) the existing realizable value of collateral. The impairment allowances, if any, are evaluated as the need arises, in view of favorable or unfavorable developments.

With regard to the collective assessment of impairment, allowances are assessed collectively for losses on receivables that are not individually significant and for individually significant receivables when there is no apparent evidence or not yet objective of individual impairment. A particular portfolio is reviewed on a periodic basis, in order to determine its corresponding appropriate allowances. The collective assessment evaluates and estimates the impairment of the portfolio in its entirety even though there is no objective evidence of impairment on an individual assessment.

# 32. Financial Instruments

The carrying amount of cash and cash equivalents, trade receivables (except installment contract receivables), other receivables, utility deposits, receivable and payable to affiliated companies and accounts payable and accrued expenses are approximately equal to their fair value due to the short-term nature of the transaction.

Set out below is a comparison of carrying amounts and fair values of installment contracts receivables, deposits from lessees and loans payable that are carried in the consolidated financial statements.

	2016		2015	
	<b>Carrying Amount</b>	Fair Value	Carrying Amount	Fair Value
Installment contract receivable	₽8,198,622,057	₽7,865,123,351	₽6,197,079,304	₽5,929,676,551
Deposits from lessees	3,914,332,274	3,626,438,968	3,570,202,736	3,321,479,742
Loans payable	37,344,505,604	53,404,190,133	24,881,953,999	36,008,446,254



The fair values of installment contract receivables, customers' deposits and loans payable are based on the discounted value of future cash flows using the applicable rates for similar types of loans and receivables as of reporting date. The discount rates used range from 2.3% to 5.8% in 2016 and 1.7% to 5.6% in 2015.

#### Fair Value Hierarchy

The Group uses the following hierarchy for determining the fair value of financial instruments:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities;

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly;

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

The fair value of installment contracts receivables, deposits from lessees and loans payable disclosed in the consolidated financial statements is categorized within level 3 of the fair value hierarchy. There has been no reclassification from Level 1 to Level 2 or 3 category.

# 33. Registration with the Board of Investments (BOI) and the Philippine Economic Zone Authority (PEZA)

Certain operations of the Group are registered with the BOI as preferred pioneer and non-pioneer activities. As registered enterprises, these consolidated subsidiaries are subject to some requirements and are entitled to certain tax and non-tax incentives which are considered in the computation of the provision for income tax.

#### Two Gateway Place

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "Mass Housing" on a Non-Pioneer status at a capacity of two hundred sixty four (264) units, under Certificate of Registration No. 2008-202 dated August 7, 2008. Under the terms of its registration, the Group is entitled to income tax holiday for a period of four (4) years from December 2009 up to November 2013.

#### Holiday Inn Galleria Manila

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "Modernization of Tourism-Related Facility (Hotel - Holiday Inn Galleria Manila)" on a Non-Pioneer status at a capacity of two hundred eighty-five (285) rooms, under Certificate of Registration No. 2011-097 dated May 25, 2011. Under the terms of its registration, the Group is entitled to income tax holiday for a period of three (3) years from May 2011 to May 2014.

#### Summit Circle - Fuente Osmeña Circle

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "Modernization of Tourism-Related Facility (Hotel - Summit Circle Hotel)" on a Non-Pioneer status at a capacity of two hundred ten (210) rooms, under Certificate of Registration No. 2011-021 dated January 24, 2011. Under the terms of its registration, the Group is entitled to income tax holiday for a period of three (3) years from June 2011 to May 2014.



## The Wellington Courtyard Phase 2

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "Mass Housing" on a Non-Pioneer status at a capacity of ninety two (92) units, under Certificate of Registration No. 2011-090 dated May 20, 2011. Under the terms of its registration, the Group is entitled to income tax holiday for a period of three (3) years from May 2011 to May 2014.

# Go Hotel, Robinsons Cybergate Plaza

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "New Operator of Tourist Accommodation Facility (Hotel-Go Hotel, Robinsons Cybergate Plaza)" on a Non-Pioneer status at a capacity of two hundred twenty three (223) rooms, under Certificate of Registration No. 2010-002 dated January 6, 2010. Under the terms of its registration, the Group is entitled to income tax holiday for a period of four (4) years from July 2010 to June 2014.

# Escalades South Metro Phase I

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "Mass Housing" on a Non-Pioneer status at a capacity of five hundred twenty eight (528) units, under Certificate of Registration No. 2011-169 dated August 1, 2011. Under the terms of its registration, the Group is entitled to income tax holiday for a period of three (3) years from November 2012 to October 2015.

# Go Hotel, Dumaguete

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "New Operator of Tourist Accommodation Facility (Hotel-Go Hotel, Dumaguete)" on a Non-Pioneer status at a capacity of one hundred two (102) rooms, under Certificate of Registration No. 2012-020 dated February 1, 2012. Under the terms of its registration, the Group is entitled to income tax holiday for a period of four (4) years from February 2012 to February 2016.

# Go Hotel, Bacolod

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "New Operator of Tourist Accommodation Facility (Hotel-Go Hotel, Bacolod)" on a Non-Pioneer status at a capacity of one hundred eight (108) rooms, under Certificate of Registration No. 2012-039 dated March 13, 2012. Under the terms of its registration, the Group is entitled to income tax holiday for a period of four (4) years from July 2012 to July 2016.

# Go Hotel, Palawan

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "New Operator of Tourist Accommodation Facility (Hotel-Go Hotel, Palawan)" on a Non-Pioneer status at a capacity of one hundred eight (108) rooms, under Certificate of Registration No. 2012-017 dated January 25, 2012. Under the terms of its registration, the Group is entitled to income tax holiday for a period of four (4) years from February 2012 to February 2016.

# Go Hotel, Tacloban

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "New Operator of Tourist Accommodation Establishment (Hotel- Go Hotel, Tacloban)" on a Non-Pioneer status at a capacity of ninety eight (98) rooms, under Certificate of Registration No. 2011-250 dated November 23, 2011. Under the terms of its



registration, the Group is entitled to income tax holiday for a period of four (4) years from April 2012 to April 2016.

#### Go Hotel, Iloilo

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "New Operator of Tourist Accommodation Establishment (Hotel - Go Hotel, Iloilo)" on a Non-Pioneer status at a capacity of one hundred sixty seven (167) rooms, under Certificate of Registration No. 2014-016 dated January 29, 2014. Under the terms of its registration, the Group is entitled to income tax holiday for a period of three (3) years from January 2014 to December 2017.

### Go Hotel, Butuan

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "New Operator of Tourist Accommodation Establishment (Hotel - Go Hotel, Butuan)" on a Non-Pioneer status at a capacity of one hundred four (104) rooms, under Certificate of Registration No. 2014-214 dated December 5, 2014. Under the terms of its registration, the Group is entitled to income tax holiday for a period of four (4) years from January 2015 to December 2019.

### Azalea Place, Gorordo Avenue, Cebu City

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "Mass Housing" on a Non-Pioneer status at a capacity of three hundred eight (308) units, under Certificate of Registration No. 2011-203 dated September 15, 2011. Under the terms of its registration, the Group is entitled to income tax holiday for a period of four (4) years from July 2012 to June 2016.

#### The Pearl Place - Tower A

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "Mass Housing" on a Non-Pioneer status at a capacity of six hundred twenty five (625) units, under Certificate of Registration No. 2012-008 dated January 11, 2012. Under the terms of its registration, the Group is entitled to income tax holiday for a period of three (3) years from October 2013 to September 2016.

### Escalades East Tower

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "Mass Housing" on a Non-Pioneer status at a capacity of two hundred twenty six (226) units, under Certificate of Registration No. 2014-197 dated November 6, 2014. Under the terms of its registration, the Group is entitled to income tax holiday for a period of three (3) years from November 6, 2014 to November 5, 2017.

### Axis Residences (Phase 1)-Tower A

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "Mass Housing" on a Non-Pioneer status at a capacity of four hundred fifty six (456) units, under Certificate of Registration No. 2015-048 dated February 26, 2015. Under the terms of its registration, the Group is entitled to income tax holiday for a period of three (3) years from February 27, 2015 to February 26, 2018.



### Go Hotels Davao, Inc.

The Group is duly registered with the BOI under Book 1 of the Omnibus Investments Code of 1987, otherwise known as E.O. 226 "New Operator of Tourist Accommodation Facility (Go Hotels Lanang - Davao City)" on a Non-Pioneer status at a capacity of one hundred eighty three (183) rooms, under Certificate of Registration No. 2015-266 dated December 3, 2015. Under the terms of its registration, the Group is entitled to income tax holiday for a period of four (4) years from January 2016 to December 2019.

### Robinsons Cyberpark

The Group is also registered with PEZA (beginning October 1, 2004) as a pioneer enterprise under the Section 6 of Republic Act No. 7916, otherwise known as "The Special Economic Zone Act of 1995, as amended, its Implementing Rules and Regulations" and PEZA Board Resolution No. 00-262 dated August 17, 2003, for creating and designating 68,596 square meters of land located at EDSA corner Pioneer Street, Mandaluyong City as an IT Park to be known as The Robinsons Cyberpark. Under the terms of its registration, the Group is entitled to certain tax and nontax incentives which include, among others, 5% special tax regime.

## Robinsons Cybergate Center

The Group is also registered with PEZA (beginning February 8, 2006) as a pioneer enterprise under the Section 6 of Republic Act No. 7916, otherwise known as "The Special Economic Zone Act of 1995, as amended, its Implementing Rules and Regulations" and PEZA Board Resolution No. 00-262 dated August 17, 2003, for creating and designating 11,125 square meters of land located at Araneta Singcang St., Barrio Tangub, National Road, Bacolod City, Negros Occidental as an IT Park to be known as The Robinsons Cybergate Center. Under the terms of its registration, the Group is entitled to certain tax and nontax incentives which include, among others, 5% special tax regime.

### Robinsons Place Lipa

The Group is also registered with PEZA (beginning November 3, 2006) as a pioneer enterprise under the Section 6 of Republic Act No. 7916, otherwise known as "The Special Economic Zone Act of 1995, as amended, its Implementing Rules and Regulations" and PEZA Board Resolution No. 00-262 dated August 17, 2003, for creating and designating 65,399 square meters of land located at JP Laurel Highway, Mataas na Lupa, Lipa City, Batangas as an IT Park to be known as The Robinsons Place Lipa. Under the terms of its registration, the Group is entitled to certain tax and nontax incentives which include, among others, 5% special tax regime.

## Robinsons Big Supercenter Cainta Junction

The Group is also registered with PEZA (beginning October 28, 2005) as a pioneer enterprise under the Section 6 of Republic Act No. 7916, otherwise known as "The Special Economic Zone Act of 1995, as amended, its Implementing Rules and Regulations" and PEZA Board Resolution No. 00-262 dated August 17, 2003, for creating and designating 19,522 square meters of land located at Ortigas Avenue Extension, Cainta Junction, Cainta, Rizal as an IT Park to be known as The Robinsons Cyberpark. Under the terms of its registration, the Group is entitled to certain tax and nontax incentives which include, among others, 5% special tax regime.



# 34. Commitments and Contingencies

## **Operating Lease Commitments - Group as Lessee**

The Group entered into long-term operating leases of land with lease terms ranging from 25 to 50 years. Total rent expense amounted to P180 million, P199 million and P152 million in 2016, 2015 and 2014, respectively. There is no contingent rent. Future minimum rentals payable under noncancellable operating leases as of September 30, 2016 are as follows:

	2016	2015	2014
Within one (1) year	₽85,742,828	₽75,875,322	₽60,225,464
After one (1) year but not more than			
five (5) years	404,875,129	382,304,085	274,917,570
After more than five (5) years	6,389,039,513	6,472,894,986	5,492,119,217
	₽6,879,657,470	₽6,931,074,393	₽5,827,262,251

# Operating Lease Commitments - Group as Lessor

The Group has entered into commercial property leases on its investment property portfolio. These noncancellable leases have remaining noncancellable lease terms of between one (1) and 10 years. All leases include a clause to enable upward revision of the rental charge on an annual basis based on prevailing market conditions. The lease contracts also provide for the percentage rent, which is a certain percentage of actual monthly sales or minimum monthly gross sales, whichever is higher. Total rent income amounted to P10,556 million, P9,288 million and P7,956 million in 2016, 2015 and 2014, respectively. Total percentage rent recognized as income for 2016, 2015 and 2014 amounted to P2,786 million, P2,502 million and P2,167 million, respectively.

Future minimum rentals receivable under noncancellable operating leases as of September 30, 2015 follows:

	2016	2015	2014
Within one (1) year	₽4,909,033,101	₽5,308,666,374	₽4,252,470,638
After one (1) year but not more than			
five (5) years	8,407,304,291	10,472,321,498	5,915,813,342
After more than five $(5)$ years	941,463,464	1,024,342,237	437,292,732
	₽14,257,800,856	₽16,805,330,109	₽10,605,576,712

## Finance Lease Commitments - Group as Lessor

In 2015, the Group has significantly entered into residential property leases on its residential condominium unit's portfolio. These leases have lease period of five (5) to 10 years and the lessee is given the right to purchase the property anytime within the lease period provided that the lessee any arrears in rental payment, condominium dues and other charges.

Future minimum lease payments under finance lease with the present value of future minimum lease payment as of September 30 follow:

	2016	
	Minimum Lease Payments	Present Value of Minimum Lease Payments
Within one (1) year	₽1,666,378,049	₽1,633,532,609
After one $(1)$ year but not more than		
five (5) years	753,609,549	683,817,209
After more than five (5) years	8,495,591	7,107,586
Total minimum lease payments	₽2,428,483,189	₽2,324,457,404



	2015		
		Present Value of	
		Minimum Lease	
	Minimum Lease Payments	Payments	
Within one (1) year	₽115,488,617	₽112,620,511	
After one $(1)$ year but not more than			
five (5) years	350,912,310	325,025,776	
After more than five (5) years	379,131,036	311,618,076	
Total minimum lease payments	845,531,963	749,264,363	
Less finance charges	96,267,600	-	
Present value of minimum lease payments	₽749,264,363	₽749,264,363	

### Capital Commitments

The Group has contractual commitments and obligations for the construction and development of investment properties and property and equipment items aggregating P16,891 million and P8,214 million as of September 30, 2016 and 2015, respectively. Moreover, the Group has contractual obligations amounting to P1,189 million and P1,292 million as of September 30, 2016 and 2015, respectively, for the completion and delivery of real estate units that have been presold.

#### Contingencies

The Group has various collection cases or claims against or from its customers and certain tax assessments, arising in the ordinary conduct of business which are either pending decision by the courts or being contested, the outcome of which are not presently determinable. In the opinion of management and its legal counsel, the eventual liability under these lawsuits or claims, if any, will not have a material or adverse effect on the Group's financial position and results of operations. The Group does not believe that such assessments, in general, will have a material effect on its operating results and financial condition. The information usually required by PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, is not disclosed on the grounds that it can be expected to prejudice the outcome of pending assessments.

# 35. Note on Consolidated Statement of Cash Flows

Noncash investing activity pertains to transfers from investment properties to property and equipment and subdivision land, condominium and residential units for sale amounting to P64 million, P474 million, and P1,887 million in 2016, 2015, and 2014, respectively. Also, land amounting to P1,760 million in 2014 were transferred from investment properties to subdivision land, condominium and residential units for sale for the Group's residential projects.

### 36. Subsequent Events

On October 17, 2016, the Group pre-terminated the outstanding balance of the loan amounting to P10 billion (see Note 16). Pursuant to the Term Loan Facility Agreement between the Parent Company, BDO Unibank Inc. and BDO Leasing and Finance, Inc. dated July 8, 2014, the Parent Company, subject to the penalty of one percent (1%), may prepay the loan in part or full together with accrued interest thereof to prepayment date. The Parent Company paid a prepayment charge amounting to P100 million.





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001,

December 14, 2015, valid until December 31, 2018 SEC Accreditation No. 0012-FR-4 (Group A), November 10, 2015, valid until November 9, 2018

# INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Robinsons Land Corporation Level 2, Galleria Corporate Center EDSA corner Ortigas Avenue, Quezon City, Metro Manila

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Robinsons Land Corporation and its subsidiaries (the Group) as at September 30, 2016 and 2015 and for each of the three years in the period ended September 30, 2016 included in this Form 17-A and have issued our report thereon dated January 6, 2017. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The schedules listed in the Index to Consolidated Financial Statements and Supplementary Schedules are the responsibility of the Group's management. These schedules are presented for purposes of complying with the Securities Regulation Code Rule 68, as Amended (2011), and are not part of the basic consolidated financial statements and, in our opinion, fairly state in all material respects, the financial data required to be set forth therein in relation to the basic consolidated financial statements and whole.

SYCIP GORRES VELAYO & CO.

norm 13. Valuen Gyril Jasmin B. Valencia

Partner CPA Certificate No. 90787 SEC Accreditation No. 1229-AR-1 (Group A), May 12, 2015, valid until May 11, 2018 Tax Identification No. 162-410-623 BIR Accreditation No. 08-001998-74-2015, February 27, 2015, valid until February 26, 2018 PTR No. 5908770, January 3, 2017, Makati City

January 6, 2017



# **ROBINSONS LAND CORPORATION AND SUBSIDIARIES SUPPLEMENTARY INFORMATION AND DISCLOSURES REQUIRED ON SRC RULE 68 AND 68.1 AS AMENDED SEPTEMBER 30, 2016**

Philippine Securities and Exchange Commission (SEC) issued the amended Securities Regulation Code Rule SRC Rule 68 and 68.1 which consolidates the two separate rules and labeled in the amendment as "Part I" and "Part II", respectively. It also prescribed the additional information and schedule requirements for issuers of securities to the public.

Below are the additional information and schedules required by SRC Rule 68 and 68.1 as amended that are relevant to the Group. This information is presented for purposes of filing with the SEC and is not required part of the basic financial statements.

Schedule A. Financial Assets in Equity Securities

The Group does not have financial assets classified under available-for-sale, fair value through profit or loss and held to maturity as of September 30, 2016.

Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (other than related parties)

The Group does not have Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (other than related parties) above ₱100,000 as of September 30, 2016.

Schedule C. Amounts Receivable from Related Parties which are Eliminated During the Consolidation of Financial Statements

Below is the schedule of receivables (payables) with related parties which are eliminated in the consolidated financial statements as of September 30, 2016:

	Volume of Tra	insactions	Receivable	Terms
Robinsons Properties Marketing and Management Corporation (RPMMC)	Share in expenses	₽49,206,578	₽90,624,458	Non-interest bearing and to be settled within one year
Altus Angeles, Inc. (AAI)	Advances	(30,692,073)	55,586,373	Non-interest bearing and to be settled within one year
Altus San Nicolas Corp (ASNC)	Share in expenses	1,212,520	2,796	Non-interest bearing and to be settled within one year
	Purchase of			Non-interest bearing
	investment property	855,097,668	342,988,264	and to be settled within one year
Lingkod Pinoy Bus Liner, Inc. (LPBL)	Share in expenses	10,160,000	10,160,000	Non-interest bearing and to be settled within one year
GoHotels Davao, Inc. (GHDI)	Share in expenses	25,867,187	141,066,002	Non-interest bearing and to be settled within one year
Robinsons Realty and Management Corporation (RRMC)	Share in Expenses	17,098	589,093	Non-interest bearing and to be settled within one year
RLC Resources Limited (RLCRL)	Advances	(1,440,708,326)	808,863	Non-interest bearing and to be settled within one year
		(₽529,839,348)	₽641,825,849	

	Balance at			
	beginning			Balance at
	of period	Additions	Collections	end of period
RPMMC	₽41,417,880	₽49,206,578	₽	₽90,624,458
AAI	86,278,446	_	(30,692,073)	55,586,373
ASNC	(1,209,724)	344,200,784	_	342,991,060
LPBL		10,160,000	_	10,160,000
GHDI	115,198,815	25,867,187	_	141,066,002
RRMC	571,995	17,098	_	589,093
RLCRL	1,441,517,189	_	(1,440,708,326)	808,863
	₽1,683,774,601	₽429,451,647	(₽1,471,400,399)	₽641,825,849

The intercompany transactions between the Parent Company and the subsidiaries pertain to share in expenses, marketing fees and advances for cost of equipment. There were no amounts written-off during the year and all amounts are expected to be settled within the year.

## Related Party Transactions

Due from related parties

Below is the list of outstanding receivable from related parties of the Group presented in the consolidated statements of financial position as of September 30, 2016:

			Balance at end of
	Relationship	Nature	period
Robinsons Recreation Corporation	Under common control	В	₽11,334,271
Universal Robina Corporation	Under common control	А	597,502
JG Summit Capital Markets Corporation	Under common control	А	1,520,227
Robinsons Savings Bank	Under common control	А	601,039
Express Holdings, Inc.	Under common control	А	973,513
Oriental Petroleum & Mining Corp.	Under common control	А	754,095
Robinsons Pharmacies, Inc.	Under common control	А	586,618
Others	Under common control	Α, Β	1,194,083
			₽17,561,348

Other receivables from affiliates account consist primarily of receivables from Robinsons Handyman, Inc., Cebu Pacific and other affiliates.

*Nature of intercompany transactions* 

The nature of the intercompany transactions with the related parties is described below:

- (a) Expenses these pertain to the share of the Group's related parties in various common selling and marketing and general and administrative expenses.
- (b) Advances these pertain to temporary advances to/from related parties for working capital requirements.

The outstanding balances of intercompany transactions are due and demandable as of September 30, 2016.

Schedule D. Intangible Assets

The Group does not have intangible assets as of September 30, 2016.

