

# SECURITIES AND EXCHANGE COMMISSION

## SEC FORM 17-C

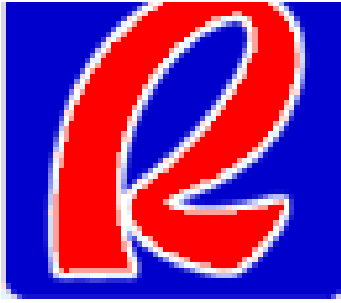
### CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)  
Jan 12, 2018
2. SEC Identification Number  
93269-A
3. BIR Tax Identification No.  
000361376000
4. Exact name of issuer as specified in its charter  
Robinsons Land Corporation
5. Province, country or other jurisdiction of incorporation  
Metro Manila, Philippines
6. Industry Classification Code(SEC Use Only)
7. Address of principal office  
Level 2 Galleria Corporate Center EDSA corner Ortigas Avenue, Quezon City  
Postal Code  
1100
8. Issuer's telephone number, including area code  
(632) 633-7631 to 40
9. Former name or former address, if changed since last report  
N/A
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common	4,093,830,685
11. Indicate the item numbers reported herein  
Others

*The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.*





## Robinsons Land Corporation RLC

**PSE Disclosure Form 4-31 - Press Release**  
***References: SRC Rule 17 (SEC Form 17-C)***  
***Section 4.4 of the Revised Disclosure Rules***

### Subject of the Disclosure

Press Release

### Background/Description of the Disclosure

Please see attached press release entitled "RLC obtains PSE Board Approval for up to PHP20 billion Stock Rights Offer"

### Other Relevant Information

N/A

### Filed on behalf by:

<b>Name</b>	Rosalinda Rivera
<b>Designation</b>	Corporate Secretary



**ROBINSONS LAND  
CORPORATION**

43/F ROBINSONS EQUITABLE, ADB AVENUE CORNER POVEDA ROAD, ORTIGAS CENTER 1605 PASIG CITY, PHILIPPINES  
TELEPHONE NOS.: 395 2500 / 633 7631

*Via EDGE*

11 January 2018

**PHILIPPINE STOCK EXCHANGE, INC.**

3/F Tower One and Exchange Plaza  
Ayala Triangle, Ayala Avenue  
Makati City

Attention: **Mr. Jose Valeriano B. Zuño III**  
OIC, Head of Disclosure Department

**PHILIPPINE DEALING & EXCHANGE CORP.**

37/F, Tower 1, The Enterprise Center  
6766 Ayala Ave., cor. Paseo de Roxas, Makati City

Attention: **Vina Vanessa S. Salonga**  
Head, Issuer Compliance and Disclosure Department (ICDD)

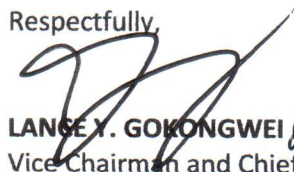
**Re: Press Release – RLC obtains PSE Board Approval for up to PHP20 billion  
Stock Rights Offer**

Ladies and Gentlemen:

Please be informed that Robinsons Land Corporation (RLC) is releasing to the press the attached statement regarding RLC's stock rights offer.

Thank you.

Respectfully,



**LANCE Y. GOKONGWEI**  
Vice Chairman and Chief Executive Officer





43/F ROBINSONS EQUITABLE, ADB AVENUE CORNER POVEDA ROAD, ORTIGAS CENTER 1605 PASIG CITY, PHILIPPINES  
TELEPHONE NOS.: 395 2500 / 633 7631

11 January 2018

### **RLC obtains PSE Board Approval for up to PHP20 billion Stock Rights Offer**

Robinsons Land Corporation ("RLC or the "Company") has obtained the approval of the Board of Directors of The Philippine Stock Exchange, Inc. ("PSE") to raise up to PHP20 billion through a stock rights offer ("SRO" or the "Offer"). The said approval was secured on 10 January 2018, while the Philippine Securities and Exchange Commission's confirmation of exempt transaction covering the Offer was obtained last 14 December 2017. Summarized below are the key indicative terms and timetable of the SRO:

Offer Price	PHP[18.00 to 21.00] per Rights Share, equivalent to a [•]% discount to the volume weighted average price of the Company's Common Shares traded in the PSE for the [15 to 45]-day trading period immediately on the Pricing Date
Number of Shares to be Offered	Up to [1.1 billion] Common Shares
Entitlement Ratio	One Rights Share for every [3.7 to 4.3] Common Shares
Pricing Date	[24 January 2018]
Ex-Rights Date	[26 January 2018]
Record Date	[31 January 2018]
Start of Offer Period	[2 February 2018], 9:00 a.m., Manila time
End of Offer Period	[8 February 2018], 12:00 noon, Manila time

The proceeds from the Offer will be used to finance the acquisition of land located in various parts of the country for all of the Company's business segments.