Below is the schedule of long-term debt of the Group as of September 30, 2016:

	Amount	Current	Noncurrent
Seven-year bonds from BDO, HSBC, SB Capital, Standard			
Chartered, DBP, and East West maturing on			
February 23, 2022. Principal payable upon maturity, with			
fixed rate at 4.8%, interest payable semi-annually in			
arrears.	₽10,635,500,000	₽-1	210,635,500,000
Ten-year bonds from BDO and Standard Chartered maturing			
on February 23, 2025. Principal payable upon maturity,			
with fixed rate at 4.9344%, interest payable semi-			
annually in arrears.	1,364,500,000	-	1,364,500,000
Five-year term loan from BDO Unibank, Inc. maturing on			
July 14, 2019. Principal payable in full upon maturity,			
with interest fixed rate at 5.0438%, payable quarterly.	9,000,000,000	—	9,000,000,000
Five-year term loan from BDO Leasing & Finance, Inc.			
maturing on July 14, 2019. Principal payable in full upon			
maturity, with interest fixed rate at 5.0438%, payable	1 000 000 000		1 000 000 000
quarterly Seven user term loop from DBI meturing on August 10	1,000,000,000	_	1,000,000,000
Seven-year term loan from BPI maturing on August 10, 2023. Principal payable in full upon maturity, with			
interest fixed rate at 3.8900%, payable quarterly	5,000,000,000		5,000,000,000
Five-year term loan from BDO Unibank, Inc. maturing on	5,000,000,000	—	3,000,000,000
July 8, 2021. Principal payable in full upon maturity,			
with interest fixed rate at 3.8327%, payable quarterly	6,500,000,000	_	6,500,000,000
with interest fixed fate at 5.652770, payable quarterly	₽33,500,000,000		233,500,000,000
	-55,500,000,000	гі	-55,500,000,000

<u>Schedule F. Indebtedness to Related Parties (Long term Loans from Related Companies)</u> Below is the list of outstanding payables to related parties of the Group presented in the consolidated statements of financial position as of September 30, 2016:

			Balance at beginning	Balance at end of
	Relationship	Nature	of period	period
Westpoint Industrial Mills	Under common control	А	₽22,819,452	₽22,753,985
JG Summit Holdings, Inc.	Parent	A, C	86,302,733	103,633,960
Others	Under common control	Α, Β	5,902,272	4,518,308
			₽115,024,457	₽130,906,253

Others consist primarily of payables to Robinsons, Inc. and Robinsons Appliances.

Due to JG Summit Holdings, Inc. and other affiliates increased due to the advances made during the period for working capital requirements.

#### *Nature of intercompany transactions*

The nature of the intercompany transactions with the related parties is described below:

- (a) Expenses these pertain to the share of the Group's related parties in various common selling and marketing and general and administrative expenses.
- (b) Advances these pertain to temporary advances to/from related parties for working capital requirements
- (c) Management and marketing fee

The outstanding balances of intercompany transactions are due and demandable as of September 30, 2016.

# Schedule G. Guarantees of Securities of Other Issuers The Group does not have guarantees of securities of other issuers as of September 30, 2016.

# Schedule H. Capital Stock

			Number of shares issued and outstanding as shown under	Number of shares reserved for options,			
		Number of	related	warrants, conversion	Number of	Directors,	
		shares	balance sheet	and other	shares held by	Officers and	
	Title of issue	authorized	caption*	rights	related parties	Employees	Others
-	Common Shares	8,200,000,000	4,093,830,685	_	2,496,114,787	17,709,982	1,580,005,916
*λ	lote: Exclusive of 17.698.	000 treasurv shares					

\*Note: Exclusive of 17,698,000 treasury shares

# **ROBINSONS LAND CORPORATION AND SUBSIDIARIES RECONCILIATION OF UNAPPROPRIATED RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION SEPTEMBER 30, 2016**

	propriated Retained Earnings, beginning	₽14,956,162,852
Adjust		
Other u	unrealized expense as a result of transactions accounted for under PFRS:	1 445 140 510
	Straight line adjustment for rental expense (PAS 17)	1,445,148,519
	Discounting effect on installment contract receivable (PAS 39)	147,473,831
	Straight line adjustment rental income (PAS 17)	(515,128,131)
	Discounting effect on security deposits (PAS 39)	(2,423,074)
Unapp	ropriated Retained Earnings as adjusted, beginning	16,031,233,997
Net in	come actually earned/realized during the year	
Net inc	come during the year closed to Retained Earnings	5,850,985,318
Less:	Non-actual/unrealized income, net of tax	
	Equity in net income of associate/joint venture	
	Unrealized foreign exchange gain - net	
	Unrealized actuarial gain	
	Fair value adjustment (M2M gains)	
	Fair value adjustment of Investment Property resulting to gain	
	Adjustment due to deviation from PFRS/GAAP - gain	
	Other unrealized expense or adjustments to the retained	
	earnings as a result of certain transactions accounted for under the PFRS:	
	Straight line adjustment for rental expense (PAS 17)	105,351,102
	Discounting effect on installment contract receivable (PAS 39)	217,306,222
	Straight line adjustment rental income (PAS 17)	(203,617,994)
	Discounting effect on security deposits (PAS 39)	(18,657)
Add:	Non-actual losses	(10,007)
11001	Movements in deferred tax assets	
	Depreciation on revaluation increment (after tax)	
	Adjustment due to deviation from PFRS/GAAP - loss	
	Loss on fair value adjustment of investment property (after tax)	
	Loss on full value adjustment of investment property (after ax)	5,970,005,991
Less:	Cash dividend declaration during the year	(1,473,779,046)
_ <b></b>	Reversal of appropriation	17,000,000,000
	Additional appropriation during the year	(16,000,000,000)
		(10,000,000,000)
Total	Unappropriated Retained Earnings Available For Dividend Distribution,	
	ntombor 20, 2016	<b>Đ</b> 21 527 460 042

September 30, 2016

₽21,527,460,942

# **ROBINSONS LAND CORPORATION AND SUBSIDIARIES** SCHEDULE OF ALL EFFECTIVE STANDARDS AND INTERPRETATIONS UNDER PHILIPPINE FINANCIAL REPORTING STANDARDS SEPTEMBER 30, 2016

Philippine Securities and Exchange Commission (SEC) issued the amended Securities Regulation Code Rule SRC Rule 68 and 68.1 which consolidates the two separate rules and labeled in the amendment as "Part I" and "Part II", respectively. It also prescribed the additional schedule requirements for large entities showing a list of all effective standards and interpretations under Philippine Financial Reporting Standards (PFRS).

Below is the list of all effective PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretations of International Financial Reporting Interpretations Committee (IFRIC) as of September 30, 2016:

INTERPRE	IE FINANCIAL REPORTING STANDARDS AND CTATIONS of September 30, 2016	Adopted	Not Adopted	Not Applicable
Statements	x for the Preparation and Presentation of Financial Framework Phase A: Objectives and qualitative cs	✓		
PFRSs Prac	ctice Statement Management Commentary			$\checkmark$
Philippine l	Financial Reporting Standards			
PFRS 1 (Revised)	First-time Adoption of Philippine Financial Reporting Standards			~
	Amendments to PFRS 1: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate			1
	Amendments to PFRS 1: Additional Exemptions for First- time Adopters			1
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			1
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			1
	Amendments to PFRS 1: Government Loans			√
	Amendments to PFRS 1:Borrowing Cost			1
	Amendments to PFRS 1:Meaning of "Effective PFRS"			1
PFRS 2	Share-based Payment			1
	Amendments to PFRS 2: Vesting Conditions and Cancellations			1
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			1
	Definition of Vesting Condition			1

INTERPR	NE FINANCIAL REPORTING STANDARDS AND ETATIONS s of September 30, 2016	Adopted	Not Adopted	Not Applicable
PFRS 3	Business Combinations			1
	Accounting for Contingent Consideration in a Business Combination			$\checkmark$
	Scope Exceptions for Joint Arrangements			$\checkmark$
PFRS 4	Insurance Contracts			$\checkmark$
	Amendments to PFRS 4: Financial Guarantee Contracts			$\checkmark$
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations			$\checkmark$
	Changes in Methods of Disposal			$\checkmark$
PFRS 6	Exploration for and Evaluation of Mineral Resources			1
PFRS 7	Financial Instruments: Disclosures	1		
	Servicing Contracts			$\checkmark$
	Amendments to PFRS 7: Reclassification of Financial Assets			$\checkmark$
	Amendments to PFRS 7: Reclassification of Financial Assets - Effective Date and Transition			√
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	1		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets			1
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities			1
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures		1	
	Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements		1	
	Amendments to PFRS 7: Hedge Accounting (2013 version)		1	
PFRS 8	Operating Segments	1		
	Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets	1		
PFRS 9	Financial Instruments		1	
	Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosures		1	
	Financial Instruments: Classification and Measurement (2010 version)		1	
	Amendments to PFRS 9: Hedge Accounting (2013 version)		1	

INTERPRI	NE FINANCIAL REPORTING STANDARDS AND ETATIONS 5 of September 30, 2016	Adopted	Not Adopted	Not Applicable
PFRS 10	Consolidated Financial Statements	1		
	Amendments to PFRS 10: Investment Entities		~	
	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture			$\checkmark$
PFRS 11	Joint Arrangements	1		
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations		1	
PFRS 12	Disclosure of Interests in Other Entities	1		
	Amendments to PFRS 12: Investment Entities			1
PFRS 13	Fair Value Measurement	1		
	Amendments to PFRS 13:Short Term Receivable and Payable	1		
	Portfolio Exception		1	
PFRS 14	Regulatory Deferral Accounts		1	
PFRS 16	Leases		1	
Philippine 2	Accounting Standards			
PAS 1	Presentation of Financial Statements	1		
	Amendment to PAS 1: Capital Disclosures	1		
	Amendments to PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			1
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	1		
	Amendments to PAS 1:Clarification of the Requirements for Comparative Information	1		
	Amendments to PAS 1: Presentation of financial statements - disclosure initiative		1	
PAS 2	Inventories	1		
PAS 7	Statement of Cash Flows	1		
	Amendments to PAS 7: Disclosure Initiative		$\checkmark$	
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	1		
PAS 10	Events after the Reporting Date	1		
PAS 11	Construction Contracts	1		
PAS 12	Income Taxes	1		
	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets	1		
	Amendment to PAS 12 - Recognition of Deferred Tax Assets for Unrealized Losses		1	

INTERPRE	IE FINANCIAL REPORTING STANDARDS AND CTATIONS of September 30, 2016	Adopted	Not Adopted	Not Applicable
PAS 16	Property, Plant and Equipment	1		
	Revaluation Method – Proportionate Restatement of Accumulated Depreciation and Amortization			$\checkmark$
	Amendments to PAS 16: Clarification of Acceptable Methods of Depreciation and Amortization		1	
	Amendments to PAS 16: Bearer Plants		1	
PAS 17	Leases	1		
PAS 18	Revenue	1		
PAS 19	Employee Benefits	1		
	Amendments to PAS 19: Defined Benefit Plans: Employee Contributions			1
	Regional Market Issue Regarding Discount Rate		1	
	Amendments to PAS 19:Defined Benefit Plan: Employee Contributions			√
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			1
PAS 21	The Effects of Changes in Foreign Exchange Rates			√
	Amendment: Net Investment in a Foreign Operation			$\checkmark$
PAS 23 (Revised)	Borrowing Costs	1		
PAS 24	Related Party Disclosures - Key Management Personnel	1		
	Related Party Disclosures - Key Management Personnel (Amended)		1	
PAS 26	Accounting and Reporting by Retirement Benefit Plans			√
PAS 27	Separate Financial Statements	1		
	Amendments to PAS 27: Equity Method in Separate Financial Statements		1	
	Amendments to PAS 27: Investment Entities			$\checkmark$
	Amendments to PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate	1		
	Amendments to PAS 27: Equity Method in Separate Financial Statements		1	
PAS 28	Investments in Associates and Joint Ventures	1		
	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture			$\checkmark$
	Amendments to PAS 28: Investment Entities		1	
PAS 29	Financial Reporting in Hyperinflationary Economies			√

INTERPR	NE FINANCIAL REPORTING STANDARDS AND ETATIONS is of September 30, 2016	Adopted	Not Adopted	Not Applicable
PAS 32	Financial Instruments: Disclosure and Presentation	1		
	Amendments to PAS 32: Puttable Financial Instruments and Obligations Arising on Liquidation			1
	Amendment to PAS 32: Classification of Rights Issues			$\checkmark$
	Amendment to PAS 32: Tax Effect of Distribution to Holders of Equity Instruments			1
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities			1
PAS 33	Earnings per Share	1		
PAS 34	Interim Financial Reporting	1		
	Amendments to PAS 34: Interim Financial Reporting and Segment Information for Total Assets and Liabilities	1		
	Disclosure of Information 'Elsewhere in the Interim Financial Report'		1	
PAS 36	Impairment of Assets	1		
	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets	1		
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	1		
PAS 38	Intangible Assets			$\checkmark$
	Revaluation Method – Proportionate Restatement of Accumulated Depreciation and Amortization			$\checkmark$
	Amendments to PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization			√
PAS 39	Financial Instruments: Recognition and Measurement	1		
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	1		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions			√
	Amendments to PAS 39: The Fair Value Option			$\checkmark$
	Amendments to PAS 39: Financial Guarantee Contracts			$\checkmark$
	Amendments to PAS 39: Reclassification of Financial Assets	1		
	Amendments to PAS 39: Reclassification of Financial Assets - Effective Date and Transition	1		
	Amendments to PAS 39: Embedded Derivatives			$\checkmark$
	Amendment to PAS 39: Eligible Hedged Items			$\checkmark$
	Amendments to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting		1	

INTERPRI	NE FINANCIAL REPORTING STANDARDS AND ETATIONS 5 of September 30, 2016	Adopted	Not Adopted	Not Applicable
PAS 40	Investment Property	1		
	Amendments to PAS 40: Clarification on Ancillary Services	1		
PAS 41	Agriculture			$\checkmark$
	Amendments to PAS 41: Bearer Plants		1	
<b>Philippine</b>	Interpretations			
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities			√
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			1
IFRIC 4	Determining Whether an Arrangement Contains a Lease			$\checkmark$
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			√
IFRIC 6	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			$\checkmark$
IFRIC 7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			$\checkmark$
IFRIC 8	Scope of PFRS 2			$\checkmark$
IFRIC 9	Reassessment of Embedded Derivatives			$\checkmark$
	Amendments to Philippine Interpretation IFRIC 9: Embedded Derivatives			1
IFRIC 10	Interim Financial Reporting and Impairment			$\checkmark$
IFRIC 11	PFRS 2- Group and Treasury Share Transactions			$\checkmark$
IFRIC 12	Service Concession Arrangements			$\checkmark$
IFRIC 13	Customer Loyalty Programmes			$\checkmark$
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			√
	Amendments to Philippine Interpretations IFRIC 14, Prepayments of a Minimum Funding Requirement			$\checkmark$
IFRIC 15	Agreements for the Construction of Real Estate		1	
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			$\checkmark$
IFRIC 17	Distributions of Non-cash Assets to Owners			$\checkmark$
IFRIC 18	Transfers of Assets from Customers			√
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments			$\checkmark$
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine			$\checkmark$
IFRIC 21	Levies			√

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of September 30, 2016		Adopted	Not Adopted	Not Applicable
SIC-10	Government Assistance - No Specific Relation to Operating Activities			√
SIC-12	Consolidation - Special Purpose Entities			1
	Amendment to SIC - 12: Scope of SIC 12			1
SIC-13	Jointly Controlled Entities - Non-Monetary Contributions by Venturers			1
SIC-15	Operating Leases - Incentives			$\checkmark$
SIC-21	Income Taxes - Recovery of Revalued Non- Depreciable Assets			$\checkmark$
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			$\checkmark$
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	1		
SIC-29	Service Concession Arrangements: Disclosures.			$\checkmark$
SIC-31	Revenue - Barter Transactions Involving Advertising Services			1
SIC-32	Intangible Assets - Web Site Costs			1

In addition, the IASB has issued the following new standards that have not yet been adopted locally by the SEC and FRSC. The Group is currently assessing the impact of these new standards and plans to adopt them on their required effective dates once adopted locally.

• IFRS 15, Revenue from Contracts with Customers (effective January 1, 2018)

Standards tagged as "Not Applicable" have been adopted by the Group but have no significant covered transactions for the year ended September 30, 2016.

Standards tagged as "Not adopted" are standards issued but not yet effective as of September 30, 2016. The Group will adopt the Standards and Interpretations when these become effective.

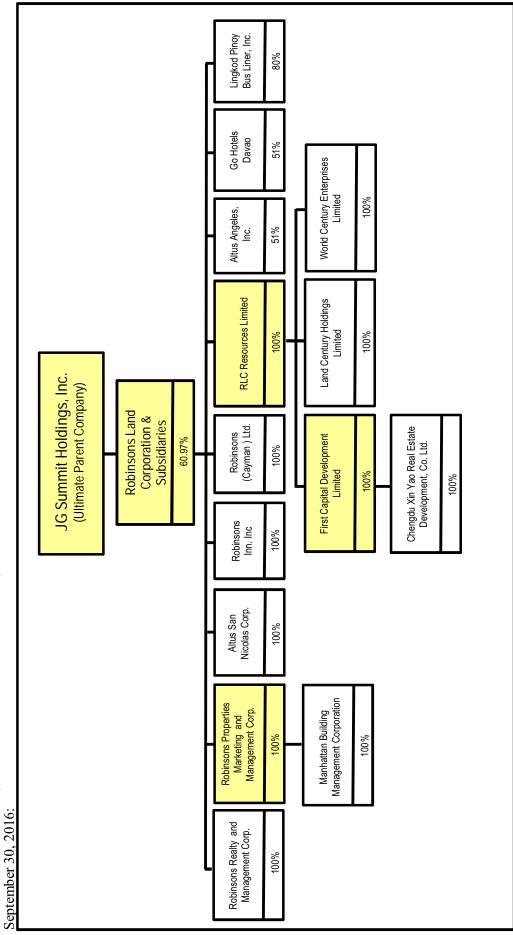
# Financial Soundness Indicator

Below are the financial ratios that are relevant to the Group for the year ended September 30, 2016 and 2015:

Financial ratios		2016	2015
Earnings per share	Net income attributable to equity holders of Parent Company Weighted average number of common shares outstanding	1.50	1.39
Net book value per share	Equity attributable to equity holders of the Parent Company Outstanding shares	14.98	13.84
Current ratio	Total Current Assets Total Current Liabilities	2.25	1.98
Debt to equity ratio	Total Loans Payable Total Equity	0.61	0.44
Interest coverage ratio	EBIT Interest expense	6.06	7.91
Asset to equity ratio	Total Assets Total Equity	1.95	1.74
Operating margin ratio	Operating income (EBIT) Revenue	0.38	0.38

Map of the Relationships of the Company within the Group

Below is a map showing the relationship between and among the Group and its ultimate parent company, subsidiaries, and associates as of



# INDEX TO EXHIBITS Form 17-A

Page No.	
	*
	*
	*
	*
	*
	*
	*
	171
	*
	*
	*
	Page No.

\* These exhibits are either not applicable to the Company or require no answer.

# EXHIBIT 18: SUBSIDIARIES OF THE REGISTRANT

Robinsons Land Corporation has nine subsidiaries as of September 30, 2016:

		% OW	NERSHIP	COUNTRY OF
SUBSIDIARY	BUSINESS	DIRECT	EFFECTIVE	INC. OR RESIDENCE
Robinson's Inn, Inc. <sup>1</sup>	Apartelle Operation	100	-	Philippines
Robinsons Realty and Management Corporation	Property development	100	-	Philippines
Robinsons (Cayman) Limited	Property development	100	-	Cayman Islands
Robinsons Properties Marketing and Management Corporation	Marketing of office and residential units	100	-	Philippines
Altus Angeles, Inc.	Property management	51	-	Philippines
Altus San Nicolas Corp.	Property management	100	-	Philippines
GoHotels Davao, Inc.	Hotel Operation	51	-	Philippines
RLC Resources Ltd.	Property management	100	-	British Virgin Islands
Lingkod Pinoy Bus Liner, Inc.	Land Transportation	80	-	Philippines

\_\_\_\_\_

<sup>&</sup>lt;sup>1</sup> Closed operations effective August 31, 2007

# ALTUS MALL VENTURES, INC. (A Wholly Owned Subsidiary of Robinsons Land Corporation)

of the local division in which the local division is not the local division of the local division is not the local division of the l

Financial Statements December 31, 2018 and 2017

and

î

.

Independent Auditor's Report

# ALTUS MALL VENTURES, INC.

Level 2, Galleria Condominium Corporate Center, EDSA cor., Ortigas Ave., Quezon City

February 28, 2019

### Securities and Exchange Commission Ground Floor - North Wing, PICC Secretariat Building, Philippine International Convention Center (PICC) Complex, Roxas Boulevard, Pasay City.

The management of Altus Mall Ventures, Inc. is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2018 and 2017, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders.

Eduardo D. Ignacio, the independent auditor appointed by the stockholders, has audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

FREDERICK D. GO Chairman and President

KERWIN MAX S. TAN Treasurer



SET REMARKING AND 0.1 APR 2019

Signed this \_\_\_\_\_ day of \_\_\_\_\_\_, 20



Lam CION P. VILLARENA Metary Public for Quezen City Until December 31, 2019 PTR No. 7323542 - 1-03-2019//0C IEP No: AR14460591 - 12-17-2010 OC Roll No. 30457 - 05-09-80 MCLE 5-0012536 - 12-21-1115 Adm. Metter No. NP 270 (2016-2019)

EDUARDO D. IGNACIO Certified Public Accountant

#110 E. Rodriguez Jr Ave., Bagumbayan Quezon City

# **INDEPENDENT AUDITOR'S REPORT**

The Board of Directors and Stockholders Altus Mall Ventures, Inc. Level 2 Galleria Corporate Center, EDSA corner Ortigas Avenue Quezon City

### **Report on the Audited Financial Statements**

### Opinion

I have audited the financial statements of Altus Mall Ventures, Inc. (a wholly owned subsidiary of Robinsons Land Corporation) (the Company), which comprise the statements of financial position as at December 31, 2018 and 2017, and the statements of comprehensive income, statements of changes in equity and statements of cash flows for the years then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, the financial statements present fairly, in all material respects, the financial position of the Altus Mall Ventures, Inc. as at December 31, 2018 and 2017, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRS).

### **Basis for Opinion**



I conducted my audit in accordance with Philippine Standards on Auditing (PSAs) My responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of my report. I am independent of the Company in a cord nee with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to my audit of the financial statements in the Philippines, and I have fulfilled my other ethical responsibilities in accordance with these requirements and the Code of Ethics. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using

the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

### Auditors' Responsibilities for the Audit of the Financial Statements

My objective is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue and auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, I exercise professional judgment and maintain professional skepticism throughout the audit. I also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

• Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists rolated to events or conditions that may cast significant doubt on the Company's ability to continue as a congregorier. If I conclude that a material uncertainty exists, I am required to draw attention on my auditor's report to the related disclosures in the financial statements or, if such disclosures at finadequare to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

### Report on the Supplementary Information Required under Revenue Regulations 15-2010

My audit was conducted for the purpose of forming an opinion on the financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 for purposes of filing with the Bureau of Internal Revenue is presented by the management of Altus Mall Ventures, Inc. in a separate schedule. Revenue Regulations 15-2010 require the information to be presented in the notes to the financial statements. Such information is not a required part of the basic financial statements. The information is also not required by Securities Regulation Code Rule 68, as Amended (2011). My opinion on the basic financial statements is not affected by the presentation of the information in a separate schedule.

EDUARDO D. IGNACIO

Certified Public Accountant CPA Certificate No. 57694 BOA # 2360, valid until December 31, 2021 SEC Accreditation No. 5368 PTR No.6664662, January 3, 2018, Antipolo City Tax Identification No. 112-217-808 BIR Accreditation No. 12-125461-245-1245, December 4, 2018, valid until December 31, 2021

February 28, 2019

# EDUARDO D. IGNACIO Certified Public Accountant

#110 E. Rodriguez Jr Ave., Bagumbayan Quezon City

# Supplemental Written Statement

The Stockholders and Board of Directors Altus Mall Ventures, Inc. Level 2 Galleria Corporate Center, EDSA corner Ortigas Avenue Qúezon City

1 have audited the financial statements of Altus Mall Ventures, Inc. (a wholly owned subsidiary of Robinsons Land Corporation) (the Company) for the years ended December 31, 2018 and 2017 on which I have rendered the attached report dated February 28, 2019.

In compliance with Securities Regulation Code No. 68, as Amended (2011), I am stating that the above Company has a total number of one (1) stockholder owning one hundred (100) or more shares each.

EDUARDO D. IGNACIO

Certified Public Accountant CPA Certificate No. 57694 BOA # 2360, valid until December 31, 2021 SEC Accreditation No. 5368 PTR No.6664662, January 3, 2018, Antipolo City Tax Identification No. 112-217-808 BIR Accreditation No. 12-125461-245-1245, December 4, 2018, valid until December 31, 2021

February 28, 2019





# ALTUS MALL VENTURES, INC. STATEMENTS OF FINANCIAL POSITION

	December 31		
	2018	2017	
ASSETS			
Current Asset			
Cash equivalents (Note 4)	₽1,581,625	₽1,562,399	
Noncurrent Asset			
Land ·	86,963,483	86,963,483	
TOTAL ASSETS	₽88,545,108	₽88,525,882	
LIABILITY AND EQUITY Current Liability Amounts owed to Robinsons Land Corporation (Note 5)	₽87,771,050	₽87,557,115	
Equity			
Capital stock - P1 par value			
Authorized - 4,000,000 shares			
Subscribed and paid up - 1,000,000 shares	1,000,000	1,000,000	
Retained earnings	(225,942)	(31,233)	
Total Equity	774,058	968,767	
TOTAL LIABILITY AND EQUITY	₽88,545,108	₽88,525,882	

See accompanying Notes to Financial Statements.



# ALTUS MALL VENTURES, INC. STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 3		
	2018	2017	
INCOME			
Interest income -net (Notes 1 and 4)	<b>₽</b> 19, <u>226</u>	₽12,650	
EXPENSES			
Taxes and licenses	213,935	73,204	
NET LOSS	(194,709)	(60,554)	
OTHER COMPREHENSIVE INCOME			
TOTAL COMPREHENSIVE LOSS FOR THE YEAR	(₽194,709)	(₽60,554)	

See accompanying Notes to Financial Statements.

# ALTUS MALL VENTURES, INC. STATEMENTS OF CHANGES IN EQUITY

	Years Ended December 3		
	2018	2017	
Capital stock	₽1,000,000	₽1.000,000	
Retained earnings (Deficit) at beginning of the year Net loss for the year	(31,233) (194,709)	29,321 (60,554)	
Other comprehensive income	(1) (,(0))	(00,000)	
Deficit at end of the year	(225,942)	(31,233)	
Total Equity	₽774,058	<del>P</del> 968,767	

See accompanying Notes to Financial Statements.

٠

# ALTUS MALL VENTURES, INC. STATEMENTS OF CASH FLOWS

	Years Ended December 31	
	2018	_2017_
CASH FLOWS FROM OPERATING ACTIVITIES		
Net loss	(₽194,709)	( <del>P</del> 60,554)
Changes in operating assets and liabilities	194,709	25,077,818
Net cash provided by operating activities	-	25,017.264
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of land	:	(25,017,264)
Interest received from cash equivalents	19,226	12,650
Net cash provided by (used in) investing activities	19,226	(25,004,614)
NET INCREASE IN CASH EQUIVALENTS	19,226	12,650
CASH EQUIVALENTS AT BEGINNING OF THE YEAR	1,562,399	1,549,749
CASH EQUIVALENTS AT END OF THE YEAR	₽1,581,625	₽1,562,399

See accompanying Notes to Financial Statements.



# ALTUS MALL VENTURES, INC. NOTES TO FINANCIAL STATEMENTS

### 1. Corporate Information

Altus Mall Ventures, Inc. (the Company) was registered with the Philippine Securities and Exchange Commission on August 19, 2002. The Company was organized to acquire by purchase, lease, donation or otherwise, and to own, use, improve, develop, subdivide, sell, mortgage, lease, develop and hold for investment or otherwise, real estate of all kinds. The Company is a wholly owned subsidiary of Robinsons Land Corporation (RLC), while JG Summit Holdings, Inc. (JGSHI) is the ultimate parent company.

The Company did not have any operations since 2002.

The registered office address of the Company is at Level 2, Galleria Corporate Center, EDSA corner Ortigas Avenue, Quezon City, Philippines. The accounting and administrative functions of the Company are being performed by the employees of RLC.

The financial statements of the Company as at and for the years ended December 31, 2018 and 2017 were authorized for issue by the BOD on February 28, 2019.

### 2. Summary of Significant Accounting Policies

#### Basis of Preparation

The financial statements have been prepared under the historical cost basis and are presented in Philippine peso, which is the Company's functional and presentation currency.

#### Statement of Compliance

The financial statements of the Company have been prepared in compliance with Philippine Financial Reporting Standards (PFRS). The Company is exempted from applying PFRS for Small and Medium-sized Entities since it is part of a group that is reporting under the full PFRS.

### Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous Falle of the counting the adopted as at January 1, 201 (PAS) and PFRS, which were adopted as at January 1, 201 PFRS, PAS and Philippine Interpretations did not have any instruction of the Company of the

NEFTHA

- Amendments to PFRS 10, PFRS 12 and PAS 28, Investment Entities Applying the Consolidation Exception
- Amendments to PFRS 11, Accounting for Acquisitions of Interests in Joint Operations
- PFRS 14, Regulatory Deferral Accounts
- Amendments to PAS 1, Disclosure Initiative
- Amendments to PAS 16 and PAS 38, Clarification of Acceptable Methods of Depreciation and Amortization
- Amendments to PAS 16 and PAS 41, Agriculture: Bearer Plants
- Amendments to PAS 27, Equity Method in Separate Financial Statements
- Annual Improvements to PFRSs 2012 2014 Cycle
  - Amendment to PFRS 5, Changes in Methods of Disposal

- 3 -
- Amendment to PFRS 7, Servicing Contracts
- Amendment to PFRS 7, Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements
- Amendment to PAS 19, Discount Rate: Regional Market Issue
- Amendment to PAS 34, Disclosure of Information 'Elsewhere in the Interim Financial Report'

### Standards Issued But Not Yet Effective

The Company has not applied the following PFRS, Philippine Accounting standards (PAS) and Philippine Interpretations which are not yet effective as of December 31, 2017. This list consists of standards and interpretations issued, which the Company reasonably expects to be applicable in the future. The Company intends to adopt these standards when they become effective. Unless otherwise indicated, adoption of these standards and interpretations are not expected to have impact on the Company's financial statements.

Effective beginning on or after January 1, 2017 for adoption in year ending December 31, 2018

• Amendment to PFRS 12, Clarification of the Scope of the Standard (Part of Annual Improvements to PFRSs 2014-2016 Cycle)

These amendments clarify that the disclosure requirements in PFRS 12, other than those relating to summarized financial information, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.

• Amendments to PAS 7, Statement of Cash Flows, Disclosure Initiative

The amendments to PAS 7 require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses). On initial application of the amendments, entities are not required to provide comparative information for preceding periods. Early application of the amendments is permitted. Application of amendments will result in additional disclosures in the 2018 financial statements of the Company.

• Amendments to PAS 12, Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount. Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognized in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact. Early application of the amendments is permitted. The Company is currently assessing the impact of adopting the amendments to the standard.

Effective beginning on or after January 1, 2018 for adoption in year ending December 31, 2019

• Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions

The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a sharebased payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash-settled to equity-settled. On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and if other criteria are met. Early application of the amendments is permitted.

• Amendments to PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when PFRS 9 is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are predominantly connected with insurance an optional temporary exemption from applying PFRS 9 until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021. The overlay approach and the deferral approach will only be available to an entity if it has not previously applied PFRS 9.

#### • PFRS 15, Revenue from Contracts with Customers

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRS. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018. The Company is currently assessing the impact of adopting this standard.

#### • PFRS 9, Financial Instruments

ì

PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Company's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Company's financial liabilities. The Company is currently assessing the impact of adopting this standard.

• Amendments to PAS 28, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)

These amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss (FVPL). They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which (a) the investment entity associate or joint venture is initially recognized; (b) the associate or joint venture first becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent. The amendments should be applied retrospectively, with earlier application permitted.

### • Amendments to PAS 40, Investment Property, Transfers of Investment Property

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight.

• Philippine Interpretation IFRIC-22, Foreign Currency Transactions and Advance Consideration

The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation may be applied on a fully retrospective basis.

Entities may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the financial statements of the reporting period in which the entity first applies the interpretation.

Effective beginning on or after January 1, 2019 for adoption in year ending December 31, 2020

• PFRS 16, Leases

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, *Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements. The accounting by lessors is substantially unchanged as the new standard carries forward the



principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value. Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs. The Company is currently assessing the impact of adopting PFRS 16.

Deferred effectivity

• Amendments to PFRS 10 and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

These amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, *Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council postponed the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

Summary of Significant Accounting and Financial Reporting Policies

#### Cash Equivalents

Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from dates of acquisition and are subject to insignificant risk of changes in value.

# Financial Assets and Financial Liabilities

Financial assets within the scope of PAS 39 are classified as either financial assets at fair value through profit or loss (FVPL), loans and receivables, held-to-maturity (HTM) investments, or available-for-sale (AFS) financial assets, as appropriate, while financial liabilities are classified as either financial liabilities at FVPL or other financial liabilities. When financial assets are recognized initially, they are measured at fair value, plus, in the case of investments not at FVPL, directly attributable transaction costs. The Company determines the classification of its financial assets after initial recognition and, where allowed and appropriate, re-evaluates this designation at each financial year-end.

All regular way purchases and sales of financial assets are recognized on the trade date, which is the date that the Company commits to purchase the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

# Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, loans and receivables are subsequently carried at amortized cost using the effective interest rate method less any allowance



for impairment. Amortized cost is calculated taking into account any discount or premium on acquisition and includes fees that are an integral part of the effective interest rate and transaction costs. Gains and losses are recognized in the statement of comprehensive income when the loans and receivables are derecognized or impaired, as well as through the amortization process.

# Other financial liabilities

Financial liabilities are initially recognized at the fair value of the consideration received less any directly attributable transaction costs. After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest rate method. Gains and losses are recognized in the statement of comprehensive income when the liabilities are derecognized as well as through the amortization process.

As of December 31, 2018 and 2017, the Company's other financial liabilities consists of amounts owed to RLC (see Note 5).

#### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable



If there is objective evidence that an impairment loss on loans and receivables carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). The carrying amount of the asset is reduced either directly or through use of an allowance account. The amount of the loss shall be recognized in the statement of comprehensive income.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the statement of comprehensive income to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

# Derecognition of Financial Assets and Liabilities

### Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass through' arrangement; or
- the Company has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Company has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Company determines whether transfers have occurred between Levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value

The Company assesses at each reporting date whether a financial asset or group of financial assets

The Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment

measurement as a whole) at the end of each reporting period.

Impairment of Financial Assets

Assets carried at amortized cost

is impaired.

of impairment.



measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

Where continuing involvement takes the form of a written and/or purchased option (including a cash settled option or similar provision) on the transferred asset, the extent of the Company's continuing involvement is the amount of the transferred asset that the Company may repurchase, except that in the case of a written put option (including a cash settled option or similar provision) on an asset measured at fair value, the extent of the Company's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

## Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of comprehensive income.

# Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the statement of financial position.

# Equity

Capital stock is recognized as issued when the stock is paid for or subscribed under a binding subscription agreement and is measured at par value. Subscription receivable pertains to the uncollected portion of the subscribed shares.

Retained earnings represent accumulated earnings of the Company, dividends distributions, prior period adjustments and effect of changes in accounting policy and capital adjustments.

#### Revenue Recognition

Revenue is recognized when it is probable that the economic benefits associated with the transactions will flow to the Company and the amount of the revenue can be measured reliably.

#### Expenses

Expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decreases in equity, other than those relating to distributions to equity participants. Expenses are recognized when incurred.

# Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value

of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

## Contingencies

Contingent liabilities are not recognized in the financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent a sets are not recognized in the financial statements but disclosed in the notes to financial statements when an inflow of economic benefits is probable.

# Income Taxes

# Current lax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amounts are those that are enacted or substantively enacted at the reporting date.

#### Deferred tax

Deferred tax is provided using the liability method on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, with certain exceptions. Deferred tax assets are recognized for all deductible temporary differences, with certain exceptions, and the carryforward benefits of unused tax credits from excess minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT), and net operating loss carryover (NOLCO), to the extent that it is probable that taxable income/liability will be available against which the deductible temporary differences and carryforward benefits of the unused MCIT and NOLCO can be utilized. Deferred tax, however, is not recognized when it arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor taxable income or loss.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable income liability will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income/liability will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rate that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rate (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### Events After the Reporting Period

Post year-end events that provide additional information about the Company's position at the reporting date (adjusting events) are reflected in the financial statements. Post year-end events that are not adjusting events are disclosed in the notes to financial statements when material.

# 3. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the Company's financial statements prepared in accordance with PFRS requires management to make judgments, estimates and assumptions that affect amounts reported in the financial statements and notes.

Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effect of any change in judgments and estimates are reflected in the financial statements, as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Judgments

In the process of applying the Company's accounting policies, management has made the following judgment, apart from those involving estimations, which has the most significant effect on the amounts recognized in the financial statements.

# Determination of functional currency

Based on the economic substance of underlying circumstances relevant to the Company, the functional currency of the Company has been determined to be the Philippine peso. The Philippine peso is the currency of the primary economic environment in which the Company operates and it is the currency that mainly influences the sale of services and the cost of providing the services.

### Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that may have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### Deferred tax assets

Deferred tax assets are recognized for all deductible temporary differences, to the extent that it is probable that taxable income will be available against which the deductible temporary difference can be utilized. Significant management judgment is required to determine the amount of deferred tax asset that can be recognized, based upon the likely timing and level of future taxable income together with future tax planning strategies. The Company has not recognized deferred tax assets in 2018 and 2017 since management believes that sufficient taxable income will not be available to allow the carry forward benefits of deferred tax assets to be utilized (see Note 6).

# 4. Cash Equivalents

Cash equivalents pertain to short-term deposits which are made for varying periods or up to three months depending on the immediate cash requirements of the Company, and earn interest ranging from 1.0% to 1.5% in 2018 and 2017. Interest income from short-term deposits amounted to P19,226 and P12,650 in 2018 and 2017, respectively.

# 5. Related Party Disclosures

Parties are considered to be related if one party has the ability to control, directly or indirectly, the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or corporate entities.

The Company, in the normal course of business, engages in transactions with RLC primarily consisting of cash advances, which are due and demandable.

. The summary of outstanding balances resulting from transactions with RLC follows:

Category	Year_	Amount/ <u>Volume</u>	Outstanding balance	Terms	Conditions
Advances	<b>2018</b> 2017	<b>₽213,935</b> ₽25,090,468	, ,	Due and demandable; non-interest bearing	Unsecured

As stated in Note 1, the Company is a wholly owned subsidiary of RLC.

# 6. Income Taxes

There is no provision for current income tax in 2018 and 2017 since the Company is in tax loss position. The Company did not recognize deferred tax assets from deductible temporary differences since management believes that sufficient taxable income will not be available to allow the carry forward benefits of deferred tax assets to be utilized. The temporary differences pertain to carry forward of unused NOLCO.

# 7. Financial Instruments

# Financial Risk Management Objectives and Policies

The Company's principal financial instruments comprise cash equivalents and amounts owed to RLC. The main purpose of these financial instruments is to raise fund for the Company's acquisition of properties.

It is, and has been throughout the year under review, the Company's policy that no trading in financial instruments shall be undertaken.

The main risks arising from the Company's financial instruments are liquidity risk and credit risk. The BOD reviews and agrees policies for managing each of these risks and they are summarized below:

### Liquidity risk

The Company manages its liquidity profile to be able to service the maturing debts. To cover financing requirements, the Company intends to use internally generated funds and proceeds from intercompany advances.

The table below summarizes the maturity profile of the Company's financial liability and financial asset as of December 31, 2018 and 2017, based on contractual undiscounted cash flows. The table also analyses the maturity profile of the Company's financial assets in order to provide a complete view of the Company's contractual commitments. The analysis into relevant maturity groupings is based on the remaining period at the end of the reporting period to the contractual maturity dates.

# As of December 31, 2018

	On demand	1 to 3 months	3 to 12 months	1 to 5 years	Total
Financial liability: Amounts owed to RLC	₽87,771,050	8-	<b>R</b> -	₽-	P87,771,050
Financial asset: Cash equivalents	₽-	P1,581,625	P	₽	₽1,581,625
As of December 31, 2017					
	On demand	1 to 3 months	3 to 12 months	l to 5 years	Total
Financial liability: Amounts owed to RLC	P87,557,115	p.	P	P	₽87,557,115
Financial assets: Cash equivalents	₽_	₽1 562,399	p_	Į2.	₽1,562,399

# Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. With respect to credit risk arising from financial assets of the Company, which comprise cash equivalents with interest receivable, the Company's exposure to credit risk arises from default of the counterparty with a maximum exposure equal to the carrying amount of these instruments.

The Company has no significant concentration of credit risk.

A financial asset is past due when a counterparty has failed to make payment when contractually due. Impaired financial assets are those assets identified by the Company that need to be provided with allowance. The level of this allowance is evaluated by management on the basis of factors that affect the collectability of the accounts.

The Company has no impaired financial assets as of December 31, 2018 and 2017.

#### Fair Values

The Company has determined that the carrying amounts of cash equivalents and amounts owed to RLC reasonably approximate their fair values due to the relatively short-term maturity of these financial instruments.

# Fair Value Hierarchy

The Company uses the following hierarchy in determining the fair value of financial instruments by valuation technique:

• Quoted (unadjusted) prices in active markets for identical assets or liabilities (Level 1);



- Those involving inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly as prices or indirectly derived from prices (Level 2);
- Those with inputs for the asset or liability that are not based on observable market data which are from unobservable inputs. (Level 3)

As of December 31, 2018 and 2017, the Company has no financial instruments to be presented under the fair value hierarchy required by PFRS 7.

# 8. · Capital Management

The primary objective of the Company's capital management is to safeguard the Company's ability to continue its operations as a going concern. The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. No changes were made in the objectives, policies or processes for the years ended December 31, 2018 and 2017.

The Company is not subject to externally imposed capital requirements.

# ALTUS MALL VENTURES, INC.

# SUPPLEMENTARY SCHEDULE ON DISCLOSURES REQUIRED UNDER REVENUE REGULATIONS NO. 15-2010

On November 25, 2010, the BIR issued RR No. 15-2010 which amends certain provisions of RR No. 21-2002 prescribing the manner of compliance with any documentary and/or procedural requirements in connection with the preparation and submission of financial statements accompanying the tax returns. It recognizes the disclosures of taxes, duties and licenses paid or accrued during the taxable year.

The Company reported and/or paid the following types of taxes in 2018:

# Value Added Tax (VAT)

The Company has no transactions subject to value added tax in 2018.

# Information on the Company's Importation The Company has no importations in 2018.

# Excise Tax

The Company has no excise tax paid in 2018 since the Company has no transactions relating to purchase of locally produced excisable items and imported excisable items.

#### Documentary Stamp Tax

The Company has no transactions subject to documentary stamp tax in 2018.

#### Taxes and Licenses

Taxes and licenses, local and national, include real estate taxes, licenses and permit fees for 2018:

Included in Operating Expenses:	
Real property taxes	₽212,935
License and permits fees	1,000
	₽213,935

# Withholding Taxes

The Company has no transactions subject to withholding tax in 2018.