JG Summit Holdings, Inc. ("JGS"), RLC's controlling shareholder, has expressed its full support for the Company's proposed Offer. JGS commits to purchase not just its entitlement of the Rights Shares, but also any unsubscribed Rights Shares after the mandatory second round of the SRO. Thus, if any shareholder fails to subscribe to all the Rights Shares, JGS, through the Underwriter, will take up any remaining unsubscribed Rights Shares after the mandatory second round of the Offer. Should JGS fail to subscribe to all the remaining Rights Shares, BPI Capital Corporation will take up any remaining unsubscribed Rights Shares pursuant to its role as Underwriter.

The Offer is open to existing common shareholders of the Company as of [31 January 2018], (the "Record Date") who are: (i) located inside the Philippines, and (ii) located in jurisdictions outside the Philippines and outside the United States where it is legal to participate in the Offer under the securities laws of such jurisdictions (the "Eligible Shareholders"). All Eligible Shareholders as of the Record Date will be notified of the Offer and their respective rights entitlements (the "Notice to Stockholders").

Interested Eligible Shareholders should duly execute the "Application to Subscribe" form attached to the Notice to Stockholders and to be uploaded in the Company website, and submit it together with the check



payment and the required attachments to Robinsons Bank Corporation – Trust and Investments Group (the “Receiving Agent”) at designated receiving centers within the Offer Period.

RLC has appointed BPI Capital Corporation as Sole Issue Manager, Bookrunner and Underwriter.

For more information, please visit [www.robinsonsland.com](http://www.robinsonsland.com). Any question related to the Offer may be directed to the following:

**Georgia V. Guiang**  
Associate Director  
BPI Capital Corporation  
Tel. No. 845-5696

**April Ria M. Ng Uy**  
Associate Director  
BPI Capital Corporation  
Tel. No. 845-5352

### **About RLC**

RLC is one of the Philippines’ leading real estate developers in terms of revenues, number of real estate assets, number of projects and total project size. It is engaged in the development of mixed-use properties, namely, the development and operation of shopping malls, office buildings and hotels, as well as horizontal and vertical residential housing developments, including socialized housing projects located in key cities and other urban areas nationwide.

As of 30 September 2017, RLC had PHP136.52 billion in total assets. Total equity amounted to PHP65.99 billion, of which PHP65.71 billion was attributable to equity holders of the parent company.

For the first nine months of calendar year 2017 and ending on September 30, RLC reported total consolidated revenues of PHP16.64 billion. EBITDA for the same period was PHP9.39 billion, 4.1% higher than 2016 EBITDA of PHP9.02 billion. Net income for the same period was PHP4.57 billion, 1.5% higher than 2016 net income of PHP4.50 billion.

RLC adopts a diversified business model, with both an “investment” component, in which the Company owns, develops, and operates real estate projects (shopping malls, office buildings and hotels) to be rented out, and a “development” component, in which RLC develops real estate projects for sale (residential condominiums, upper-middle to high-end residential developments and low and middle-cost lots and houses in its subdivision developments).

THIS ANNOUNCEMENT IS NOT FOR PUBLICATION OR DISTRIBUTION, DIRECTLY OR INDIRECTLY, IN OR INTO THE UNITED STATES. This announcement is not an offer for sale of securities in the United States. The securities referred to herein have not been registered and will not be registered under the U.S. Securities Act of 1933, as amended (the “Securities Act”) or applicable state securities laws and may not be offered or sold in the United States or any other jurisdiction absent registration or an exemption from registration under the Securities Act and/or applicable law. The Company does not intend to register any part of the Offer in the United States or to conduct a public offering of the securities in the United States.

This announcement does not constitute or form part of and should not be construed as an offer to sell or issue or the solicitation of an offer to buy or acquire securities of the Company or any of its subsidiaries or affiliates in any jurisdiction or as an inducement to enter into investment activity. No part of this document, nor the fact of its distribution, should form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever. This document is not financial, legal, tax or other product advice.