# Tax Assessments and Cases

The Company did not receive any Final Assessment Notice and Formal Letter of Demand from the Bureau of Internal Revenue for alleged deficiency income tax, VAT and withholding tax. The Company also does not have any pending tax cases.

# ALTUS MALL VENTURES, INC. (A Wholly Owned Subsidiary of Robinsons Land Corporation)

Financial Statements December 31, 2017 and 2016

and

Independent Auditor's Report



217

## EDUARDO D. IGNACIO Certified Public Accountant #110 E. Rodriguez Jr Ave., Bagumbayan Ouezon City

# INDEPENDENT AUDITOR'S REPORT

The Board of Directors and Stockholders Altus Mall Ventures, Inc. Level 2 Galleria Corporate Center, EDSA corner Ortigas Avenue Quezon City

#### **Report on the Audited Financial Statements**

# Opinion

I have audited the financial statements of Altus Mall Ventures, Inc. (a wholly owned subsidiary of Robinsons Land Corporation) (the Company), which comprise the statements of financial position as at December 31, 2017 and 2016, and the statements of comprehensive income, statements of changes in equity and statements of cash flows for the years then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, the financial statements present fairly, in all material respects, the financial position of the Altus Mall Ventures, Inc. as at December 31, 2017 and 2016, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRS).

## **Basis for Opinion**

I conducted my audit in accordance with Philippine Standards on Auditing (PSAs). My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. I am independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to my audit of the financial statements in the Philippines, and I have fulfilled my other ethical responsibilities in accordance with these requirements and the Code of Ethics. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using

APR 12 2019

the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

# Auditors' Responsibilities for the Audit of the Financial Statements

My objective is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue and auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, I exercise professional judgment and maintain professional skepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error, as
  fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
  internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

UCH

BRANCH CODE 010 Teller No. 1 Taller's Initial

N BR

# Report on the Supplementary Information Required under Revenue Regulations 15-2010

My audit was conducted for the purpose of forming an opinion on the financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 for purposes of filing with the Bureau of Internal Revenue is presented by the management of Altus Mall Ventures, Inc. in a separate schedule. Revenue Regulations 15-2010 require the information to be presented in the notes to the financial statements. Such information is not a required part of the basic financial statements. The information is also not required by Securities Regulation Code Rule 68, as Amended (2011). My opinion on the basic financial statements is not affected by the presentation of the information in a separate schedule.

EDUARDO D. IGNACIO Certified Public Accountant CPA Certificate No. 57694 BOA # 2360, valid until December 31, 2021 SEC Accreditation No. 5368 PTR No.6664662, January 3, 2018, Antipolo City Tax Identification No. 112-217-808 BIR Accreditation No. 12-125461-245-1245, December 4, 2018, valid until December 31, 2021

February 28, 2019



# EDUARDO D. IGNACIO

Certified Public Accountant #110 E. Rodriguez Jr Ave., Bagumbayan Quezon City

# Supplemental Written Statement

The Stockholders and Board of Directors Altus Mall Ventures, Inc. Level 2 Galleria Corporate Center, EDSA corner Ortigas Avenue Quezon City

I have audited the financial statements of Altus Mall Ventures, Inc. (a wholly owned subsidiary of Robinsons Land Corporation) (the Company) for the years ended December 31, 2017 and 2016 on which I have rendered the attached report dated February 28, 2019.

In compliance with Securities Regulation Code No. 68, as Amended (2011), I am stating that the above Company has a total number of one (1) stockholder owning one hundred (100) or more shares each.

EDUARDO D. IGNACIO Certified Public Accountant CPA Certificate No. 57694 BOA # 2360, valid until December 31, 2021 SEC Accreditation No. 5368 PTR No.6664662, January 3, 2018, Antipolo City Tax Identification No. 112-217-808 BIR Accreditation No. 12-125461-245-1245, December 4, 2018, valid until December 31, 2021

February 28, 2019



ALTUS MALL VENTURES, INC.		Exchange Commission () Recent Recent Recent Bride
STATEMENTS OF FINANCIAL POSITION		APR 15 2019
	De	ecember 31
	2017	2016
ASSETS		
Current Asset		
Cash equivalents (Note 4)	₽1,562,399	₽1,549,749
Noncurrent Asset		
Land	86,963,483	61,946,219
TOTAL ASSETS	₽88,525,882	₽63,495,968
LIABILITY AND EQUITY	-	
Current Liability		2.00.00
Amounts owed to Robinsons Land Corporation (Note 5)	₽87,557,115	P62,446,647
Equity Capital stock - P1 par value Authorized - 4,000,000 shares Subscribed and paid up - 1,000,000 shares	1,000,000	1,000,000
Retained earnings	(31,233)	29,321
Total Equity	968,767	1,029,321
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-,0,0

See accompanying Notes to Financial Statements.

PLOFENCED UCPH ER APR 12 2010 BRAN CALCODE 010-100 Telecha

# ALTUS MALL VENTURES, INC.

# STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31		
	2017	2016	
INCOME	5		
Interest income -net (Notes 1 and 4)	<b>P</b> 12,650	P12,481	
EXPENSES			
Taxes and licenses	73,204	73,204	
NET LOSS	(60,554)	(60,723)	
OTHER COMPREHENSIVE INCOME			
TOTAL COMPREHENSIVE LOSS FOR THE YEAR	(₽60,554)	(₽60,723)	

See accompanying Notes to Financial Statements.

EL CELVEO UCPE

APR 12 2019

BRANCH CODE 010-100

# ALTUS MALL VENTURES, INC. STATEMENTS OF CHANGES IN EQUITY

STATEMENTS OF CHANGES IN EQUILI

	Years Ended December 31		
	2017	2016	
Capital stock	<b>₽</b> 1,000,000	₽1,000,000	
Retained earnings at beginning of the year	29,321	90,044	
Net loss for the year	(60,554)	(60,723)	
Other comprehensive income	-		
Retained earnings (Deficit) at end of the year	(31,233)	29,321	
Total Equity	₽968,767	₽1,029,321	
	100		

See accompanying Notes to Financial Statements.



# ALTUS MALL VENTURES, INC. STATEMENTS OF CASH FLOWS

	Years Ended December 31		
	2017	2016	
CASH FLOWS FROM OPERATING ACTIVITIES	1		
Net loss	(₽60,554)	( <del>P</del> 60,723)	
Changes in operating assets and liabilities	25,077,818	60,723	
Net cash provided by operating activities	25,017,264		
CASH FLOWS FROM INVESTING ACTIVITIES	-		
Purchase of land	(25,017,264)	-	
Interest received from cash equivalents	12,650	12,481	
Net cash provided by (used in) investing activities	(25,004,614)	12,481	
NET INCREASE IN CASH EQUIVALENTS	12,650	12,481	
CASH EQUIVALENTS AT BEGINNING OF THE YEAR	1,549,749	1,537,268	
CASH EQUIVALENTS AT END OF THE YEAR	₽1,562,399	₽1,549,749	

See accompanying Notes to Financial Statements.

UDPH FILE BR APR 12 2019 BRANGA CUDE JUS-100

# ALTUS MALL VENTURES, INC. NOTES TO FINANCIAL STATEMENTS

### 1. Corporate Information

Altus Mall Ventures, Inc. (the Company) was registered with the Philippine Securities and Exchange Commission on August 19, 2002. The Company was organized to acquire by purchase, lease, donation or otherwise, and to own, use, improve, develop, subdivide, sell, mortgage, lease, develop and hold for investment or otherwise, real estate of all kinds. The Company is a wholly owned subsidiary of Robinsons Land Corporation (RLC), while JG Summit Holdings, Inc. (JGSHI) is the ultimate parent company.

The Company did not have any operations since 2002.

The registered office address of the Company is at Level 2, Galleria Corporate Center, EDSA corner Ortigas Avenue, Quezon City, Philippines. The accounting and administrative functions of the Company are being performed by the employees of RLC.

The financial statements of the Company as at and for the years ended December 31, 2017 and 2016 were authorized for issue by the BOD on February 28, 2019.

# 2. Summary of Significant Accounting Policies

#### Basis of Preparation

The financial statements have been prepared under the historical cost basis and are presented in Philippine peso, which is the Company's functional and presentation currency.

#### Statement of Compliance

The financial statements of the Company have been prepared in compliance with Philippine Financial Reporting Standards (PFRS). The Company is exempted from applying PFRS for Small and Medium-sized Entities since it is part of a group that is reporting under the full PFRS.

# Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the following amendments to previously issued Philippine Accounting Standards (PAS) and PFRS, which were adopted as at January 1, 2016. Adoption of these amendments to PFRS, PAS and Philippine Interpretations did not have any significant impact on the Company's financial position or performance unless otherwise indicated.

- Amendments to PFRS 10, PFRS 12 and PAS 28, Investment Entities: Applying the Consolidation Exception
- Amendments to PFRS 11, Accounting for Acquisitions of Interests in Joint Operations
- PFRS 14, Regulatory Deferral Accounts
- · Amendments to PAS 1, Disclosure Initiative
- Amendments to PAS 16 and PAS 38, Clarification of Acceptable Methods of Depreciation and Amortization

A DA

BRAN

- Amendments to PAS 16 and PAS 41, Agriculture: Bearer Plants
- Amendments to PAS 27, Equity Method in Separate Financial Statements
- Annual Improvements to PFRSs 2012 2014 Cycle
- Amendment to PFRS 5, Changes in Methods of Disposal

- Amendment to PFRS 7, Servicing Contracts
- Amendment to PFRS 7, Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements

- 3 -

- Amendment to PAS 19, Discount Rate: Regional Market Issue
- Amendment to PAS 34, Disclosure of Information 'Elsewhere in the Interim Financial Report'

# Standards Issued But Not Yet Effective

The Company has not applied the following PFRS, Philippine Accounting standards (PAS) and Philippine Interpretations which are not yet effective as of December 31, 2017. This list consists of standards and interpretations issued, which the Company reasonably expects to be applicable in the future. The Company intends to adopt these standards when they become effective. Unless otherwise indicated, adoption of these standards and interpretations are not expected to have impact on the Company's financial statements.

Effective beginning on or after January 1, 2017 for adoption in year ending December 31, 2018

• Amendment to PFRS 12, Clarification of the Scope of the Standard (Part of Annual Improvements to PFRSs 2014-2016 Cycle)

These amendments clarify that the disclosure requirements in PFRS 12, other than those relating to summarized financial information, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.

#### • Amendments to PAS 7, Statement of Cash Flows, Disclosure Initiative

The amendments to PAS 7 require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses). On initial application of the amendments, entities are not required to provide comparative information for preceding periods. Early application of the amendments is permitted. Application of amendments will result in additional disclosures in the 2018 financial statements of the Company.

• Amendments to PAS 12, Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount. Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognized in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact. Early application of the amendments is permitted. The Company is currently assessing the impact of adopting the amendments to the stan dard.

U CIT	* B.E.
	XPR 12 2019

Effective beginning on or after January 1, 2018 for adoption in year ending December 31, 2019

• Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions

The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a sharebased payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash-settled to equity-settled. On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and if other criteria are met. Early application of the amendments is permitted.

# • Amendments to PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when PFRS 9 is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are predominantly connected with insurance an optional temporary exemption from applying PFRS 9 until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021. The overlay approach and the deferral approach will only be available to an entity if it has not previously applied PFRS 9.

#### • PFRS 15, Revenue from Contracts with Customers

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRS. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018. The Company is currently assessing the impact of adopting this standard.

#### • PFRS 9, Financial Instruments

PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Company's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Company's financial liabilities. The Company is currently assessing the impact of adopting this standard.

1 - 6 10 ABR APR 12 2019 CODE 010-109

# Amendments to PAS 28, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)

These amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss (FVPL). They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which (a) the investment entity associate or joint venture is initially recognized; (b) the associate or joint venture first becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent. The amendments should be applied retrospectively, with earlier application permitted.

# · Amendments to PAS 40, Investment Property, Transfers of Investment Property

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight.

# • Philippine Interpretation IFRIC-22, Foreign Currency Transactions and Advance Consideration

The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation may be applied on a fully retrospective basis.

Entities may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the financial statements of the reporting period in which the entity first applies the interpretation.

Effective beginning on or after January 1, 2019 for adoption in year ending December 31, 2020

PFRS 16, Leases

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, *Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements. The accounting by lessors is substantially unchanged as the new standard carries forward the

1 BR 20 1.9R 12 2019 BRANCH CODE DIG-

principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value. Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs. The Company is currently assessing the impact of adopting PFRS 16.

# Deferred effectivity

• Amendments to PFRS 10 and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

These amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, *Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council postponed the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

#### Summary of Significant Accounting and Financial Reporting Policies

#### Cash Equivalents

Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from dates of acquisition and are subject to insignificant risk of changes in value.

#### Financial Assets and Financial Liabilities

Financial assets within the scope of PAS 39 are classified as either financial assets at fair value through profit or loss (FVPL), loans and receivables, held-to-maturity (HTM) investments, or available-for-sale (AFS) financial assets, as appropriate, while financial liabilities are classified as either financial liabilities at FVPL or other financial liabilities. When financial assets are recognized initially, they are measured at fair value, plus, in the case of investments not at FVPL, directly attributable transaction costs. The Company determines the classification of its financial assets after initial recognition and, where allowed and appropriate, re-evaluates this designation at each financial year-end.

All regular way purchases and sales of financial assets are recognized on the trade date, which is the date that the Company commits to purchase the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, loans and receivables are subsequently carried at amortized cost using the effective interest rate method less any allowance

> APR 12 2019 BRANCH CODE 010-109 Teller No. 1 Teller Hollor

for impairment. Amortized cost is calculated taking into account any discount or premium on acquisition and includes fees that are an integral part of the effective interest rate and transaction costs. Gains and losses are recognized in the statement of comprehensive income when the loans and receivables are derecognized or impaired, as well as through the amortization process.

#### Other financial liabilities

Financial liabilities are initially recognized at the fair value of the consideration received less any directly attributable transaction costs. After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest rate method. Gains and losses are recognized in the statement of comprehensive income when the liabilities are derecognized as well as through the amortization process.

As of December 31, 2017, and 2016, the Company's other financial liabilities consists of amounts owed to RLC (see Note 5).

#### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- · Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

LPR 12 2019 BRANCH CODE UTG

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Company determines whether transfers have occurred between Levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### Impairment of Financial Assets

The Company assesses at each reporting date whether a financial asset or group of financial assets is impaired.

#### Assets carried at amortized cost

The Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on loans and receivables carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). The carrying amount of the asset is reduced either directly or through use of an allowance account. The amount of the loss shall be recognized in the statement of comprehensive income.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the statement of comprehensive income to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

# Derecognition of Financial Assets and Liabilities

### Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass through' arrangement; or
- the Company has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Company has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is

A BR 10:00 APR 12 2019 BRANCH CODE 010-109

measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

Where continuing involvement takes the form of a written and/or purchased option (including a cash settled option or similar provision) on the transferred asset, the extent of the Company's continuing involvement is the amount of the transferred asset that the Company may repurchase, except that in the case of a written put option (including a cash settled option or similar provision) on an asset measured at fair value, the extent of the Company's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

#### Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of comprehensive income.

#### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the statement of financial position.

#### Equity

Capital stock is recognized as issued when the stock is paid for or subscribed under a binding subscription agreement and is measured at par value. Subscription receivable pertains to the uncollected portion of the subscribed shares.

Retained earnings represent accumulated earnings of the Company, dividends distributions, prior period adjustments and effect of changes in accounting policy and capital adjustments.

#### Revenue Recognition

Revenue is recognized when it is probable that the economic benefits associated with the transactions will flow to the Company and the amount of the revenue can be measured reliably.

#### Expenses

Expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decreases in equity, other than those relating to distributions to equity participants. Expenses are recognized when incurred.

#### Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value



of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

#### Contingencies

Contingent liabilities are not recognized in the financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the financial statements but disclosed in the notes to financial statements when an inflow of economic benefits is probable.

#### Income Taxes

# Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amounts are those that are enacted or substantively enacted at the reporting date.

#### Deferred tax

Deferred tax is provided using the liability method on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, with certain exceptions. Deferred tax assets are recognized for all deductible temporary differences, with certain exceptions, and the carryforward benefits of unused tax credits from excess minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT), and net operating loss carryover (NOLCO), to the extent that it is probable that taxable income/liability will be available against which the deductible temporary differences and carryforward benefits of the unused MCIT and NOLCO can be utilized. Deferred tax, however, is not recognized when it arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor taxable income or loss.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable income/liability will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income/liability will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rate that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rate (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### Events After the Reporting Period

Post year-end events that provide additional information about the Company's position at the reporting date (adjusting events) are reflected in the financial statements. Post year-end events that are not adjusting events are disclosed in the notes to financial statements when material.

A BR APR 12 700

# 3. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the Company's financial statements prepared in accordance with PFRS requires management to make judgments, estimates and assumptions that affect amounts reported in the financial statements and notes.

Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effect of any change in judgments and estimates are reflected in the financial statements, as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Judgments

In the process of applying the Company's accounting policies, management has made the following judgment, apart from those involving estimations, which has the most significant effect on the amounts recognized in the financial statements.

#### Determination of functional currency

Based on the economic substance of underlying circumstances relevant to the Company, the functional currency of the Company has been determined to be the Philippine peso. The Philippine peso is the currency of the primary economic environment in which the Company operates and it is the currency that mainly influences the sale of services and the cost of providing the services.

#### Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that may have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### Deferred tax assets

Deferred tax assets are recognized for all deductible temporary differences, to the extent that it is probable that taxable income will be available against which the deductible temporary difference can be utilized. Significant management judgment is required to determine the amount of deferred tax asset that can be recognized, based upon the likely timing and level of future taxable income together with future tax planning strategies. The Company has not recognized deferred tax assets in 2017 and 2016 since management believes that sufficient taxable income will not be available to allow the carry forward benefits of deferred tax assets to be utilized (see Note 6).

# 4. Cash Equivalents

Cash equivalents pertain to short-term deposits which are made for varying periods or up to three months depending on the immediate cash requirements of the Company, and earn interest ranging from 1.0% to 1.5% in 2017 and 2016. Interest income from short-term deposits amounted to P12,650 and P12,481 in 2017 and 2016, respectively.

E. UCHI 0 1 2 2019

# 5. Related Party Disclosures

Parties are considered to be related if one party has the ability to control, directly or indirectly, the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or corporate entities.

- 8 -

The Company, in the normal course of business, engages in transactions with RLC primarily consisting of cash advances, which are due and demandable.

The summary of outstanding balances resulting from transactions with RLC follows:

Category	Year	Amount/ Volume	Outstanding balance	Terms	Conditions
Advances	<b>2017</b> 2016	<b>₽25,090,468</b> ₽73,204	<b>₽87,557,115</b> ₽62,446,547	Due and demandable; non-interest bearing	

As stated in Note 1, the Company is a wholly owned subsidiary of RLC.

# 6. Income Taxes

There is no provision for current income tax in 2017 and 2016 since the Company is in tax loss position. The Company did not recognize deferred tax assets from deductible temporary differences since management believes that sufficient taxable income will not be available to allow the carry forward benefits of deferred tax assets to be utilized. The temporary differences pertain to carry forward of unused NOLCO.

# 7. Financial Instruments

# Financial Risk Management Objectives and Policies

The Company's principal financial instruments comprise cash equivalents and amounts owed to RLC. The main purpose of these financial instruments is to raise fund for the Company's acquisition of properties.

It is, and has been throughout the year under review, the Company's policy that no trading in financial instruments shall be undertaken.

The main risks arising from the Company's financial instruments are liquidity risk and credit risk. The BOD reviews and agrees policies for managing each of these risks and they are summarized below:

#### Liquidity risk

The Company manages its liquidity profile to be able to service the maturing debts. To cover financing requirements, the Company intends to use internally generated funds and proceeds from ... intercompany advances.

(PR 12 2019

BRANON

The table below summarizes the maturity profile of the Company's financial liability and financial asset as of December 31, 2017 and 2016, based on contractual undiscounted cash flows. The table also analyses the maturity profile of the Company's financial assets in order to provide a complete view of the Company's contractual commitments. The analysis into relevant maturity groupings is based on the remaining period at the end of the reporting period to the contractual maturity dates.

# As of December 31, 2017

	On demand	I to 3 months	3 to 12 months	I to 5 years	Total
Financial liability: Amounts owed to RLC	<u>₽87,557,115</u>	₽-	₽	₽-	₽87,557,115
Financial asset: Cash equivalents	<u>₽-</u>	₽1,562,399	₽-	₽-	₽1,562,399
<u>As of December 31, 2016</u>					
	On demand	l to 3 months	3 to 12 months	l to 5 years	Total
Financial liability: Amounts owed to RLC	₽62,446,647	<u>P</u>	<u>P</u>	<u>p</u>	₽62,446,647
Financial assets: Cash equivalents	<u>β.</u>	₽1,549,749	<u>₽</u> _	<b>p_</b>	₽1,549,749

# Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. With respect to credit risk arising from financial assets of the Company, which comprise cash equivalents with interest receivable, the Company's exposure to credit risk arises from default of the counterparty with a maximum exposure equal to the carrying amount of these instruments.

The Company has no significant concentration of credit risk.

A financial asset is past due when a counterparty has failed to make payment when contractually due. Impaired financial assets are those assets identified by the Company that need to be provided with allowance. The level of this allowance is evaluated by management on the basis of factors that affect the collectability of the accounts.

The Company has no impaired financial assets as of December 31, 2017 and 2016.

#### Fair Values

The Company has determined that the carrying amounts of cash equivalents and amounts owed to RLC reasonably approximate their fair values due to the relatively short-term maturity of these financial instruments.

# Fair Value Hierarchy

The Company uses the following hierarchy in determining the fair value of financial instruments by valuation technique:

Quoted (unadjusted) prices in active markets for identical assets or liabilities (Level 1);

UCEN PR 12 2019 BRANCH CODE

- Those involving inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly as prices or indirectly derived from prices (Level 2);
- Those with inputs for the asset or liability that are not based on observable market data which are from unobservable inputs. (Level 3)

As of December 31, 2017, and 2016, the Company has no financial instruments to be presented under the fair value hierarchy required by PFRS 7.

# 8. Capital Management

The primary objective of the Company's capital management is to safeguard the Company's ability to continue its operations as a going concern. The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. No changes were made in the objectives, policies or processes for the years ended December 31, 2017 and 2016.

The Company is not subject to externally imposed capital requirements.



# ALTUS MALL VENTURES, INC.

# SUPPLEMENTARY SCHEDULE ON DISCLOSURES REQUIRED UNDER REVENUE REGULATIONS NO. 15-2010

On November 25, 2010, the BIR issued RR No. 15-2010 which amends certain provisions of RR No. 21-2002 prescribing the manner of compliance with any documentary and/or procedural requirements in connection with the preparation and submission of financial statements accompanying the tax returns. It recognizes the disclosures of taxes, duties and licenses paid or accrued during the taxable year.

The Company reported and/or paid the following types of taxes in 2017:

#### Value Added Tax (VAT)

The Company has no transactions subject to value added tax in 2017.

### Information on the Company's Importation The Company has no importations in 2017.

#### Excise Tax

The Company has no excise tax paid in 2017 since the Company has no transactions relating to purchase of locally produced excisable items and imported excisable items.

## Documentary Stamp Tax

The Company has no transactions subject to documentary stamp tax in 2017.

#### Taxes and Licenses

Taxes and licenses, local and national, include real estate taxes, licenses and permit fees for 2017:

Included in Operating Expenses:	
Real property taxes	₽72,204
License and permits fees	1,000
	P73 204

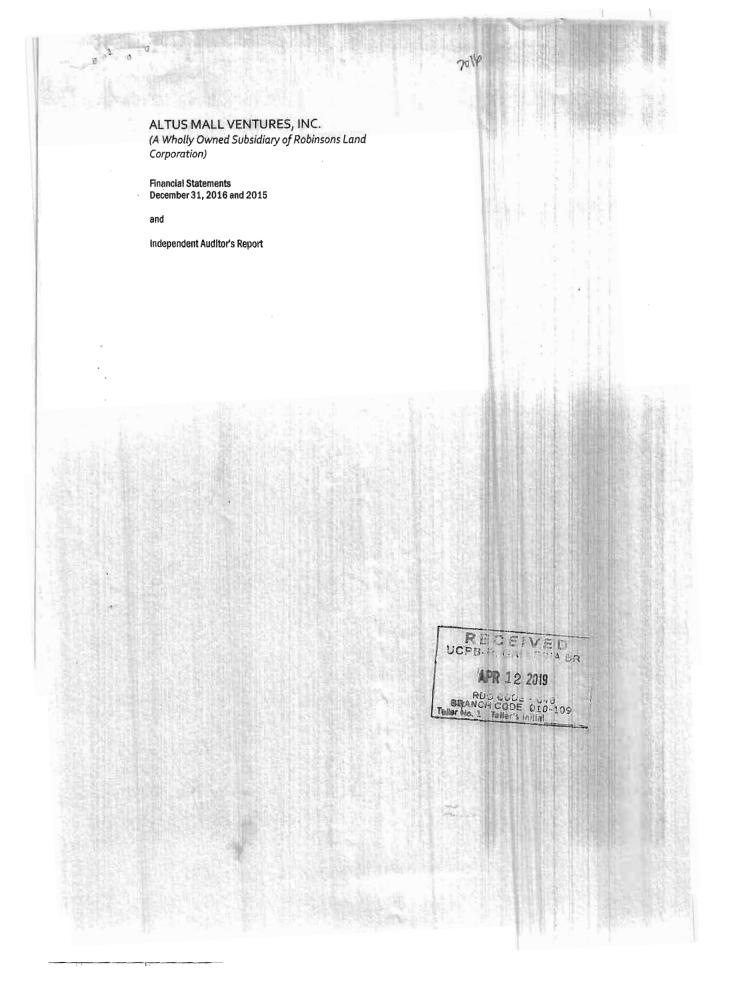
# Withholding Taxes

The Company has no transactions subject to withholding tax in 2017.

#### Tax Assessments and Cases

The Company did not receive any Final Assessment Notice and Formal Letter of Demand from the Bureau of Internal Revenue for alleged deficiency income tax, VAT and withholding tax. The Company also does not have any pending tax cases.





#### **EDUARDO D. IGNACIO Certified Public Accountant** #110 E. Rodriguez Jr Ave., Bagumbayan Quezon City

#### INDEPENDENT AUDITOR'S REPORT

The Board of Directors and Stockholders Altus Mall Ventures, Inc. Level 2 Galleria Corporate Center, EDSA corner Ortigas Avenue, Quezon City

#### **Report on the Audited Financial Statements**

I have audited the financial statements of Altus Mall Ventures, Inc. (a wholly owned subsidiary of Robinsons Land Corporation; RLC), which comprise the statements of financial position as at December 31, 2016 and 2015, and the statements comprehensive income, statements of changes in equity and statements of cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are fee from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on our audits. I conducted my audits in accordance with the Philippine Standards on Auditing. Those standards require that we comply with the ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment in risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectives of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.



#### Opinion

In my opinion, the financial statements present fairly, in all material respects, the financial position of the Altus Mall Ventures, Inc. as at December 31, 2016 and 2015, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRS).

# Report on the Supplementary Information Required under Revenue Regulations 15-2010

The supplementary information required under Revenue Regulations 15-2010 for purposes of filing with the Bureau of Internal Revenue is presented by the management of Altus Mall Ventures, Inc. in a separate schedule. Revenue Regulations 15-2010 require the information to be presented in the notes to the financial statements. Such information is not a required part of the basic financial statements. The information is also not required by Securities Regulation Code Rule 68, as Amended (2011). My opinion on the basic financial statements is not affected by the presentation of the information in a separate schedule.

臣

UCEB

Taller

NEWED

APR 12 2019

BRANCH CODE 010-109

↑ BR

EDUARDO D. IGNACIO

Certified Public Accountant CPA Certificate No. 57694 BOA # 2360, valid until December 31, 2021 SEC Accreditation No. 5368 PTR No.6664662, January 3, 2018, Antipolo City Tax Identification No. 112-217-808 BIR Accreditation No. 12-125461-245-1245, December 4, 2018, valid until December 31, 2021

February 28, 2019

EDUARDO D. IGNACIO Certified Public Accountant #110 E. Rodriguez Jr Ave., Bagumbayan Quezon City

### Supplemental Written Statement

The Stockholders and Board of Directors Altus Mall Ventures, Inc. Level 2 Galleria Corporate Center, EDSA corner Ortigas Avenue Quezon City

I have audited the financial statements of Altus Mall Ventures, Inc. (the Company) for the year ended December 31, 2016 and 2015 on which I have rendered the attached report dated February 28, 2019.

In compliance with Securities Regulation Code No. 68, as Amended (2011), I am stating that the above Company has a total number of one (1) stockholder owning one hundred (100) or more shares each.

**EDUARDO D. IGNACIO** Certified Public Accountant CPA Certificate No. 57694 BOA # 2360, valid until December 31, 2021 SEC Accreditation No. 5368 PTR No.6664662, January 3, 2018, Antipolo City Tax Identification No. 112-217-808 BIR Accreditation No. 12-125461-245-1245, December 4, 2018, valid until December 31, 2021

February 28, 2019

			^ BR
A	PR 12	2 2019	10

ALTUS MALL VENTURES, INC. STATEMENTS OF FINANCIAL POSITION		
STATEMENTS OF FINANCIAL TOSITION		1
	/KTD/	1 BIT OFFICE
	4	acember 31 401 19
	201	2016
ASSETS		AND DESCRIPTION OF
Current Asset		
Cash equivalents (Note 4)	₽1,549,749	P1,537,268
Noncurrent Asset	•	
Land	61,946,219	61,946,219
TOTAL ASSETS	₽63,495,968	863.483.487

### LIABILITY AND EQUITY

1

Amounts owed to Robinsons Land Corporation (Note 5)	₽62,466,647	₽62,393,443
Equity	L · · · ·	A. Shine
Capital stock - P1 par value	利用 ひっこう しんの 新聞 知	ALC: HIGH OF
Authorized - 4,000,000 shares		HE MALLAN
Subscribed and paid up - 1,000,000 shares	1,000,000	1,000,000
Retained earnings	29,321	90,044
Total Equity	1,029,321	1,090,044
TOTAL LIABILITY AND EQUITY	P63,495,968	P63,483,487

See accompanying Notes to Financial Statements.

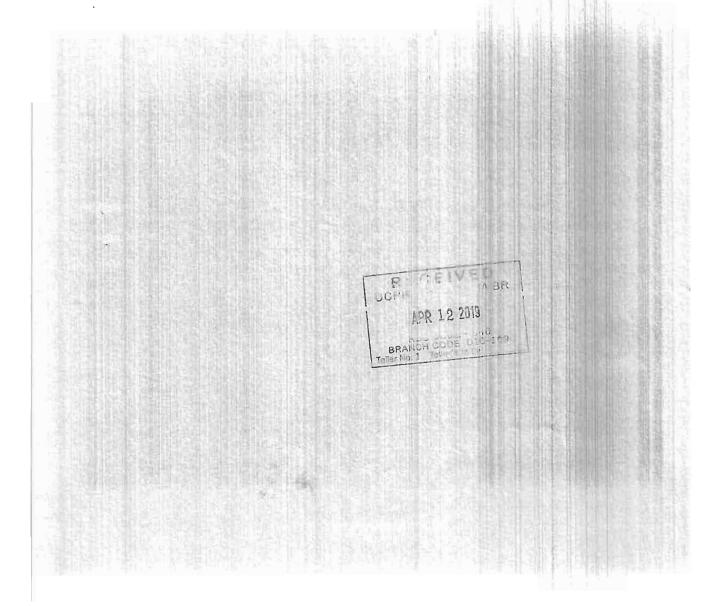
1



## ALTUS MALL VENTURES, INC. STATEMENTS OF COMPREHENSIVE INCOME

Years Ended	December 31
2016	2015
3. 4	
₽12,481	₽12,956
28 S 3	
73,204	73,204
(60,723)	(60,248)
-	
(₽60,723)	( <del>P</del> 60,248)
	2016 ₽12,481 73,204 (60,723)

See accompanying Notes to Financial Statements.



# ALTUS MALL VENTURES, INC. STATEMENTS OF CHANGES IN EQUITY

	Years Ended	December 31
	2016	2015
Capital stock	₽1,000,000	P1,000,000
Retained earnings at beginning of the year	90,044	150,292
Net loss for the year	(60,723)	(60,248)
Other comprehensive income		. –
Retained earnings at end of the year	29,321	90,044
Total Equity	₽1,029,321	₽1,090,044

See accompanying Notes to Financial Statements.



### ALTUS MALL VENTURES, INC. STATEMENTS OF CASH FLOWS

	Years Ended December	
	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES	1. West	
Net loss	(₽60,723)	(P60,248
Changes in operating assets and liabilities	60,723	60,248
Net cash provided by operating activities		-
CASH FLOWS FROM INVESTING ACTIVITIES	:	11
Interest received from cash equivalents	12,481	12,956
Net cash provided by investing activities	12,481	12,956
NET INCREASE IN CASH EQUIVALENTS	12,481	12,956
CASH EQUIVALENTS AT BEGINNING OF THE YEAR	1,537,268	1,524,312
CASH EQUIVALENTS AT END OF THE YEAR	₽1,549,749	₽1,537,268

APR 12 2019

### ALTUS MALL VENTURES, INC.

### NOTES TO FINANCIAL STATEMENTS

### 1. Corporate Information

Altus Mall Ventures, Inc. (the Company) was registered with the Philippine Securities and Exchange Commission on August 19, 2002. The Company was organized to acquire by purchase, lease, donation or otherwise, and to own, use, improve, develop, subdivide, sell, mortgage, lease, develop and hold for investment or otherwise, real estate of all kinds. The Company is a wholly owned subsidiary of Robinsons Land Corporation (RLC), while JG Summit Holdings, Inc. (JGSHI) is the ultimate parent company.

The Company did not have any operations since 2002.

The registered office address of the Company is at Level 2, Galleria Corporate Center, EDSA corner Ortigas Avenue, Quezon City, Philippines. The accounting and administrative functions of the Company are being performed by the employees of RLC.

The financial statements of the Company as at and for the years ended December 31, 2016 and 2015 were authorized for issue by the BOD on February 28, 2019.

#### 2. Summary of Significant Accounting Policies

#### Basis of Preparation

The financial statements have been prepared under the historical cost basis and are presented in Philippine peso, which is the Company's functional and presentation currency.

#### Statement of Compliance

The financial statements of the Company have been prepared in compliance with Philippine Financial Reporting Standards (PFRS). The Company is exempted from applying PFRS for Small and Medium-sized Entities since it is part of a group that is reporting under the full PFRS.

Changes in Accounting Policies and Disclosures

#### Standards Issued But Not Yet Effective

The Company has not applied the following PFRS, Philippine Accounting standards (PAS) and Philippine Interpretations which are not yet effective as of December 31, 2016. This list consists of standards and interpretations issued, which the Company reasonably expects to be applicable in the future. The Company intends to adopt these standards when they become effective. Unless otherwise indicated, adoption of these standards and interpretations are not expected to have impact on the Company's financial statements.

#### Effective January 1, 2016

- PFRS 10, Consolidated Financial Statements, PFRS 12, Disclosure of Interests in Other Entities, and PAS -28, Investments in Associates and Joint Ventures - Investment Entities: Applying the Consolidation Exception (Amendments)
- PFRS 11, Joint Arrangements Accounting for Acquisitions of Interests (Amendments)
- PFRS 14, Regulatory Deferral Accounts
- PAS 1, Presentation of Financial Statements Disclosure Initiative (Amendments)
- · PAS 16, Property, Plant and Equipment, and PAS 41, Agriculture Bearer Plants



- 2 -
- PAS 16, Property, Plant and Equipment, and PAS 38, Intangible Assets Clarification of Acceptable Methods of Depreciation and Amortization (Amendments)
- PAS 27, Separate Financial Statements Equity Method in Separate Financial Statements (Amendments)
- Annual Improvements to PFRSs (2012-2014 cycle)
  - PFRS 5, Non-current Assets Held for Sale and Discontinued Operations Changes in Methods of Disposal
     PERS 7, Elemental Discharges Contracts
  - PFRS 7, Financial Instruments: Disclosures Servicing Contracts
  - PFRS 7, Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements
  - PAS 19, Employee Benefits Regional Market Issue regarding Discount Rate
  - PAS 34, Interim Financial Reporting Disclosure of Information 'Elsewhere in the Interim Financial Report'

#### Effective January 1, 2017

- PAS 7, Cash Flow Statements, PFRS 12, Disclosure Initiative (Amendments)
- PAS 12, Income Taxes Recognition of Deferred Tax Assets for Unrealized Losses (Amendments)

Effective January 1, 2018

PFRS 9, Financial Instruments

In July 2014, the International Accounting Standards Board (IASB) issued the final version of International Financial Reporting Standards (IFRS) 9, *Financial Instruments*. The new standard (renamed as PFRS 9) reflects all phases of the financial instruments. The new standard (renamed as PFRS 9) reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement* and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is requirements are generally applied prospectively, with some limited exceptions. Early application of previous versions of PFRS 9 (2009, 2010 and 2013) is permitted if the date of initial application is before February 1, 2015. The Company did not early adopt PFRS 9.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Company's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Company's financial liabilities. The Company is currently assessing the impact of adopting this standard.

#### Effective January 1, 2019

### PFRS 16, Leases

On January 13, 2016, the IASB issued its new standard, PFRS 16, Lesses, which replaces PAS 17, the current leases standard, and the related Interpretations.

Under the new standard (renamed as PFRS 16), lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related habilities for most leases on their statements of financial position, and <u>subsequently</u>, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a



term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.

The new standard is effective for annual periods beginning on or after January 1, 2019. Earlier application is not permitted until the FRSC has adopted the new revenue recognition standard. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs. The Company plans to adopt the new standard on the required effective date. It is currently assessing the impact of the new standard and expects it to significantly impact its lease arrangements wherein the Company is a lessee as it will already recognize the related assets and liabilities in its statements of financial position.

In addition, the IASB has issued the following new standards that have not yet been adopted locally by the SEC and FRSC. The Company is currently assessing the impact of these new standards and plans to adopt them on their required effective dates once adopted locally.

IFRS 15, Revenue from Contracts with Customers

IFRS 15 was issued in May 2014 by the IASB and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

The principals in IFRS 15 provide a more structured approach to measuring and recognizing revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018. Early adoption is permitted.

The Company is currently assessing the impact of IFRS 1.5 and plans to adopt the new standard on the required effective date once adopted locally.

#### Summary of Significant Accounting and Financial Reporting Policies

#### Cash Equivalents

Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from dates of acquisition and are subject to insignificant risk of changes in value.

#### Financial Assets and Financial Liabilities

Financial assets within the scope of PAS 39 are classified as either financial assets at fair value through profit or loss (FVPL), loans and receivables, held-to-maturity (HTM) investments, or available-for-sale (AFS) financial assets, as appropriate, while financial liabilities are classified as either financial liabilities at FVPL or other financial liabilities. When financial assets are recognized initially, they are measured at fair value, plus, in the case of investments not at FVPL, directly attributable transaction costs. The Company determines the classification of its financial assets after



initial recognition and, where allowed and appropriate, re-evaluates this designation at each financial year-end.

All regular way purchases and sales of financial assets are recognized on the trade date, which is the date that the Company commits to purchase the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, loans and receivables are subsequently carried at amortized cost using the effective interest rate method less any allowance for impairment. Amortized cost is calculated taking into account any discount or premium on acquisition and includes fees that are an integral part of the effective interest rate and transaction costs. Gains and losses are recognized in the statement of comprehensive income when the loans and receivables are derecognized or impaired, as well as through the amortization process.

#### Other financial liabilities

Financial liabilities are initially recognized at the fair value of the consideration received less any directly attributable transaction costs. After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest rate method. Gains and losses are recognized in the statement of comprehensive income when the liabilities are derecognized as well as through the amortization process.

As of December 31, 2016, and 2015, the Company's other financial liabilities consists of amounts owed to RLC (see Note 5).

#### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- · In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

5	The second	AE D
GT		N 1.13
	APR 122	2019
	ALL LUBS	
BRAI	ICH CODE	010-L

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- · Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Company determines whether transfers have occurred between Levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### Impairment of Financial Assets

The Company assesses at each reporting date whether a financial asset or group of financial assets is impaired.

#### Assets carried at amortized cost

The Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for Impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on loans and receivables carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). The carrying amount of the asset is reduced either directly or through use of an allowance account. The amount of the loss shall be recognized in the statement of comprehensive income.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the statement of comprehensive income to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

#### Derecognition of Financial Assets and Liabilities

#### Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

· the rights to receive cash flows from the asset have expired

ea;		TE	1	121	5
UQ1	10.11			1	BR
	APR	12	21	179 1	
BR) Tetler M	ANGE	COD-	111	. 40 1 <b>16</b>	109

- the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass through' arrangement; or
- the Company has transferred its rights to receive cash flows from the asset and either (a) has
  transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor
  retained substantially all the risks and rewards of the asset, but has transferred control of the
  asset.

Where the Company has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

Where continuing involvement takes the form of a written and/or purchased option (including a cash settled option or similar provision) on the transferred asset, the extent of the Company's continuing, involvement is the amount of the transferred asset that the Company may repurchase, except that in the case of a written put option (including a cash settled option or similar provision) on an asset measured at fair value, the extent of the Company's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

#### Financial liabilities

TRANK

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of comprehensive income.

#### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the statement of financial position.

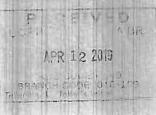
#### Equity

Capital stock is recognized as issued when the stock is paid for or subscribed under a binding subscription agreement and is measured at par value. Subscription receivable pertains to the uncollected portion of the subscribed shares.

Retained earnings represent accumulated earnings of the Company, dividends distributions, prior period adjustments and effect of changes in accounting policy and capital adjustments.

#### **Revenue Recognition**

Revenue is recognized when it is probable that the economic benefits associated with the transactions will flow to the Company and the amount of the revenue can be measured reliably.



- 7 -

### Expenses

Expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decreases in equity, other than those relating to distributions to equity participants. Expenses are recognized when incurred.

#### Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

#### **Contingencies**

Contingent liabilities are not recognized in the financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the financial statements but disclosed in the notes to financial statements when an inflow of economic benefits is probable.

#### Income Taxes Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amounts are those that are enacted or substantively enacted at the reporting date,

#### Deferred tax

Deferred tax is provided using the liability method on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, with certain exceptions. Deferred tax assets are recognized for all deductible temporary differences, with certain exceptions, and the carry/orward benefits of unused tax credits from excess minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT), and net operating loss carry/over (NOLCO), to the extent that it is probable that taxable income/liability will be available against which the deductible temporary differences and carry/orward benefits of the unused MCIT and NOLCO can be utilized. Deferred tax, however, is not recognized when it arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor taxable income or loss.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable income/liability will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income/liability will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rate that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rate (and tax laws) that have been enacted or substantively enacted at the reporting date.

ABR

010-

APR 12 2019

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### Events After the Reporting Period

Post year-end events that provide additional information about the Company's position at the reporting date (adjusting events) are reflected in the financial statements. Post year-end events that are not adjusting events are disclosed in the notes to financial statements when material.

#### 3. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the Company's financial statements prepared in accordance with PFRS requires management to make judgments, estimates and assumptions that affect amounts reported in the financial statements and notes.

Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effect of any change in judgments and estimates are reflected in the financial statements, as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Judgments

In the process of applying the Company's accounting policies, management has made the following judgment, apart from those involving estimations, which has the most significant effect on the amounts recognized in the financial statements.

#### Determination of functional currency

Based on the economic substance of underlying circumstances relevant to the Company, the functional currency of the Company has been determined to be the Philippine peso. The Philippine peso is the currency of the primary economic environment in which the Company operates and it is the currency that mainly influences the sale of services and the cost of providing the services.

#### Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that may have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### Deferred tax assets

Deferred tax assets are recognized for all deductible temporary differences, to the extent that it is probable that taxable income will be available against which the deductible temporary difference can be utilized. Significant management judgment is required to determine the amount of deferred tax asset that can be recognized, based upon the likely timing and level of future taxable income together with future tax planning strategies. The Company has not recognized deferred tax assets in 2016 and 2015 since management believes that sufficient taxable income will not be available to allow the carry forward benefits of deferred tax assets to be utilized (see Note 6).

10		īΨ	
	APR 1	2 201	* 8R 9
	ANCH COL		104036238

#### 4. Cash Equivalents

Cash equivalents pertain to short-term deposits which are made for varying periods or up to three months depending on the immediate cash requirements of the Company, and earn interest at 1.0% in 2016 and 2015. Interest income from short-term deposits amounted to F12,481 and F12,956 in 2016 and 2015, respectively.

#### 5. Related Party Disclosures

Parties are considered to be related if one party has the ability to control, directly or indirectly, the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or corporate entities.

The Company, in the normal course of business, engages in transactions with RLC primarily consisting of cash advances, which are due and demandable.

The summary of outstanding balances resulting from transactions with RLC follows:

Category	Year	Amount/ Volume	Outstanding balance		Conditions
Advances	<b>2016</b> 2015	₽73,204 ₽73,204	<b>₽62,466,647</b> ₽62,393,443	Due and demandable; non-interest bearing	Unsecured

As stated in Note 1, the Company is a wholly owned subsidiary of RLC.

#### 6. Income Taxes

There is no provision for current income tax in 2016 and 2015 since the Company is in tax loss position. The Company did not recognize deferred tax assets from deductible temporary differences since management believes that sufficient taxable income will not be available to allow the carry forward benefits of deferred tax assets to be utilized. The temporary differences pertain to carry forward of unused NOLCO.

### 7. Financial Instruments

Financial Risk Management Objectives and Policies

The Company's principal financial instruments comprise cash equivalents and amounts owed to RLC. The main purpose of these financial instruments is to raise fund for the Company's acquisition of properties.

It is, and has been throughout the year under review, the Company's policy that no trading in financial instruments shall be undertaken.



The main risks arising from the Company's financial instruments are liquidity risk and credit risk. The BOD reviews and agrees policies for managing each of these risks and they are summarized below:

#### Liquidity risk

The Company manages its liquidity profile to be able to service the maturing debts. To cover financing requirements, the Company intends to use internally generated funds and proceeds from intercompany advances.

The table below summarizes the maturity profile of the Company's financial liability and financial asset as of December 31, 2016 and 2015, based on contractual undiscounted cash flows. The table also analyses the maturity profile of the Company's financial assets in order to provide a complete view of the Company's contractual commitments. The analysis into relevant maturity groupings is based on the remaining period at the end of the reporting period to the contractual maturity dates.

#### As of December 31, 2016

	On demand	1 to 3 months	3 to 12 months	1 to 5 years	Total
Financial liability: Amounts owed to RLC	₽62,466,647	₽	₽-	<u>p</u> _	₽62,466,647
Financial asset: Cash equivalents	p	₽1,549,749	P-	<del>9</del> -	₽1,549,749
As of December 31, 2015		的行政社			
	On demand	1 to 3 months	3 to 12 months	1 to 5 years	Touni
Financial liability: Amounts owed to RLC	₽62,393,443	p_	P	<u>p_</u>	₽62,393,443
Financial assets: Cash equivalents	<u>p_</u>	₽1,537,268	<u>p_</u>	P-	₽1,537,268

#### Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. With respect to credit risk arising from financial assets of the Company, which comprise cash equivalents with interest receivable, the Company's exposure to credit risk arises from default of the counterparty with a maximum exposure equal to the carrying amount of these instruments.

The Company has no significant concentration of credit risk.

A financial asset is past due when a counterparty has failed to make payment when contractually due. Impaired financial assets are those assets identified by the Company that need to be provided with allowance. The level of this allowance is evaluated by management on the basis of factors that affect the collectability of the accounts.

The Company has no impaired financial assets as of December 31, 2016 and 2015.

C j. BR 0.99 1PR 12 2019

### Fair Values

「市法市」

The Company has determined that the carrying amounts of cash equivalents and amounts owed to RLC reasonably approximate their fair values due to the relatively short-term maturity of these financial instruments.

#### Fair Value Hierarchy

The Company uses the following hierarchy in determining the fair value of financial instruments by valuation technique:

- · Quoted (unadjusted) prices in active markets for identical assets or liabilities (Level 1);
- Those involving inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly as prices or indirectly derived from prices (Level 2);
- Those with inputs for the asset or liability that are not based on observable market data which are from unobservable inputs. (Level 3)

As of December 31, 2016, and 2015, the Company has no financial instruments to be presented under the fair value hierarchy required by PFRS 7.

#### 8. Capital Management

The primary objective of the Company's capital management is to safeguard the Company's ability to continue its operations as a going concern. The Company manages in capital structure and makes adjustments to it, in light of changes in economic conditions. No changes were made in the objectives, policies or processes for the years ended December 31, 2016 and 2015.

The Company is not subject to externally imposed capital requirements.



### ALTUS MALL VENTURES, INC.

### SUPPLEMENTARY SCHEDULE ON DISCLOSURES REQUIRED UNDER **REVENUE REGULATIONS NO. 15-2010**

On November 25, 2010, the BIR issued RR No. 15-2010 which amends certain provisions of RR No. 21-2002 prescribing the manner of compliance with any documentary and/or procedural requirements in connection with the preparation and submission of financial statements accompanying the tax returns. It recognizes the disclosures of taxes, duties and licenses paid or accrued during the taxable year.

The Company reported and/or paid the following types of taxes in 2016:

#### Value Added Tax (VAT)

The Company has no transactions subject to value added tax in 2016.

#### Information on the Company's Importation The Company has no importations in 2016.

#### Excise Tax

The Company has no excise tax paid in 2016 since the Company has no transactions relating to purchase of locally produced excisable items and imported excisable items.

#### Documentary Stamp Tax

The Company has no transactions subject to documentary stamp tax in 2016.

#### Taxes and Licenses

Taxes and licenses, local and national, include real estate taxes, licenses and permit fees for 2016:

Included in Operating Expenses:	
Real property taxes	₽72,204
License and permits fees	1,000
	₽73,204

#### Withholding Taxes

The Company has no transactions subject to withholding tax in 2016.

#### Tax Assessments and Cases

The Company did not receive any Final Assessment Notice and Formal Letter of Demand from the Bureau of Internal Revenue for alleged deficiency income tax, VAT and withholding tax. The Company also does not have any pending tax cases.

2 D N BR 13 108 12 2019 BRANCH CODE

ANNEX "E"

### Management Discussion and Analysis (MD&A) or Plan of Operations of the Corporation and AMVI

### **Robinsons Land Corporation and Subsidiaries**

### i. Year ended December 31, 2018 versus same period in 2017

RLC generated total gross revenues of ₱29.55 billion for calendar year 2018, an increase of 31.2% from ₱22.52 billion total gross revenues for calendar year 2017. EBIT grew 38.8% to ₱11.88 billion while EBITDA posted a 30.9% growth to ₱16.34 billion. Net income stood at ₱8.22 billion, up by 39.8% compared to last year.

The Commercial Centers Division accounted for ₱11.94 billion of the real estate revenues for the year versus ₱10.79 billion last year or a 10.7% increase. The increase in rental revenues was brought about by the full year impact of new malls that opened during the second half of 2017, as well as the opening of four new malls in Ormoc, Iloilo, Tuguegarao and Bukidnon. Robinsons Galleria in Ortigas also contributed to the rental growth as tenants' occupancy and sales had started to pick up since the completion of its redevelopment. Cinema revenues also improved with the opening of new branches. The Division's EBIT and EBITDA grew by 6.2% and 8.9%, respectively.

Revenues of Office Buildings Division grew by 31.4% to ₱4.29 billion from ₱3.27 billion over the same period last year. Revenue growth was mainly attributable to rental escalations and high renewal rates, as well as contribution from the offices completed in 2017 namely Cyber Sigma, Cybergate Delta, Cybergate Naga and Robinsons Luisita office and offices completed in 2018 namely Exxa Tower, Zeta Tower and Cyberscape Gamma. The Division's EBIT and EBITDA showed positive variances of 33.3% and 28.3%, respectively.

The Residential Division realized revenues is at ₱8.69 billion this year versus ₱6.55 billion last year, an increase of 32.6%, due to higher level of buyers meeting the equity requirement in recognizing sales based on percentage of construction completion and sale of parcels of land. EBIT and EBITDA increased by 21.2% and 21.5%, respectively.

The Hotels and Resorts Division registered gross revenues of ₱1.98 billion as against last year's ₱1.89 billion. The 4.7% increase in hotel revenues principally came from the new hotels namely Summit Galleria Cebu, Summit Hotel Tacloban and Go Hotels Iligan. Hotels and Resorts Division EBIT and EBITDA declined by 21.6% and 6.9%, respectively, as the division continues to redevelop some of the existing hotels and incurrence of a much accelerated pre-operating expenses on hotels to be opened in 2019 as well as higher overhead expense in the Head Office.

The IID Division accounted for ₱2.64 billion revenues, with 95% attributed to the sale of the commercial lots and the remainder 5% is the revenue generated from lease of warehouse facilities. Further gains will be realized from the selling of lots with joint ventures. EBIT and EBITDA for calendar year 2018 stood at ₱2.02 billion and ₱2.03 billion, respectively.

Interest income increased to ₱196.3 million from ₱36.8 million last year due to higher average balance of cash and cash equivalents during the calendar year 2018.

Real estate costs went up by 30.6% to ₱12.11 billion from ₱9.28 billion last year. The higher level of realized sales of residential units and sale of parcels of land brought cost of real estate sales to increase by ₱1.79 billion or 56.9%. The opening of new malls raised the level of depreciation expense of Commercial Centers Division by ₱380.2 million or 12.5%; while completion of new office buildings increased depreciation expense of the Office Buildings Division by ₱64.2 million or 10.2%. Furthermore, cinema expense rose by 10.4% or ₱85.2 million in line with the increase in cinema revenues.

Hotel expenses rose by 15.3% to ₱1.56 billion due substantially to higher level of property and maintenance cost, depreciation, salaries and wages, contracted services, which were all due to higher level of operations brought about by higher room revenues and pre-operating expenses on hotels to be opened in 2019.

General and administrative expenses went up by 20.1% to ₱4.00 billion due to higher commission, rent, advertising and promotions and salaries, among others.

Gain or loss from foreign exchange mainly pertains to foreign currency denominated transactions of the Company's foreign subsidiary.

As of December 31, 2018, total assets of the Group stood at ₱174.16 billion, a growth of 17.6% from ₱148.13 billion last year.

Cash and cash equivalents increased by 22.6% or ₱0.47 billion due to the proceeds from the SRO, cash generated from operations; offset by payments of dividends, loans, and capital expenditures for new and ongoing projects.

Receivables (current and noncurrent-net) decreased by 61.9% or ₱5.78 billion to ₱3.56 billion due to reclassification to 'Contract assets' account amounting to ₱5.09 billion in 2018.

Subdivision land, condominium and residential units for sale grew by 9.0% to ₱31.46 billion due to higher level of capital expenditures for new and ongoing projects under the Residential division.

Contract assets (current and noncurrent) totaling ₱11.53 billion refer to the right to consideration in exchange for goods or services transferred to the customers. If the Company performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional. This is reclassified as installment contract receivables when the monthly amortization is already due for collection. The movement in contract asset is mainly due to new real estate sales contract recognized during the period, increase in percentage of completion, less reclassification of installment contract receivable.

Other current assets went up by 176.3% to ₱11.74 billion from ₱4.25 billion last year mainly due to increase in cash under escrow which will mainly be used for the construction of real estate inventories.

Investment properties and Property and equipment increased by 7.8% to ₱99.32 billion and 17.2% to ₱7.84 billion, respectively. Increase in Investment properties is due to reclassification of

land from 'Subdivision land, Condominium and Residential units for Sale' account and costs incurred for the construction of new malls and office developments. On the other hand, the increase in Property and equipment is due to expansion projects from all three hotel segments namely Go Hotels, Summit Hotels, and International. Investments in joint venture consist of investments in stocks of joint venture companies intended to acquire, develop, sell and lease real estate properties.

Contract liabilities (current and noncurrent) totaling ₱15.31 billion consist of collections from real estate customers which have not reached the equity threshold to qualify for revenue recognition and excess of collections over the goods and services transferred by the Group based on percentage of completion. The movement in the 'Contract liability' account is mainly due to reservation sales and advance payment of buyers less real estate sales recognized upon reaching the equity threshold from increase in percentage of completion.

Loans payable (current and noncurrent) decreased by 27.2% to ₱37.39 billion due to settlement of a significant portion of short-term borrowings.

The increase in deferred tax liabilities - net of 25.0% to ₱3.58 billion is mainly attributed to excess of real estate revenues based on percentage-of-completion over real estate revenues based on collections.

Deposits (current and noncurrent) and Other liabilities went down by 29.0% to ₱8.60 billion primarily due to reclassification of deposits from real estate buyers to contract liabilities beginning 2018.

Equity attributable to equity of the Parent Company as of December 31, 2018 stood at ₱93.51 billion, up by 39.4% from ₱67.09 billion last year due to successful SRO during the year, current earnings of ₱8.22 billion, net of payment of dividends of ₱1.87 billion.

	2018	2017
Gross revenues	₽29.55 billion	₽22.52 billion
EBIT	11.88 billion	8.56 billion
EBITDA	16.34 billion	12.48 billion
Net income	8.22 billion	5.88 billion
Earnings per share	1.62	1.44
Net book value per share	18.00	16.39
Current ratio	1.65:1	1.20:1
Debt-to-equity ratio	0.40:1	0.77:1
Interest coverage ratio	6.71:1	4.72:1
Asset to equity ratio	1.85:1	2.20:1
Operating margin ratio	0.40:1	0.38:1

A summary of RLC's key performance indicators for the calendar year follows:

Capital additions and additions to subdivision land, condominium and residential units for sale for the calendar year ended December 31, 2018 amounted to ₱19.31 billion, funding of which was sourced from proceeds from borrowings and internally-generated funds.

### ii. Year ended December 31, 2017 versus same period in 2016

	For the Years Ended December 3 2017		
REVENUE		2010	
Real Estate Operations			
Rental income	₽11,581,560,401	₽10,746,626,900	
Real estate sales	5,973,248,023	6,973,938,019	
Amusement income	1,802,643,181	1,673,249,242	
Others	1,266,492,267	1,608,619,627	
	20,623,943,872	21,002,433,788	
Hotel Operations	1,892,873,758	1,806,612,441	
	22,516,817,630	22,809,046,229	
COSTS			
Real Estate Operations			
Cost of rental services	4,499,595,017	4,273,894,548	
Cost of real estate sales	3,143,037,387	4,153,220,627	
Cost of amusement services	820,824,802	751,257,456	
Others	812,417,065	538,388,429	
	9,275,874,271	9,716,761,060	
Hotel Operations	1,350,512,369	1,308,841,469	
	10,626,386,640	11,025,602,529	
	11,890,430,990	11,783,443,700	
GENERAL AND ADMINISTRATIVE EXPENSES	3,328,016,547	3,510,879,439	
OPERATING INCOME	8,562,414,443	8,272,564,261	
<b>OTHER INCOME (LOSSES)</b>			
Interest income	36,809,915	19,340,620	
Gain from insurance claims	28,397,634	208,713,905	
Gain (loss) on foreign exchange	(14,019,285)	68,410,856	
Interest expense and finance charges	(778,194,869)	(943,109,383)	
Gain on sale of investment property		7,281,855	
	(727,006,605)	(639,362,147)	
INCOME BEFORE INCOME TAX	7,835,407,838	7,633,202,114	
PROVISION FOR INCOME TAX	1,950,969,880	1,877,886,479	
NET INCOME	5,884,437,957	5,755,315,635	

RLC generated total gross revenues of ₱22.52 billion for calendar year 2017, a slight decrease of 1.3% from ₱22.81 billion total gross revenues for calendar year 2016. EBIT grew 3.5% to ₱8.56 billion while EBITDA posted a 3.6% growth to ₱12.48 billion. Net income stood at ₱5.88 billion, up by 2.2% compared to last year.

The Commercial Centers Division accounted for ₱10.79 billion of the real estate revenues for the year versus ₱10.14 billion last year or a 6.4% increase. Rental revenues increased due to opening of new malls in Iligan, Naga and North Tacloban and expansion of Robinsons Place Antique and Robinsons Butuan this year. Also, the full year impact of Robinsons Place General Trias, Robinsons Place Tagum, Robinsons Place Jaro and the expansion of Robinsons Ilocos Norte last year, contributed to the growth, despite renovation of Robinsons Galleria, one of our largest revenue contributors. Cinema revenues increased due to more blockbuster films released this year than last year and the operation of new cinemas in new malls. The Division's EBIT and EBITDA grew by 3.3% and 3.4%, respectively.

Office ₹3.27 billion Revenues of Buildings Division grew by 8.8% to from ₽3.00 billion over the same period last year. Revenue growth was mainly attributable to sustained occupancy rates, and escalation of rents in existing offices and contribution from the new offices namely Cyber Sigma, Galleria Cebu Office, Robinsons Luisita Office and Cybergate Delta. The Division's EBIT and EBITDA showed positive variances of 10.3% and 7.9%, respectively.

The Residential Division realized revenues is at P6.57 billion this year versus P7.86 billion last year, a decrease of 16.5%, due to lower level of buyers meeting the equity requirement in recognizing sales based on percentage of construction completion. Both EBIT and EBITDA decreased by 5.4% and 3.8%, respectively.

The Hotels and Resorts Division, a major contributor to the Group's recurring revenues, registered gross revenues of ₱1.89 billion as against last year's ₱1.81 billion. The 4.8% increase in hotel revenues principally came from the new hotels Go Hotels Davao and Summit Galleria Cebu. The hotel average occupancy rate is 66% in 2017. Hotels and Resorts Division EBIT and EBITDA grew by 9.0% and 7.5%, respectively.

Interest income increased to ₱36.8 million from ₱19.3 million last year due to higher average balance of cash and cash equivalents during the calendar year 2017.

Real estate costs went down by 4.5% to ₱9.28 billion from ₱9.72 billion last year. The lower level of realized sales of residential units brought cost of real estate sales to decrease by ₱1.01 billion or 24.3%. Furthermore, cinema expense rose by 9.3% or ₱69.6 million as a result of increase in cinema revenues.

Gain from insurance is lower this year by 86% to ₱28.4 million from ₱208.7 million last year, which basically included insurance proceeds from Typhoon Yolanda. Finance charge amounting to ₱147.0 million last year pertain to pretermination of loans. Gain or loss from foreign exchange mainly pertains to foreign currency denominated transactions of RLC's foreign subsidiary.

Asset and liability balances as of December 31, 2017 were as reported in 2017 and not the reclassified accounts as result of adoption of PFRS 15 in 2018.

Total assets of the Group stood at ₱148.13 billion, a growth of 19.0% from ₱124.43 billion in 2016.

Investment properties and Property and equipment increased by 27.9% to ₱94.38 billion and 25.2% to ₱6.69 billion, respectively. Increase in Investment properties is due to acquisition of several land properties both for residential and commercial development. Moreover, the completion of construction of Robinsons malls in Naga, Iligan, Tagum, North Tacloban, redevelopment of Robinsons Galleria, expansion of malls in Antique and Butuan and installation of Solar Power facility in various malls, as well as the on-going construction of Robinsons malls in San Pedro, Bridgetowne, Pavia-Iloilo, Tuguegarao, Ormoc and Cabanatuan, and ongoing expansion of Starmills-Pampanga and Magnolia malls contributed to the increase in Investment properties. On the other hand, the increase in Property and equipment is due to expansion projects from all three hotel segments namely Go Hotels, Summit Hotels, and International.

Accounts payable and accrued expenses went up by 48.6% to ₱13.88 billion due to higher level of operating expenses this year.

Loans payable (current and noncurrent) increased by 30.4% to ₱51.35 billion due to availment of additional long term loans to fund the Group's property constructions and developments. Deposits (current and noncurrent) and Other liabilities went up by 29.9% to ₱12.11 billion primarily due to payable to JG Summit Holdings for the purchase of an investment property.

Equity attributable to equity of the Parent Company as of December 31, 2017 stood at ₱67.09 billion, up by 7.2% from ₱62.58 billion last year due to the earnings during the year of ₱5.88 billion net of payment of dividends of ₱1.47 billion.

A summary of RLC's key performance indicators for the calendar year follows:

	2017	2016
Gross revenues	₽22.52 billion	₽22.81 billion
EBIT	8.56 billion	8.27 billion
EBITDA	12.48 billion	12.05 billion
Net income	5.88 billion	5.76 billion
Earnings per share	1.44	1.41
Net book value per share	16.39	15.29
Current ratio	1.21:1	1.34:1
Debt-to-equity ratio	0.77:1	0.63:1
Interest coverage ratio	4.72:1	5.66:1
Asset to equity ratio	2.20:1	1.98:1
Operating margin ratio	0.38:1	0.36:1

Capital additions and additions to subdivision land, condominium and residential units for sale for the calendar year ended December 31, 2017 amounted to ₱28.86 billion, funding of which was sourced from proceeds from borrowings and internally-generated funds.

### iii. Year ended September 30, 2016 versus same period in 2015

RLC generated total gross revenues of ₱22.51 billion for fiscal year 2016, an increase of 14.2% from ₱19.71 billion total gross revenues for fiscal year 2015. EBIT grew 12.2% to ₱8.45 billion while EBITDA posted a 12.5% growth to ₱12.02 billion. Net income stood at ₱6.15 billion, up by 7.9% compared to last year.

The Commercial Centers Division accounted for ₱9.96 billion of the real estate revenues for the year versus ₱9.10 billion last year or a 9.4% increase. Rental revenues increased due to opening of new malls in Cebu City, Tagum (Davao), General Trias (Cavite) and Jaro (Iloilo). Also, the full year impact of Robinsons Place Antique and the expansion of Robinsons Novaliches, as well as the expansion of Robinsons Ilocos this year, contributed to the growth. Cinema revenues increased due to more blockbuster films released this year than last year and the operation of new cinemas in new malls. The Division's EBIT and EBITDA grew by 5.2% and 8.5%, respectively.

Revenues of Office Buildings Division grew by 30% to ₱2.91 billion from ₱2.24 billion over the same period last year. Revenue growth was mainly attributable to the contribution from new office developments completed in 2014 and 2015 namely Cyberscape Alpha, Cyberscape Beta and Tera Tower. System-wide occupancy rate ended at 96% as of

September 30, 2016. The Division's EBIT and EBITDA showed positive variances of 27.9% and 25.0%, respectively.

The Residential Division realized revenues rose to P7.83 billion for the year versus P6.62 billion last year, an increase of 18.2%, due to higher level of buyers meeting the equity requirement of 15% in recognizing sales based on percentage of construction completion. Both EBIT and EBITDA have shown positive variances of 13.8% and 13.5%, respectively.

The Hotels and Resorts Division, a major contributor to the Group's recurring revenues, registered gross revenues of ₱1.81 billion as against last year's ₱1.75 billion. The 3.5% increase in hotel revenues principally came from the relatively new hotels namely Go Hotels Iloilo, Go Hotels Ortigas Center, Go Hotels Butuan, and Summit Hotels Magnolia. The hotel average occupancy rate is 68% in 2016. Hotels and Resorts Division EBIT and EBITDA grew by 8.3% and 6.7%, respectively.

Interest income decreased to ₱18.1 million from ₱39.3 million last year due to lower average balance of cash and cash equivalents during the fiscal year 2016 resulting from higher level of capital expenditures and operating expenses.

Real estate cost and expenses went up by 19% to ₱9.34 billion from ₱7.84 billion last year. The opening of new malls raised the level of depreciation expense of Commercial Centers Division by ₱330 million or 14% while opening of new office buildings increased depreciation expense of the Office Buildings Division by ₱87 million or 16%. In addition, the higher level of realized sales of residential units brought cost of real estate sales to increase by ₱775.0 million or 24%. Furthermore, cinema expense rose by 10% or ₱69.8 million as a result of increase in cinema revenues.

General and administrative expenses went up by 11% to ₱3.40 billion due to higher taxes and licenses, salaries, insurance, donations, advertising and promotions and supplies expense, among others.

Interest expense significantly increased to ₱571.6 million due to higher level of short-term and long-term borrowings.

Total assets of the Group stood at ₱120.04 billion, a growth of 21% from ₱99.07 billion in 2015. Receivables (current and noncurrent net) increased by 30% or ₱2.29 billion to ₱10.02 billion due substantially to higher level of installment contracts receivables.

Subdivision land, condominium and residential units for sale increased by 67% to ₱25.85 billion due to purchase of land rights located in Chengdu Province, China, and higher level of capital expenditures for new and ongoing projects under the Residential division.

Investment properties and Property and equipment both increased by 12% to ₱71.90 billion and 27% to ₱4.46 billion, respectively. Increase in Investment Properties is due to acquisition of several land properties both for residential and commercial development. Moreover, the completion of construction of Robinsons malls in Maxilom-Cebu, Tagum, Jaro-Iloilo, Ilocos (expansion), General Trias-Cavite, redevelopment of Robinsons Galleria and installation of Solar Power facility in various malls, as well as the on-going construction of Robinsons Iligan, Naga and Pavia-Iloilo contributed to the increase in Investment Properties. On the other hand, the increase in Property and Equipment is due to expansion projects from all three hotel segments namely Go Hotels, Summit Hotels, and International.

Other current assets increased by 13% to ₱4.45 billion due to increase in advances to suppliers and contractors for mall, office buildings and residential constructions. On the other hand, other noncurrent assets decreased by 31% to ₱2.21 billion mainly due to return of bid deposit for land use rights amounting to ₱1.4 billion.

Accounts payable and accrued expenses went up by 34% to ₱7.94 billion due to higher level of capital expenditures and operating expenses this year.

Loans Payable (current and noncurrent) increased by 50% to ₱37.34 billion due to availment of additional term loans totaling ₱11.5 billion and short-term loans totaling ₱0.99 billion in 2016. Deposits (current and noncurrent) and Other liabilities went up by 16% to ₱9.83 billion due to higher level of deposits from from real estate buyers.

Equity attributable to equity of the Parent Company as of September 30, 2016 stood at ₱61.34 billion, up by 8% from ₱56.66 billion last year due to the earnings during the year of ₱6.15 billion net of payment of dividends of ₱1.47 billion.

	2016	2015
Gross revenues	₽22.51 billion	₽19.71 billion
EBIT	8.45 billion	7.54 billion
EBITDA	12.02 billion	10.69 billion
Net income	6.15 billion	5.70 billion
Earnings per share	1.50	1.39
Net book value per share	14.98	13.84
Current ratio	2.25:1	1.98:1
Debt-to-equity ratio	0.61:1	0.44:1
Interest coverage ratio	6.06:1	7.91:1
Asset to equity ratio	1.95:1	1.74:1
Operating margin ratio	0.38:1	0.38:1

A summary of RLC's key performance indicators follows:

Capital additions and additions to subdivision land, condominium and residential units for sale for the fiscal year ended September 30, 2016 amounted to ₱26.7 billion, funding of which was sourced from proceeds from borrowings and internally-generated funds.

### Plan of Operations

AMVI has been dormant for the past seventeen (17) years since. Management had planned to operate AMVI should new business opportunities arise.

ANNEX "F"

### Directors and Executive Officers of the Corporation and AMVI

### A. Directors and Executive Officers of the Corporation

The overall management and supervision of the Company is undertaken by the Board of Directors. The Company's executive officers and management team cooperate with the Board of Directors by preparing appropriate information and documents concerning business operations, financial condition and results of operations of the Company for its review. Currently, the Board of Directors of the Company consists of eleven members, of which four are independent directors.

The table below sets forth Board of Directors and Executive Officers of the Company as of December 31, 2018:

Name	Age	Position	Citizenship
John L. Gokongwei, Jr	92	Director, Chairman Emeritus and Founder	Filipino
James L. Go	79	Director, Chairman Emeritus	Filipino
Lance Y. Gokongwei	52	Director, Chairman	Filipino
Frederick D. Go	49	Director, President & Chief Executive Officer	Filipino
Patrick Henry C. Go	48	Director	Filipino
Johnson Robert G. Go, Jr	53	Director	Filipino
Robina Y. Gokongwei-Pe	57	Director	Filipino
Artemio V. Panganiban	82	Director (Independent)	Filipino
Roberto F. de Ocampo	72	Director (Independent)	Filipino
Emmanuel C. Rojas, Jr.	83	Director (Independent)	Filipino
Omar Byron T. Mier	73	Director (Independent)	Filipino
Kerwin Max S. Tan	49	Chief Financial Officer	Filipino
Faraday D. Go	43	Executive Vice President and in a concurrent capacity Business Unit General Manager	Filipino
Arlene G. Magtibay	56	Senior Vice President and Business Unit General Manager	Filipino
Henry L. Yap	56	Senior Vice President and Business Unit General Manager	Filipino

Name	Age	Position	Citizenship
Ma. Socorro Isabelle V. Aragon- Gobio	46	Senior Vice President and Business Unit General Manager	Filipino
Arthur Gerrard D. Gindap	57	Senior Vice President and Business Unit General Manager	Filipino
Corazon L. Ang Ley	51	Business Unit General Manager	Filipino
Elizabeth Kristine D. Gregorio	46	General Manager - Go Hotels & Summit Hotels	Filipino
Bach Johann M. Sebastian	57	Senior Vice President and Chief Strategist	Filipino
Anna Katrina C. De Leon	33	Vice President - Group Controller	Filipino
Joanna N. Laiz	46	Vice President	Filipino
Ernesto B. Aquino	57	Vice President	Filipino
Emmanuel G. Arce	60	Vice President	Filipino
Constantino C. Felipe	56	Vice President	Filipino
Catalina M. Sanchez	40	Vice President	Filipino
Sylvia B. Hernandez	55	Vice President - Treasurer	Filipino
Rosalinda F. Rivera	48	Corporate Secretary	Filipino
Arlene S. Denzon	51	Compliance Officer	Filipino

The above directors and officers have served their respective offices since May 30, 2018. The independent directors of the Company are Roberto F. de Ocampo, Emmanuel C. Rojas Jr., Retired Chief Justice Artemio V. Panganiban, and Omar Byron T. Mier.

A brief description of the directors and executive officers' business experience and other directorships held in other reporting companies are provided as follows:

### a) Directors' and Key Officers' Experience

*John L. Gokongwei, Jr.,* 92, founded RLC in 1980 and has been the Chairman Emeritus and Founder of RLC effective January 1, 2002. He continues to be a member of RLC's Board and is the Chairman Emeritus and Founder of JG Summit Holdings, Inc. and Universal Robina Corporation. He is currently the Chairman of the Gokongwei Brothers Foundation, Inc., and a director of Cebu Air, Inc., Robinsons Retail Holdings, Inc. and Oriental Petroleum and Minerals Corporation. He was elected a director of Manila Electric Company on March 31, 2014. He is also a non-executive director of A. Soriano Corporation. Mr. Gokongwei received a Master's degree in Business Administration from the De La Salle University and attended the Advanced Management Program at Harvard Business School.

*James L. Go*, 79, is the Chairman Emeritus and member of the Board of Directors of RLC. He is the Chairman of JG Summit Holdings, Inc. and Cebu Air, Inc. He is also the Chairman and Chief Executive Officer of Oriental Petroleum and Minerals Corporation. He is the Chairman Emeritus of Universal Robina Corporation, JG Summit Petrochemical Corporation, and JG Summit Olefins Corporation. He is the Vice Chairman of Robinsons Retail Holdings, Inc. and a director of Marina Center Holdings Private Limited, United Industrial Corporation Limited and Hotel Marina City Private Limited. He is also the President and Trustee of the Gokongwei Brothers Foundation, Inc. He has been a director of the Philippine Long Distance Telephone Company (PLDT) since November 3, 2011. He is a member of the Technology Strategy Committee and Advisor of the Audit Committee of the Board of Directors of PLDT. He was elected a director of Manila Electric Company on December 16, 2013. Mr. Go received his Bachelor of Science Degree and Master of Science Degree in Chemical Engineering from Massachusetts Institute of Technology, USA.

*Lance Y. Gokongwei,* 52, is the Chairman of RLC. He is the President and Chief Executive Officer of JG Summit Holdings, Inc., He is the Chairman of Universal Robina Corporation, Robinsons Retail Holdings, Inc., JG Summit Petrochemical Corporation, JG Summit Olefins Corporation and Robinsons Bank Corporation. He is the President and Chief Executive Officer of Cebu Air, Inc. He is a director and Vice Chairman of Oriental Petroleum and Minerals Corporation, and United Industrial Corporation Limited. He is also a trustee and secretary of the Gokongwei Brothers Foundation, Inc. He received a Bachelor of Science degree in Finance and a Bachelor of Science degree in Applied Science from the University of Pennsylvania.

*Frederick D. Go*, 49, is the President and Chief Executive Officer of RLC. He is also the President of Robinsons Recreation Corporation. He is the Group General Manager of Shanghai Ding Feng Real Estate Development Company Limited, Xiamen Pacific Estate Investment Company Limited, Chengdu Ding Feng Real Estate Development Company Limited. and Taicang Ding Feng Real Estate Development Company Limited. He also serves as a director of Universal Robina Corporation, Cebu Air, Inc., Robinsons Bank Corporation, JG Summit Petrochemical Corporation, and Cebu Light Industrial Park. He is also the Vice Chairman of the Philippine Retailers Association. He received a Bachelor of Science degree in Management Engineering from the Ateneo de Manila University. Mr. Frederick D. Go is a nephew of Mr. John L. Gokongwei, Jr.

**Patrick Henry C. Go,** 48, was elected as a director of RLC on January 17, 2000. He is also a Vice President of URC. He is the President and Chief Executive Officer of JG Summit Petrochemical Corporation, JG Summit Olefins Corporation. He is also a director of JG Summit Holdings, Inc., Robinsons Land Corporation, and Robinsons Bank Corporation. He is a trustee and treasurer of the Gokongwei Brothers Foundation, Inc. He received a Bachelor of Science degree in Management from the Ateneo de Manila University and attended the General Manager Program at Harvard Business School. Mr. Patrick Henry C. Go is a nephew of Mr. John L. Gokongwei, Jr.

*Johnson Robert G. Go, Jr.,* 53, was elected as a director of RLC on May 29, 2005. He is currently a director of JG Summit Holdings, Inc., Universal Robina Corporation, and Robinsons Bank Corporation. He is also a trustee of the Gokongwei Brothers Foundation, Inc. He received a Bachelor of Arts degree in Interdisciplinary Studies (Liberal Arts) from the Ateneo de Manila University. He is a nephew of Mr. John L. Gokongwei, Jr.

**Robina Gokongwei-Pe,** 57, was elected as a director of RLC on May 5, 2005. She is also a director of JG Summit Holdings, Inc., Cebu Air, Inc., and Robinsons Bank Corporation. She is currently the President and Chief Executive Officer of Robinsons Retail Holdings, Inc. consisting of Robinsons Supermarket, Robinsons Department Store, Handyman, True Value, Robinsons Builders, Robinsons Specialty Stores, Robinsons Appliances, Toys R Us, Daiso Japan, Ministop, South Star Drug and The

Generics Pharmacy. She is a Trustee of the Gokongwei Brothers Foundation Inc. and the Immaculate Concepcion Academy Scholarship Fund. She was also a member of the University of the Philippines Centennial Commission and was a former Trustee of the Ramon Magsaysay Awards Foundation. She obtained her Bachelor of Arts degree in Journalism from the New York University. She is a daughter of Mr. John L. Gokongwei, Jr.

*Artemio V. Panganiban,* 82, was elected as an independent director of RLC on May 14, 2008. He is concurrently an adviser, consultant and/or independent director of several business, civic, non-government and religious groups. He also writes a regular column in the Philippine Daily Inquirer. He is a retired Chief Justice of the Philippines and was concurrently Chairperson of the Presidential Electoral Tribunal, the Judicial and Bar Council and the Philippine Judicial Academy. Prior to becoming Chief Justice, he was Justice of the Supreme Court of the Philippines (1995-2005), Chairperson of the Third Division of the Supreme Court (2004-2005), Chairperson of the House of Representatives Electoral Tribunal (2004-2005), Consultant of the Judicial and Bar Council (2004-2005) and Chairperson of eight Supreme Court Committees (1998-2005). He authored thirteen (13) books. Retired Chief Justice Panganiban obtained his Bachelor of Laws degree, cum laude, from the Far Eastern University and placed 6th in the 1960 bar examination. He was conferred the title Doctor of Laws (Honoris Causa) by the University of Iloilo in 1997, the Far Eastern University in 2002, the University of Cebu in 2006, the Angeles University in 2006, and the Bulacan State University in 2006.

Roberto F. de Ocampo, 72, was elected as an independent director of RLC on May 28, 2003. He is the former President of the Asian Institute of Management (AIM), one of Asia's leading international business management graduate schools based in the Philippines. He is among others, currently the Chairman of the Philippine Veterans Bank, and is Chairman of the Board of Advisors of the RFO Center for Public Finance and Regional Economic Cooperation (an ADB Regional Knowledge Hub), and Chairman, Board of Advisors of the AIM Conference Center. He served as Secretary of Finance of the Republic of the Philippines from 1994-1998 during the presidency of Fidel V. Ramos and was named Finance Minister of the year in 1995, 1996, and 1997. He was previously Chairman and Chief Executive Officer of the Development Bank of the Philippines during the presidency of Cory Aguino. Dr. de Ocampo graduated from De La Salle College and Ateneo University in Manila, received an MBA from the University of Michigan, holds a post-graduate diploma from the London School of Economics, and has four doctorate degrees (Honoris Causa) by the De La Salle University in Business Administration, by the University of Angeles City in Public Administration, by the Philippine Women's University in Laws, and by the San Beda College in Humane Letters. Dr. de Ocampo was a member of the Board Governors of the World Bank, IMF, and ADB and was Chairman of the APEC and ASEAN Finance Ministers in 1997-98. He was awarded by Queen Elizabeth the Order of the British Empire (OBE) and by France as a Chevalier (Knight) of the Legion d'Honneur. He is the recipient of many international awards including Honorary Officer of the Most Excellent Order of the British Empire, Finance Minister of the Year, Philippine Legion of Honor, ADFIAP Man of the Year, Chevalier of the Legion of Honor of France, Ten Outstanding Young Men Award, several Who's Who Awards and the 2006 Asian HRD Award for Outstanding Contribution to Society. He is also a member /Advisory Board Member of a number of important global institutions including The Conference Board, the Trilateral Commission, the BOAO Forum for Asia and the Emerging Markets Forum.

*Emmanuel C. Rojas, Jr.*, 83, was elected as a director of RLC on September 28, 2005 and is presently an independent director of the Company. He had been a Consultant and Corporate Secretary of RLC until May 27, 2003. Mr. Rojas is presently an independent director of Unicon Insurance Brokers Corporation. Mr. Rojas previously served as Independent Director of Robinsons Bank and Legaspi Savings Bank for about one year in 2013. He was also a Consultant and Corporate Secretary of JG Summit Holdings, Inc., Universal Robina Corporation, and CFC Corporation. Mr. Rojas retired from his position as First Vice President for Tax Administration under the compulsory retirement policy of the

Company upon reaching the age of 60. He also served in various other head positions in administration, audit, controllership and treasurership for the various companies in the Group. A Certified Public Accountant, Mr. Rojas practiced with Fleming and Williamson and SGV & Co. before joining the Group in 1962. He was with IBM Philippines prior to becoming a CPA.

*Omar Byron T. Mier,* 73, was appointed as an Independent Director of RLC on August 13, 2015. He is also a Director of Robinsons Bank Corporation and Legaspi Savings Bank. He is also a director of Paymaya since 2016 and Chairman of the Board Audit Committee. Prior to joining RLC, he was the President and CEO of Philippine National Bank from 2005-2010 then from 2012 to 2014. He also worked at Deutsche Bank Manila as Deputy General Manager and Head of the Corporate Banking Group. He also worked for Citibank Manila in various positions such as Head of the Multinational Corporations Group, Head of the Local Corporate Group, Head of the Risk Management Group, Headed the Remedial Management Group, and Senior Credit Officer. He was also a Senior Credit Officer at Citibank Malaysia (for both Kuala Lumpur and Penang branch). He is a lecturer for credit and corporate finance at the Citibank Training Center in Singapore, and Guest Risk Asset and Credit Reviewer for various branches in Malaysia, South Korea, Indonesia, Thailand, and Hongkong. He obtained his degrees in Bachelor of Science in Business Administration, Major in Accounting, Bachelor of Arts in Economics. He is a Certified Public Accountant.

*Kerwin Max S. Tan,* 49, is the Chief Financial Officer of RLC effective March 1, 2016. Previously, he was appointed as the Vice President - Treasurer of RLC on October 2014 and Vice President and Deputy Treasurer of RLC on January 2014. Before this assignment, he was the Vice President for Operations of Robinsons Luxuria, Robinsons Residences and Robinsons Communities effective March 1, 2007. Prior to working in RLC, he worked in various divisions of Citibank N.A. for nine years. His last position at Citibank N.A. was Assistant Vice President and Head of Cash Management Operations. He received a degree in Bachelor of Science in Industrial Engineering from the University of the Philippines, Diliman.

*Faraday D. Go*, 43, was appointed as Executive Vice President and in a concurrent capacity, Business Unit General Manager of Robinsons Land Corporation's Office Buildings Division effective June 1, 2018. Prior to joining RLC, he was Vice President of the Retail Management and Corporate Sales Division of Digitel Mobile Philippines, Inc. He has over fifteen years' experience in the following businesses: Apo Cement, JG Summit Petrochemical Corporation and Digitel Mobile Philippines, Inc. He received a Bachelor of Science degree in Management (Minor in Finance) from the Ateneo de Manila University in 1998. Mr. Faraday D. Go is a nephew of Mr. John L. Gokongwei, Jr.

**Arlene G. Magtibay,** 56, is the Senior Vice President and Business Unit General Manager of the Commercial Centers Division of Robinsons Land Corporation. She has 28 years' experience in the planning, development and management of shopping centers. Prior to joining the Company, she was a Director and Senior Vice President at Landco Pacific Corporation where she held the position of SBU Head for Shopping Centers and CBDs. She earned her Bachelor of Science degree in Business Economics, cum laude, from the University of the Philippines, and obtained her Master's in Business Management, with distinction, from the Asian Institute of Management.

*Henry L. Yap*, 55, is the Senior Vice President and Business Unit General Manager of Robinsons Luxuria, Residences and Communities of RLC's Residential Division. Prior to assuming this post, he served the group/company as the Country Business Unit General Manager of Ding Feng Real Estate Companies (China), Business Unit General Manager of the Office Buildings Division, Vice President of RLC's Property Planning and Design Department and member of the Investors Relations Team. Before joining RLC, he headed the Property Planning and Design Group of Fort Bonifacio Development Corporation and sat on the Boards of seven subsidiaries, affiliates and foundation of FBDC. He worked

as Manager for Metro Manila Camps of the Bases Conversion and Development Authority where he was involved in the planning, design, privatization and implementation of the Bonifacio Global City, among others. He also lent his expertise to Government by serving as the head of the National Committee on Architecture and the Allied Arts and member of the Sub-Commission on the Arts of the National Commission for Culture and the Art. He also taught at the University of the Philippines where he was Senior Lecturer at the School of Urban and Regional Planning and at the College of Architecture. He holds a Master's of Science in Urban Planning in Developing Countries from the University of Wales College of Cardiff (UK), Bachelor of Science in Architecture, cum laude, and earned units for his Ph.D. in Urban and Regional Planning, both from UP. Henry Yap is Philippine-licensed Architect and Environmental Planner.

**Ma. Soccorro Isabelle V. Aragon-Gobio,** 46, was appointed as Senior Vice President and Business Unit General Manager of Industrial and Integrated Developments Division effective October 1, 2016. She has been with RLC for 25 years and is concurrently director of Manhattan Building Management Corporation, Manchego Food Corporation, and various condominium corporations of the Company's projects. She received a degree in Bachelor of Science in Management Engineering with a minor in International Business from the Ateneo de Manila University and is a PRC licensed Real Estate Broker.

*Arthur Gerrard D. Gindap,* 57, is Senior Vice President and Business Unit General Manager of Robinsons Hotels & Resorts. Prior to joining RLC in 2018, he was Regional Vice President, Philippines & Thailand, and Vice President, Global Operations & Customer Service for The Ascott Ltd. For the period 1989 to 2004, he held various senior and general management positions with Mandarin Oriental Hotels, Shangri-La Hotels, Swiss-Belhotel International and The Mulia Group. He received a Hotel & Restaurant Diploma from Sheridan College in Brampton, Ontario, Canada in 1980.

*Corazon L. Ang Ley,* 51, is the Business Unit General Manager for Robinsons Homes concurrent to her role as Property Acquisition Head for RLC. She's held various positions and functions within RLC during her 25 years of service including her 3 year stint in China. She graduated from the University of the Philippines - Asian Institute of Tourism in 1987.

*Elizabeth Kristine D. Gregorio,* 46, was appointed as General Manager-Go Hotels & Summit Hotels of Robinsons Hotels and Resorts on January 1, 2014. She has been with Robinsons Land Corporation since October 1, 1993 and has served in various capacities, particularly as Purchasing Manager, Quality Assurance Manager of Big R Supercenters, and Assistant to the President of Robinsons Recreation Corporation. She received a Bachelor of Science degree in Management from Ateneo de Manila University and her Masters in Business Administration from De La Salle University.

**Bach Johann M. Sebastian,** 57, is Senior Vice President and Chief Strategist of RLC. He is also the Senior Vice President - Digital and Strategic Investments Group of JG Summit Holdings, Inc. He is also a Senior Vice President of Universal Robina Corporation, and is the Senior Vice President and Chief Strategist Cebu Air, Inc., and Robinsons Retail Holdings, Inc. Prior to joining RLC in 2002, he was Senior Vice President and Chief Corporate Strategist at RFM Corporation, Swift Foods Inc., Selecta Dairy Products Inc., Cosmos Bottling Corporation, and PSI Technologies Inc. Between 1981 and 1991, he was with the Department of Trade and Industry as Chief of Economic Research, and Director of Operational Planning. He received a Bachelor of Arts in Economics from the University of the Philippines in 1981 and a Master in Business Administration degree from the Asian Institute of Management in 1986.

**Anna Katrina C. De Leon**, 33, was appointed as Vice President - Group Controller of RLC. Concurrently, she handles RLC's subsidiaries. She is also an active member of RLC's Investor Relations Team since 2013. A Certified Public Accountant, she had a three-year stint in SGV & Co. (a member firm of Ernst & Young) as an external auditor with a broad audit client base including publicly-listed and

privately-held real estate entities prior joining RLC in 2011. A consistent Dean's Lister, she received a Bachelor's Degree in Accountancy from the University of the East in 2008.

*Joanna N. Laiz*, 48, is currently taking the position of Vice President, Lease of RLC. She had over 25 years of experience in Real Estate covering the areas of Leasing, Tenant Relations and Networking, Business Development, Advertising and Promotions, Mall Operations, Asset Management and Site Development. Her most recent job before RLC was in Vista Malls between 2013 and 2018. Followed by Filinvest Land in 2012. She also worked for Viscal Development Corp (Metro Gaisano) briefly between 2010 and 2011. Additionally, she worked for Landco Pacific Corp and Golden Arches Development Corp between 1992 and 2009. She received a Bachelor of Science in Computer Science degree from AMA Computer College in 1991.

*Ernesto "Boyong" Aquino, Jr.,* 51, is Vice President of Corporate Property Planning Dept Project Office of RLC Commercial Center Division. He joined RLC in 2000 as the head of Store Planning, Visuals and Engineering department of Big R Stores Inc and was moved in 2004 to Hotels and Resorts Division as Senior Project Director. Prior to joining RLC, he was a Creative Manager of Store Planning Department in Robinsons Retail Group for 8 years. He graduated in Mapua Institute of Technology in 1990 with a degree of BS Architecture.

*Emmanuel G. Arce*, 60, is the Vice President for Project Management Department effective June 2007. He started in RLC on August 2004 as Project Director then Assistant Vice President. Prior to joining RLC in 2004, he was the Estate Manager of the Bonifacio Estate Service Corporation, General Manager of Capstone Builders Corporation, Assistant Vice President of Cebu Light Industrial Park and Investment Capital Corporation of the Philippines (ICCP land Management Inc.) and Vice President of Gateway Property Holdings Inc. He received a Bachelor of Science in Civil Engineering from the Far Eastern University.

**Constantino Felipe,** 56, is the Vice President for Human Resources. Prior to joining RLC, he handled various HR roles within the Philippines and Asia Pacific. He is experienced in team and change management process, employee counseling and training program development. He received a bachelor degree in Psychology from the University of the Philippines and was trained in competency based assessments with Egon Zehnder International and Watson Wyatt.

**Catalina Mallari-Sanchez,** 39, was appointed as Vice President for Business Development and Marketing for Office Buildings Division. She is also a member of the Investor Relations team of RLC. She has over 19 years of experience in the real estate industry particularly in the residential, office and flexible workspace segments. She holds a degree in Bachelor of Science in Economics minor in Communication Research from University of the Philippines, Diliman.

*Sylvia B. Hernandez,* 55, was appointed as Vice President - Treasurer of RLC on February 1, 2016. She currently holds the position as Assistant Treasurer of other affiliate companies (Altus Angeles Inc, Altus San Nicolas Corp., Robinsons Recreation Corp., and Manhattan Building Management Corp.); Various Condominium Corporation, such as Rob. Equitable Tower Condo Corp., Rob. Summit Center Condo Corp.) Prior to joining RLC in 1996 as Assistant Treasurer, she was the Special Assistant to the VP - Treasurer of Robinsons Inn Inc. and Manila Midtown Hotel. She was also the Chief Accountant of Robinsons Inc. and Shrine Galleria Corporation. Sylvia has been with JGSHI since November 16, 1983. She graduated from Polytechnic University of the Philippines with a degree of Bachelor in Accountancy. She is a Certified Public Accountant.

*Rosalinda F. Rivera,* 48, was appointed Corporate Secretary of RLC on May 28, 2003 and has been Assistant Corporate Secretary since May 2002. She is also the Corporate Secretary of JG Summit

Holdings, Inc., Universal Robina Corporation, Cebu Air, Inc., Robinsons Retail Holdings, Inc. and JG Summit Petrochemical Corporation. Prior to joining RLC, she was a Senior Associate in Puno and Puno Law Offices. She received a degree of Juris Doctor from the Ateneo de Manila University School of Law and a Masters of Law in International Banking from the Boston University School of Law. She was admitted to the Philippine Bar in 1995.

**Arlene S. Denzon,** 51, is the Compliance Officer of RLC and Vice President of the Corporate Governance and Management Systems (CGMS) of JGSHI. She is also the Compliance Officer of JG Summit Holdings, Inc. and Universal Robina Corporation. Prior to rejoining the RLC in February 2013, she was the Senior Vice President in charge of the Enterprise-wide Risk Management Group of Digitel Mobile Philippines, Inc. (DMPI, more popularly known as Sun Cellular) until December, 2012. Ms Denzon started her career in the Gokongwei Group in 1991 and performed various roles including Accounting Manager of JGSHI until 1997, Assistant Vice President-Special Assistant to the Chairman until 2001, Vice President-Treasurer and Acting Chief Financial Officer of URC International until 2003 before she was seconded to DMPI in 2004. Prior to RLC, Ms. Denzon had three years working experience as external auditor in Sycip, Gorres, Velayo & Co. She was a Certified Public Accountant Board topnotcher and obtained her Bachelor of Accountancy degree, Magna Cum Laude, from Polytechnic University of the Philippines.

### B. Directors and Executive Officers of Altus Mall Ventures, Inc. (AMVI)

The table below sets forth the Directors and Key Officers of AMVI as of August 15, 2018:

Name	Position	Citizenship
Frederick D. Go	Director, Chairman and President	Filipino
Faraday D. Go	Director	Filipino
Patrick Henry C. Go	Director	Filipino
Corazon L. Ang Ley	Director	Filipino
Carmen M. Viloria	Director	Filipino
Kerwin Max S. Tan	Treasurer	Filipino
Rosalinda F. Rivera	Corporate Secretary	Filipino

ANNEX "G"

### PLAN OF MERGER

This Plan of Merger ("Plan") made and entered into this \_\_\_\_\_ day of , 2019, in Pasig City, Metro Manila, Philippines, by and among:

**ROBINSONS LAND CORPORATION,** a corporation duly organized and existing under and by virtue of Philippine laws, with office address at Level 2 Galleria Corporate Center, EDSA corner Ortigas Avenue, Quezon City, herein represented by its Chairman, Mr. Lance Y. Gokongwei, hereinafter referred to as "RLC", the "Surviving Corporation";

-and-

**ALTUS MALL VENTURES, INC.**, a corporation duly organized and existing under and by virtue of Philippine laws, with office address at Level 2 Galleria Corporate Center, EDSA corner Ortigas Avenue, Quezon City, herein represented by its Chairman and President, Mr. Frederick D. Go, hereinafter referred to as "AMVI", the "Absorbed Corporation".

### WITNESSETH: That

WHEREAS, the Parties to this Plan of Merger have determined that it is to their best interest to merge into one corporation, and that such merger will redound to the advantage and welfare of RLC and AMVI (herein collectively referred to as the "Constituent Corporations"), and their respective Stockholders. The merger by and among the said Constituent Corporations, considering that AMVI is a wholly-owned subsidiary of RLC, will result in enhanced operating efficiencies and economies, increased financial strength through pooling of resources, and more favorable financing and credit facilities.

NOW, THEREFORE, the Parties herein hereby set forth and agree as follows:

### **ARTICLE I**

### **MERGER AND ITS EFFECTS**

### 1.1 Agreement to Merge

AMVI shall be merged with and into RLC in accordance with the Revised Corporation Code of the Philippines and the terms and conditions set forth under this Plan of Merger. The corporation that is to survive the Merger is RLC which shall, upon effectivity of the Merger, continue under the name "ROBINSONS LAND CORPORATION", retain all the purposes and powers of RLC, and have the rights, privileges, immunities and franchises of AMVI to the extent allowed by law and existing rules and regulations.

## 1.2 Corporate Approvals

After the approval of this Plan of Merger by the Board of Directors of each of RLC and AMVI, it shall be submitted to the stockholders of RLC and AMVI pursuant to Section 76 of the Revised Corporation Code of the Philippines for ratification and upon approval and adoption thereof of the stockholders owning at least two-thirds (2/3) of the outstanding capital stock of each of RLC and AMVI respectively, RLC and AMVI shall proceed to implement the Merger as herein provided.

### 1.3 <u>Effective Date of Merger</u>

Upon approval of this Plan of Merger by the respective stockholders of RLC and AMVI, the Articles of Merger with the attached Plan of Merger shall be filed by RLC and AMVI with the Securities and Exchange Commission ("SEC"). The Merger shall take effect upon the approval of the Merger and the issuance of the Certificate of Filing of the Articles and Plan of Merger by the SEC ("Effective Date").

### 1.4 Effects of Merger

On the Effective Date of the Merger:

- (a) AMVI shall be merged with and into RLC, the surviving corporation.
- (b) The separate existence of AMVI shall cease.

(c) RLC shall continue to possess all the rights, privileges, immunities and powers and shall be subject to all the duties and liabilities of a corporation organized under the Revised Corporation Code of the Philippines.

(d) RLC's Articles of Incorporation and By-Laws shall not be affected by the Merger.

(e) RLC thereupon and thereafter shall, by operation of law, possess all the rights, privileges, immunities, and franchises of AMVI; and all property, real or personal, and all receivables due on whatever account and all and every other interest of, or belonging to, or due to AMVI appearing in the audited financial statements of AMVI as of December 31, 2018 ("FS-1") up to the Effective Date, shall be taken and deemed transferred to and vested in RLC without further act and deed.

(f) RLC shall be responsible and liable for the liabilities and obligations, whether actual or contingent, of AMVI appearing on the FS-1 up to the Effective Date in the same manner as if RLC had itself incurred such liabilities or obligations; and any claim, action or proceeding pending by or against AMVI shall be prosecuted by or against RLC. Neither the rights of creditors nor any lien upon the property of AMVI shall be impaired by the Merger; provided, however, that RLC shall have all the right to exercise all of the defenses, rights,

privileges, set-offs and counterclaims of every kind and nature which AMVI may have under the premises.

(g) The herein parties hereby agree that the final exchange value between RLC and AMVI shall be based on the companies' net assets as reflected in the audited financial statements as of December 31, 2018. Subject to the approval of the SEC, no RLC shares shall be issued in exchange for the net assets of AMVI considering that the latter is a wholly-owned subsidiary of the former and any RLC shares that will be issued to the owners of the AMVI will just be issued to RLC itself and said shares will just be considered as treasury shares.

In the event that the SEC shall recommend the issuance of RLC shares for the net assets of AMVI, RLC shall issue to the stockholders of AMVI Thirty Seven Thousand Six Hundred Sixty Seven (37,667) shares with a par value of Thirty Seven Thousand Six Hundred Sixty Seven (P37,667.00) in exchange for the book value of AMVI's net assets as of December 31, 2018. The difference in the total par value of the shares to be issued and the net assets of AMVI, if any, shall be treated in the accounting records of RLC as additional paid-in capital. All shares to be issued by RLC shall be allotted to the stockholders of AMVI.

(h) All existing employees of AMVI shall *ipso facto* become employees of RLC and shall accordingly receive compensation and benefits in accordance with the employment plan, arrangement or practice or RLC. RLC shall *ipso facto* assume all the employment contracts of AMVI with its existing employees and shall be responsible and liable for the liabilities and obligations, whether actual or contingent, of AMVI to all its existing employees, in the same manner as if RLC had itself entered into such contracts and incurred such liabilities or obligations. Any employee claims, action, or proceeding pending by or against AMVI shall be prosecuted by or against RLC. No vested employment right held by any AMVI employee shall be impaired by the Merger.

(i) All assets and liabilities of AMVI that are not included in its audited financial statements as of December 31, 2018 and which were acquired or incurred by AMVI after December 31, 2018 shall be for the account of RLC by virtue of the Merger.

### **ARTICLE II**

## **CONDITIONS OF THE MERGER**

### 2.1 <u>Conditions</u>

The consummation of the Merger shall be subject to the fulfillment, on or before the Effective Date, of each of the following conditions:

- (a) The Board of Directors and stockholders of each of RLC and AMVI shall have approved the Merger; and
- (b) The representations and warranties contained in Article III hereof shall be true on and as of the Effective Date as though such representations and warranties were made on and as of such date.

### 2.2 Interim Obligations

Prior to the Effective Date, each of RLC and AMVI shall preserve their business organizations intact, and maintain satisfactory relationship with customers having business relations with them.

### **ARTICLE III**

### **REPRESENTATIONS AND WARRANTIES**

### 3.1 **Representations and Warranties of RLC**

In connection with this Plan of Merger, RLC has represented and warranted to AMVI as follows:

- (a) RLC is a corporation duly organized, validly existing and in good standing under Philippine Laws, and has the corporate power to own its properties and to carry on its business as now being conducted.
- (b) The execution, delivery and performance of this Plan of Merger have been duly authorized by the Board of Directors and stockholders of RLC.
- (c) As of the date hereof, RLC has authorized capital stock of Eight Billion Two Hundred Million Pesos (P8,200,000,000.00) consisting of Eight Billion Two Hundred Million (8,200,000,000) common shares with a par value of One Peso (P1.00) per share. Of the authorized capital stock, Five Billion One Hundred Ninety Three Million Eight Hundred Thirty Thousand Six Hundred Eighty Five (5,193,830,685) shares are issued and outstanding.
- (d) No representation or warranty by RLC contained herein, nor any written statement or certificate furnished or to be furnished by RLC pursuant hereto, contains or will contain any untrue statement of a material fact or omits or will omit to state a material fact necessary to make the statements contained herein or therein not misleading.

### 3.2 <u>Representations and Warranties of AMVI</u>

In connection with this Plan of Merger, AMVI has represented and warranted to RLC as follows:

- (a) AMVI is a corporation duly organized, validly existing and in good standing under Philippine Laws, and has the corporate power to own its properties and to carry on its business as now being conducted.
- (b) The execution, delivery and performance of this Plan of Merger have been duly authorized by the Board of Directors and stockholders of AMVI.
- (c) As of the date hereof, AMVI has authorized capital stock of Four Million Pesos (P4,000,000.00) consisting of Four Million (4,000,000) common shares with a par value of One Peso (P1.00) per share. Of the authorized capital stock, One Million (1,000,000) shares have been subscribed and paid up at par value.
- (d) AMVI has heretofore furnished RLC with a copy of the audited financial statements of AMVI as of December 31, 2018, which is certified by Mr. Eduardo D. Ignacio. Such audited financial statements present fairly the financial condition and results of operations of AMVI for the said period in conformity with generally accepted accounting principles, applied consistently throughout such period.
- (e) AMVI has heretofore furnished RLC with a list and description of contracts and other instruments to which AMVI is a party.
- (f) No representation or warranty by AMVI contained herein, nor any written statement or certificate furnished or to be furnished by AMVI pursuant hereto, contains or will contain any untrue statement of a material fact or omits or will omit to state a material fact necessary to make the statements contained herein or therein not misleading.

### **ARTICLE IV**

### MISCELLANEOUS

### 4.1 <u>Confidentiality</u>

Each of RLC and AMVI will use its best efforts to keep confidential any information obtained from the other party in connection herewith, and, in the event that the Merger is abandoned or not consummated, RLC and AMVI shall, each upon the request of the other, return all statements, documents and other written information and material obtained in connection herewith and all copies thereof.

### 4.2 <u>Notice</u>

Any notice or other communication required or permitted hereunder shall be sufficiently given if in writing sent by personal delivery or by registered email addressed as follows:

If to RLC:

Address: Level 2 Galleria Corporate Center, EDSA corner Ortigas Avenue, Quezon City Fax No.: none Email: www.robinsonsland.com.ph

Attention: Mr. Lance Y. Gokongwei

### If to AMVI:

Address: Level 2 Galleria Corporate Center, EDSA corner Ortigas Avenue, Quezon City Fax No.: none Email: none

Attention: Mr. Frederick D. Go

Any such notice or other communication shall be deemed delivered when actually received by the addressee in the case of personal delivery or when properly mailed to the addressee in the case of registered mail.

### 4.3 <u>Headings</u>

The section headings herein are inserted only as a matter of convenience and for reference and not a part hereof.

### 4.4 <u>Waiver</u>

None of the provisions hereof may be amended, waived, discharged or terminated except by a statement in writing signed by the party against which the enforcement of the amendment, waiver, discharge or termination is sought.

### 4.5 Further Assurances

Each of RLC and AMVI has agreed to, from time to time, execute and deliver such other and further instruments and take all such other action as may be necessary or appropriate to more effectively effectuate the Merger.

## 4.6 Costs and Expenses

RLC, as the surviving corporation, shall bear the costs and expenses, including legal and professional fees and expenses, in connection with the Merger.

[Signature page follows]

**IN WITNESS WHEREOF**, the parties hereto have signed these presents on the date and place first above written.

**ROBINSONS LAND CORPORATION** By: ALTUS MALL VENTURES, INC. By:

LANCE Y. GOKONGWEI Chairman **FREDERICK D. GO** Chairman and President

Certified by:

Rosalinda F. Rivera Corporate Secretary

Signed in the presence of:

ACKNOWLEDGMENT

Republic of the Philippines) Pasig City ) s.s.

**BEFORE ME**, a Notary Public for and in Pasig City, this \_\_\_\_\_ day of \_\_\_\_\_ 2019, personally appeared the following:

Name	CTC No./	Date of Issue/	Place of Issue
	Passport No.	Valid Until	
Mr. Lance Y. Gokongwei			
Mr. Frederick D. Go			

who are known to me and to me known to be the same persons who executed the foregoing Plan of Merger, and they acknowledged to me that the same is their free and voluntary act and deed, and that of the corporations they respectively represented.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal, this \_\_\_\_\_ day of \_\_\_\_\_\_ 2019.

Doc. No. \_\_\_\_; Page No. \_\_\_\_; Book No. \_\_\_; Series of 2019.